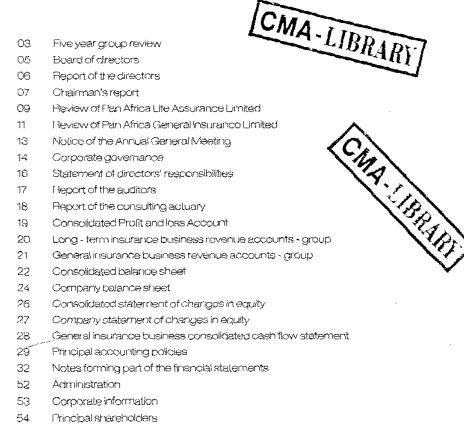


PAN AFRICA INSURANCE HOLDINGS LIMITED ANNUAL REPORT AND ACCOUNTS 2002

2002 2002 • A18 • R723.4 HG 

## contents



Proxy form





De not only understand life, we have a sense for life.

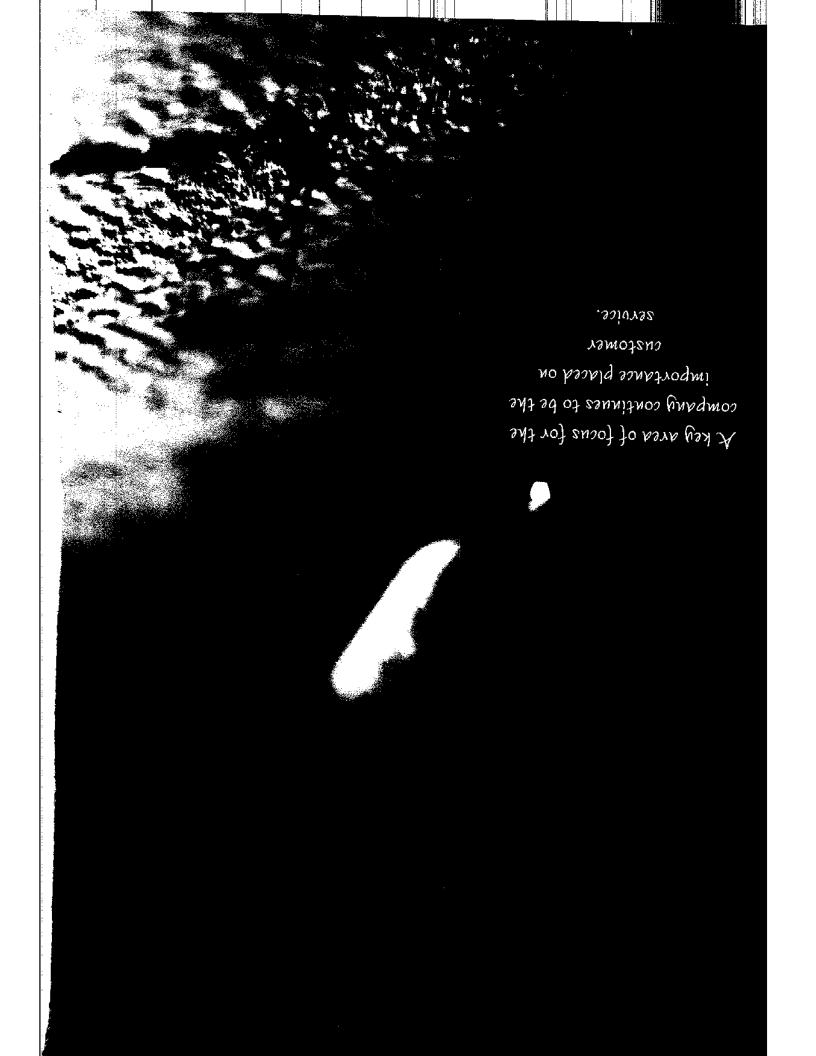
Dith policies that suit your own special requirements,
a history of steady investment returns
and a service philosophy designed
to satisfy your needs,
be definitely make a

difference.



# five year group review

Profit and loss accounts (Shs Millions)	2002	2001	2000	1999	1998
investment Income	70	30	59	78	92
Pro-tax (loss)/profit	(6)	(158)	(54)	56	126
(Loss)/profits attributable to shareholders	(15)	(152)	(65)	30	73 -
Proposed Dividends	-	-	-	12	22
Long term insurance business					
Gross premium Income	600	473	245	228	184
Net premium income	402	421	243	218	176
Investment income	153	79	112	104	59
Policy-holder benefits paid	201	155	116	96	62
Management expenses	158	132	114	125	101
Life fund	1,184	. 1,012	866	834	771
General insurance business	<u> </u>				
Gross premium income	454	593	563	536	524
Net earned premium	292	294	329	349	313
Claims incurred	175	195	206	256	165
Claims paid	139 .	176	223	198	161
Management expenses	117	134	110	310	84
Underwriting loss	(47)	(106)	(113)	(28)	O
		4			
Balance sheet					
Shareholder's funds (restated)	490	589	1,279	936	683
Share capital	240	240	240	120	ජිපි
Total assets (restated)	2,754	2,672	3,581	2.755	2,346
·	· · · ·	•			
Key ratios	<u></u>				·
Basic (loss) /earnings per share (KShs.)	(0.33)	(3.17)	(1.46)	1.17	5.30
Dividond per share	=	-	-	0.50	1.75
Dividend cover (times)		_	-	2.30	3.10
Market capitalization at year end	336.00	629.00	528.00	648.00	325,00
Company share prices at the NSE			<u> </u>	,	
High (KShs.)	13	14	27	55	55
Low (KShs.)	7	no	13	25	23
Share price at year end (KShs.)	7 */	13	11	27	25





#### board of directors



#### JPN Simba

## LLB

## (Chairman)

Appointed to the board on 7/12/2001 Appointed Chairman on 11/03/2002 Partner, Simba and Simba Advocates

#### AD Greenwood

CA(SA),ACA (Aus)
Executive Director - Pan Africa Life
Assurance Limited
Appointed to the beard on 7/12/2000
Director - Reliance insurance
Company (Tanzania) Limited
Alternate Director - East Africa
Rielnsurance Company Limited



B. Arch. MAAK(A)

Registered Architect

Appointed to the board on: //12/2001.

Director - Triad Architects





#### JA Burbidge

FCA, CA(SA), FOPA (Bots)
Appointed to board on 28/4/2000
Executive Director, International
Operations, African Life Assurance
Company Limited
Director of a pumper of African Life
Giroup Companies





#### WA Jack

FOI, FIISA Appointed to the board on 28/4/2000 Director - African Life Assurance Company Limited



Appointed to the board on 6/7/2001 Managing Director - \_\_\_\_ Transworld Safans Konya Limited





#### JM Kituri,

BA

Appointed to the board on 1/7/1994 Area Manage Eestern Africa Begion (Intertell Testing Services Caleb Brett



SAcc./Hons), CA (SA)
Appointed to the board on 30/8/2003
Executive Director Finance - African
Life Assurance Company Limited
Director of a number of African Life
Group Companies





#### DN Lacey

AGOM (Horis), MBL, FOII, FISA
AG, Chief Executive Pan Africa General
Jastirance Limited (until 28th February 2003)
(alternate director)
Appointed on 29/9/2000
Deputy General Manager International Operations, African Life
Assurance Company Limited
Director - Reliance Insurance
Company (Tanzania) Limited
Director - East Africa Reinsurance
Company Limited

# report of the directors

The directors submit their report together with the audited financial statements for the year ended 31 December 2002 which disclose the state of affairs of the Group and Company,

#### INCORPORATION

The Company is incorporated in Kenya under the Companies Act and is domiciled in Kenya.

The name of the company has been changed from Pan Africa Insurance Company Limited to Pan Africa Insurance Holdings Limited with effect from 1st January 2002.

#### PRINCIPAL ACTIVITIES

The group underwrites all the classes of general and long term insurance business as defined by the insurance Act (CAI\* 487), with the exception of aviation, bond investment and industrial life assurance.

#### RESULTS AND DIVIDEND

The net loss for the year of Shs.35.614,000 (2001: Shs. 152,295,000) has been added to retained earnings. The directors do not recommend the payment of a dividend.

#### EVENTS AFTER THE BALANCE SHEET DATE

Early in the year, the Company commenced negotiations to consolidate its General Insurance Business with that of Apollo Insurance Limited. The board gave its approval for this process on 18th Hebruary 2003, subject to obtaining snareholder approval and the approval of the various regulatory authorities. The process is expected to be concluded in the second half of the year.

# FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The group's activities expose it to a variety of financial risks, including underwriting risk, credit risk and the effects of changes in debt and equity market prices, and interest rates. The group's overall risk management programme focuses on the identification and management of risks and socks to minimize potential adverse effects on its financial performance.

The group's risk management policies include the use of underwriting guidelines and capacity limits, reinsurance planning, credit policy governing the acceptance of clients, and delined criteria for the approval of intermediaries and reinsurers. Investment policies are in place which help manage liquicity, and seek to maximize return within an acceptable lovel of risk.

#### DIRECTORS

The Directors who held office during the year and to the date of this report were:

JPN Simba - Chairman

AD Greenwood - Executive Director

DN Laney - Acting Chief Executive (alternate director)

JA Burbidge

JN Gitoho

WA Jack

JM Kituri

BC Patel

A Van Heerden

In accordance with the Company's Articles of Association, Messrs BC Patel and JM Kituri retire by rotation and, being eligible, offer themselves for re-croation.

#### **AUDITORS**

The Company's auditors, PricewaterhouseCoopers, continue in office in accordance with Section 159(2) of the Companies Act.

AD Greenwood Executive Director 14th April 2003



## chairman's report



JPN Simba Chairman

#### ECONOMIC ENVIRONMENT

The Kenyan economy has experienced several years of poor performance, and the trend was similar last year. The poor performance was a direct result of low investor confidence, tack of support from the country's development cartners, apprehension caused by impending elections and the consequent transition of power to a new government. Poor intrastructure and the nigh cost and inadequate supply of electricity also played a big part in the poor economic performance.

As a result of those factors, the economy registered a marginal growth rate of 0.7% compared to 1.2% registered in 2001. The minimal growth is attributable to a number of factors, among thom the continued decline in interest rates, which after peaking at 11% in December 2001 slid to 8% by December 2002, as well as improved earnings from the tourism sector. The Kenyan shilling also proved resilient against major international currencies and, coupled with a fairly low rate of inflation and good rains, helped to ensure that the prices of basic commodities remained steady. The purchasing power of most people, however, remained low as a result of the factors outlined earlier, and these positive aspects of the economy had little significant positive effect on the country's overali aconomic performance.

#### Challenges for the New Government

The new government was elected on a platform of drastic change in the management of the country's affairs with the aim of improving the lives of Kenyans, 56% of whom live

below the poverty line. Much of the promised change will entail heavy expenditure by a government that is already reging from a budget deficit amounting to hearly US \$ 1 billion or close to 10% of the country's Gross Domestic Product (GDP). The net effect of implementing the expensive but necessary promised changes will be that the current year will be a very difficult one for the government and private sector alike.

Free primary education has already been diffected and, while the government has been universally praised for it, the cost, which was not originally provided for in this year's budget, will raise the government's expenditure on the sector to nearly 50% of its recurrent budget. The government's commitment and promot action has been widely acclaimed. This has enabled the government to get assistence from both bilateral and multilateral donors.

Socialintervention programmas will also be needed in the nesith and housing sectors. In health, the ADS pandemic, the seasona' malaria outbreaks and high child mortality rates are expected to receive a substantial share of the government's budgetary allocations. The issue of ADS is already receiving attention at the highest level, with the President taking a leading role in seeking ways to counter its spread, while malaria and high child mortality rates are being addressed at ministerial level. The thorny issue of adequate housing is mainly being addressed through external investors and the ministry concerned has piedged to provide 160,000 new units per year. In addition, plans are well advanced to upgrade sturns in urban contres.

The country's dilabidated infrastructure is however expected to take the largest share of government's development expenditure. Reads, reliways and telecommunications are in urgent need of repair or total reconstruction. There is a lot of enthusiasm at the concerned ministries to address this challenge. While the astronomical cost of upgrading the infrastructure is likely to delay implementation, better management and maintenance of the facilities in place should be emphasized in future in order to avoid the current situation where neglect is now leading to colossal funds being spent.

The energy sector is also in urgent need of review. For a number of years now, Kenyans have not had adequate or afforciable





## notice of the annual general meeting

Notice is hereby given that the 58th annual general meeting of the Company will be held on 19th June 2003 at The Stanley Hotel, at 3.00 p.m. to transact the following business:

#### ORDINARY BUSINESS:

- To confirm the minutes of the 57th Annual General Meeting held on 28th June 2002.
- To receive the audited financial statements for the year ended 31st December 2002 and the reports of the Onairman, the Directors, the Auditors and the Consulting Actuaries
- To elect Directors
   In accordance with the Company's Articles of Association,
   Messers BC Patel and JM Kituri retire by rotation and being eligible, offer themselves for re-clection.
- 4. To approve the remuneration of the Directors.
- To re-appoint the auditors, PricewaterhouseCoopers, and authorise the Directors to fix their remuneration.
- To consider and, if thought fit, to pass the following special resolution:

"To authorise the romuneration committee of the board of directors of the company to, and subject to the approval of the

Capital Markets Authority, establish any scheme for encouraging or facilitating the holding of shares or debentures in the company by or for the benefit of its employees, agents or former employees, or those of its subsidiaries or holding company or other subsidiaries of its holding company or for the benefit of such other persons as may from time to time be permitted by law or any scheme for sharing proffts with its employees or those of its subsidiaries and/or associated companies and (so far as the same may be permitted by law) to allow the company to lend money to its employees (other than its non-executive directors) with a view to enabling them to acquire shares in the company, its subsidiaries and or its associated companies.

The aggregate limit on the number of ordinary shares of the company that the remuneration committee of the board of directors of the company are generally and unconditionally authorised to issue under the employee incentive schemes shall not exceed 5% of the authorised share capital of the company from time to time."

 To transact any other business with the permission of the Chair.

#### VOTING AND PROXY:

A shareholder entitled to attend and vote may appoint a proxy who need not be a member of the Company to attend and vote on his or her behalf.

By Order of the Board G Kioi Secretary 7th May 2003 Registered office Pan Africa House Kenyatta Avenue PO Box 10493 - 00100 Nairobi.

# corporate governance

Corporate governance is the process by which companies are directed and controlled. Directors of the Roard are responsible for the governance of the company whilst the shareholders' role is to appoint the directors and the auditors. The concept of corporate governance has grown in recent years, as reflected in the King Reports in South Africa, the Cedbury Report in the United Kingdom and the Corporate Governance Guidelines 2002 issued by the Capital Markets Authority in Kenya. The objective of these reports is to promote the highest standards of corporate governance by setting out a series of recommendations and principles to which all companies should aspire.

The directors recognize the need to conduct the business of the group with integrity and in accordance with generally accepted corporate practices, and endorse the internationally developed principles of corporate governance. Attention will continue to be given to the implementation of corporate governance principles relevant to the group's operations.

#### DIRECTORS

The composition of the Board of Directors is set out on page 5 and the Board sub-committees are set out below. The Board is chaired by an independent non-executive director and included two executive directors during the year. Board members have extensive business and financial services experience, which is brought to bear in the overall governance of the group.

The Board meets no less frequently than on a quartony basis to monitor performance against budget and business plans as well as to formulate and implement overall group strategy. The Board's functions are assisted through the operation of the sub-committees, the chairpersons of whom report to the Board.

#### AUDIT COMMITTEE

The Audit Committee, chaired by a non-executive director, meets once a quarter and is responsible for reviewing financial information as well as monitoring the effectiveness of management information and internal control systems. The senior finance personnel of the company and its subsidiaries attend all meetings. The committee also considers all significant findings of the Group internal and external auditors and the Group's actuary, who are invited to attend the meetings.

#### INVESTMENT COMMITTEE

The Investment Committee, chaired by a non-executive director, meets once a quarter and is responsible for planning investment strategy and monitoring the performance of the group's investments.

#### REMUNERATION COMMITTEE

The Ramuneration Committee, chaired by a non-executive director, meets at least twice annually. The committee is responsible for ensuring that the directors and senior executives of the group are fairly rewarded for their services and that overall salary reviews for staff are consistent with those of the market, and of the operational performance of the companies within the group.

#### **AUDIT**

A Van Heerden (Chairman), JA Burbidge, AD Grechwood, DN Lacey, JPN Simba, JW Murengi\*, M Kabiru\*, G Kioi\*

#### INVESTMENT

BC Patel (Chairman), JA Burbidge, AD Greenwood, DN Lacey, JPN Simba, JIO Olubayi, G Kio/\*



# corporate governance (continued)

#### REMUNERATION

UN Gitoho (Chairman), JA Burbidge, A Van Heerden, JM Kituri, AD Greenwood\*, J Muiruri\*

\*Members of management in attendance at the meetings.

#### RESPONSIBILITIES

These financial statements have been prepared in accordance with internationally accepted accounting practice, based on appropriate accounting policies which, except where stated, have been consistently applied and which are supported by reasonable judgements and estimates. Management ensures that adequate internal financial control systems are developed to provide reasonable certainty in respect of:

- the completeness and accuracy of accounting records;
- · the integrify and reliability of the group annual financial statements; and
- the safeguarding of the assets of the group.

The Board is responsible for the group financial statements and integrity, objectivity and reliability thereof. The directors believe that the financial statements fairly present the financial position of the group as at the end of the financial year and the results of the operations and cash flow information for the year then ended. The Board has no reason to believe that the businesses within the Group will not be going concerns into the foreseeable future.

The external auditors are responsible for independently examining and expressing an opinion on the reasonableness of the financial statements based on their audit. The auditors' report is set out on page 17.

JPN Simba

Chairman 14th April 2003 AD Greenwood

Executive Director 14th April 2003

# report of the consulting actuary

#### Certificate of solvency in respect of life and pension policies of Pan Africa Life Assurance Limited

Thave conducted a statutory actuarial valuation of the long-term business of Pan Africa Life Assurance Limited as at 31st December 2002.

This valuation has been conducted in accordance with generally accepted actuarial principles and in compliance with the requirements of the insurance Act. These principles require prudent provision for future outgo under contracts, generally based upon the assumptions that current conditions will continue. Provision is therefore not made for all possible contingencies, in completing the actuarial valuation. There relied upon the audited financial statements of the Company.

In my opinion, the long-term business of Pan Africa Life Assurance Limited was financially sound and the actuarial value of the liabilities in respect of all classes of life insurance and pension fund business did not exceed the amount of the Statutory Insurance Funds as at 31st December 2002.

JIO Olubayi

Fellow of the Institute of Actuaries 14th April 2003

John Olubay.

## corporate governance (continued)

#### REMUNERATION

JN Gitoho (Chairman), JA Burbidge, A Van Heerden, JM Kituri, AD Greenwood\*, J Muiruri\*

\*Members of management in attendance at the meetings.

#### RESPONSIBILITIES

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Hours O

JPN Simba Chairman 14th April 2003 AD Greenwood Executive Director 14th April 2003 18



## report of the consulting actuary

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JiO Olubayi

Fellow of the Institute of Actuaries 14th April 2003

Hermolubray.



# corporate governance (continued)

#### REMUNERATION

JN Gitoho (Chairman), JA Burbidge, A Van Heerden, JM Kituri, AD Greenwood\*, 3 Muiruri\*

\*Members of management in attendance at the meetings,

#### RESPONSIBILITIES

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- the safeguarding of the assets of the group.

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The external auditors are responsible for independently examining and expressing an opinion on the reasonableness of the financial statements based on their audit. The auditors' report is set out on page 17.

JPN Simba

Chairman

14th April 2003

AD Greenwood

Executive Director 14th April 2003



# statement of directors' responsibilities

The Companies Act requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that year. It also requires the directors to ensure that the company keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the company. They are also responsible for safeguarding the assets of the company.

The directors accept responsibility for the annual linancial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with international Financial Reporting Standards and the requirements of the Companies Act. The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the group and of its loss. The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the company and its subsidiaries will not remain a going concern for at least the twelve months from the date of this statement.

James .

JPN Simba Chairman 14th April 2003 AD Greenwood Director

14th April 2003



## report of the auditors to the members of Pan Africa Insurance Holdings Limited

We have audited the financial statements set out on pages 19 to 51 which are in agreement with the books of account.

#### Respective responsibilities of directors and auditors

The directors are responsible for the preparation of financial statements as set out on page 16. Our responsibility is to express an independent opinion on the financial statements based on our audit.

#### Basis of opinion

We conducted our audit in accordance with international Standards on Auditing. Those standards require that we plan and perform our audit to obtain reasonable assurance that the financial statements are free from material misstatement. An audit includes an examination, on a test basis, of evidence supporting the amounts and disclosures in the financial statements. It also includes an assessment of the accounting policies used and significant estimates made by the directors, as well as an evaluation of the overall presentation of the financial statements.

We have obtained the information and explanations that to the best of our knowledge and belief were necessary to provide a reasonable basis for our opinion.

#### Opinion

In our opinion proper books of account have been kept and the financial statements give a true and fair view of the state of the financial affairs of the group and company at 31 December 2002 and of the losses and cash flows of the group for the year then ended and comply with international Financial Reporting Standards and the Kenyan Companies Act.



14th April 2003



# report of the consulting actuary

#### Certificate of solvency in respect of life and pension policies of Pan Africa Life Assurance Limited

I have conducted a statutory actuarial valuation of the long-term business of Pan Africa Life Assurance Limited as at 31st December 2002.

This valuation has been conducted in accordance with generally accepted actuarial principles and in compliance with the requirements of the insurance Act. These principles require prudent provision for future outgo under contracts, generally based upon the assumptions that current conditions will continue. Provision is therefore not made for all possible contingencies. In completing the actuarial valuation, I have relied upon the audited financial statements of the Company.

In my opinion, the long-term business of Pan Africa Life Assurance Limited was financially sound and the actuarial value of the liabilities in respect of all classes of life insurance and pension fund business did not exceed the amount of the Statutory Insurance Funds as at 31st December 2002.

JIO Olubayi

Fellow of the institute of Actuaries 14th April 2003

Altern Colubray.



# consolidated profit and loss account

		2002 Shs.¹000	2001 Shs.'000
	Notes		
INCOME			00-10
Investment income	6(a)	70,394	30,718 
TOTAL INCOME		70,394	30,718
OUTGO			
Loss transferred from General			
insurance business revenue accounts	(page 21)	(47,615)	(106,850)
Exceptional items	8	(32,724)	(18,878)
Non-insurance subsidiaries			
operating profits/(losses)		2,425	(64,396)
TOTAL OUTGO		(77,914)	(190,124)
Operating loss	3	(7,520)	(159,406)
Share of associate's results	18	1,068	1,303
Loss before tax		(6,452)	(158,103)
Tax (charge)/credit	9(a)	(9,162)	5,808
Loss attributable to the			<del></del>
shareholders		(15,614)	(152,295)
Basic loss per share	10	Shs. (0.33)	Shs. (3.17)
		Shs.	Shs.
Dividends:			
Proposed			



# long term insurance business revenue accounts - (group)

ı	Notes	Individual Life Shs.'000	Group Life Shs, '000	Pension funds Shs.'000	General fund Shs.'000	Total 2002 Shs.'000	Total 2001 Shs.'000 (Restated)
INCOME						<del></del>	(riestatoa)
Gross premium incomé	b	355,219	221,401	24,269	-	600,889	473,161
Not premium income	5	354,878	23,572	24,269	-	402,719	421.132
Investment income	6(b)	128,533	9,333	11,693	3,702	153,261	79.622
Total income		483,411	32,905	35,962	3,702	555,980	500,754
Commissions		84,760	(27,579)	_		57,181	62.282
Selling expenses		48,109	429		_	48,538	43,453
Expenses of Management		141,901	16,382	_	_	158,283	132,038
Loss on revaluation of fixed assests	11	2,430	-	_	70	2,500	-
Premium tax		5,202	3,107	_	_	8,309	6.999
Total expenses		282,402	(7,661)		70	274,811	244,772
Excess of income over expanses		201,009	40,566	35,962	3,632	281,169	255,982
Policyhoiders' benefits	1	(147,284)	(34,277)	(23,599)		(205,160)	(155,649)
Claim reserves release to the life fun	d	4,018	-	-	-	4,018	23,827
hoome from normal operations		57,743	6,289	12,363	3,632	80,027	124,160
Tax charge	9(b)	· · · · · · · · · · · · · · · · · · ·					-
Income from normal operations after	r tax	57,743	6,289	12,363	3,632	80,027	124,160
Exceptional items							
Provision for PAYE and WHT arrears	8	(8,811)	_	-	-	(8,811)	
Retrement costs			-	-	-	-	(4,594)
Investment property impairment							
charge	13			-	-	-	(169,811)
		(8,811)			-	(8,811)	(174,405)
Increase/(decrease) in	_						
funds during the year	3	48,932	6,289	12,363	3,632	71,216	(50,245)
Life funds at 1 January							
- as previously reported		900,805	90,114	96,502	25,946	1,113,367	866,612
- reclasification of leasehold land	12	(100,943)		00.500	-	(100,943)	(100,943)
- as restated	00 (-1	799,862	90,114	96,502	25,946	1,012,424	765,669
Transfer from shareholders' funds	29 (a)	100,943	/6 ±00)	-	E4 400	100,943	297,000
intra-funds transfor  Life funds at 31 December	29 (a)	(45,321)	(6,108)	100 005	51,429 <b>81,007</b>	1,184,583	1,012,424
The inner or of Decembel	29	904,416	90,295	108,865	61,007	1,104,563	1,012,424

# general insurance business revenue accounts (group)

#### Cairns outstanding bill Claims oxponees Unwarried premium bif Provision for doubtful debts Expenses Claims Incurred Claims outstancing or Unearned premium of Net Written Premium Total Commission and Expenses Premijuratox Salevice Net Earned Premium Vavement in Deferred adquisition casts Technical (loss) / profit 1,969 Motor Pool 8 ß Shs.'000 (5,821)6,663 11,464 5,631 Aviation 1,436 109 ွ Shs.1000 충 G.A.R. & (1,026)2,589 2,764 500 (748) Engineering 738573 8 ß 97 Shs.'000 7,092 3,192 (3.716) (1/08) 3,537 7,271 Fire Domestlo (435)837 166 Shs.'000 7 30,505 (14.235) (2,384)23,065 Fire Industrial (7,851) 180 3 821 Shs.1000 2,368 (18.270) 2,529 2,580 Liability Insurance 7369 (S) 25% \$hs.'000 쓩 ð 6 2,769 (1,894)3,552 (12,781) Marine & Transit 6,762 446 (S13) .278 Shs.'000 3 8 (21,509)64,901 (23,888) 64,607 (74.278)099/8 45,264 24,160 Motor Private Shs.'000 115,987 56,650 (162,560) (43.834) 117,468 42,353 173,238 4102S Motor Commercial 8,115 4.296 Shs.'000 (21,982) 15,071 (20,348) (10,927)(3,159)9,518 2,607 (2.053)Medical Insurance 2,339 17,127 (2,848) 8,419 3 1163 979 Shs.1000 23,605 23,139 12,642 4,006 (12,77x5) 6,957 17,753 (3,634) 8,236 4130 Personal Accidet 83 Shs.'000 18,623 10,637 20.954 17,591 (8,479) (13,807) (5,009) 4 574 Theft Insurance 8 684 7.77 900 Shs.'000 (<sup>3</sup>0) Workmen's (4,400)(30,509) 14,496 8000 14,161 5,880 (6,215) Compensation 4,040 398 Shs.'000 (1,442) 2,860 Misc. Accident 2,104 292,071 1,796 (1,242) (358,544) 1,658 1,569 (4/4) (108,855) 876 752 Shs.'000 883 3 8 à 175,764 132,168 292,181 108,776 130,037 (31,754) (38,319) (15,861) 381,107 157,729 12,184 7,452 Total 2002 Shs.'000 195,502 294,219 (108,745) 310,260 167,248 (347,874) (68,531) 1/6/723 134.167 92,704 9000 8,823 Total 2001 Shs.'000

(47,615) (106,850)

Underwriting loss



# consolidated balance sheet

	Notes	Long term Insurance Business Shs.'000	General Insurance Business Shs.'000	Shareholders' funds Shs.'000	Total 2002 Shs.'000	Total 2001 (Restated) Shs. '000
CAPITAL EMPLOYED	-		3/13. 000	3/13. 000	3/13. 000	
Share capita:	25		-	240,000	240,000	240,000
Share premium	26	_	_	364.431	364,431	364,431
Revaluation reserves	27	_	-	44.535	44,535	(1,756)
Retained earnings	28	-	_	238,726	238,726	283.824
Assigned capital	19	527,261	360.431	(887,692)	-	
Transfer to Life funds	29 (a)	(397,943)	-	-	(397,943)	(297,000)
Shareholders' funds		129,318	360,431		489,749	589,499
Statutory funds	29(a)	1,103,576	-	-	1,103,576	986,478
General fund	29 (¢)	81,007	-	-	81,007	25,946
Total life funds		1,184,583			1,184,583	1,012,424
Total capital, reserves						
and long term funds		1,313,901	360,431	-	1,674,332 —————	1,601,923
REPRESENTED BY:						
INVESTMENTS						
Government Securities	14	561,200	50,663	-	611,863	470,900
Investment properties	13	274,750	339,000	•	613,750	606,189
Investment in associated company	18	-	28,704	-	28,704	25,143
Quoted shares	15	48,576	1.831	-	50,407	53,759
Unquoted shares	16	-	90,107	•	90,107	70,870
Mortgage joans	20	55,784	98,804	-	154,588	144,794
Policy loans	21	75,342	-	-	75,342	78,835
Bank balances, deposits and cash	23	160,597	67,118	-	227,715	306,663
Commercial Paper		85,100	-	•	85.100	41,700
		1,261,349	676,227	-	1,937,576	1,798,853
NON-CURRENT ASSETS						
Property and equipment	77.	134,920	83,332		218,252	236,222
Prepaid operating lease rentals	12	3,464	7,246	-	10,710	15,226
Other non-current assets (plot dobtors)		-	3,670	-	3,670	-
		138,384	94,248		232,632	251,448



# consolidated balance sheet (continued)

	Notes	Insurance Business	General Insurance Business	Shareholders funds	2002	Total 2001 (Restated)
		Shs.'000	Shs. 000	Shs.'000	Shs, '000	Shs.'000
CURRENT ASSETS						
Outstanding premiums		132,761	131,986	-	264,747	258,755
Due from reinsurers		2,441	153,604	-	156,045	134,822
Other receivables	24	55,440	56,192	•	111,632	169,356
Land & dévelopment	22	-	37,545	-	37,545	38,242
Tax recoverable	_		14,598		14,598	20,860
	-	190,642	393,925	-	<u>584,567</u>	622,035
Total assets	_	1,590,375	1,164,400		2,754,775	2,672,336
LIABILITIES						
Technical provisions						
Unearned premiums		-	108,855	•	108,855	108,744
Outstanding claims	_	73,216	381,106		454,322	427,409
		73,216	489,9 <u>61</u>	-	563,177	536,153
Non-current liabilities	_				-	
Deferred tax liability	30 -		85,672		85,672	96,062
Other liabilities						
Due to reinsurers		59,561	68,840	-	128,401	96,856
Other payables	31	116,569	129,250	-	245,819	217,394
Current tax		-	15,017	-	15,017	29,753
Borrowings	32	27,128	-	-	27,128	75 <b>.27</b> 5
Unclaimed dividends		-	15,229	-	15,229	18,920
		203,258	228,336	-	431,594	438,198
Total liabilities		276,474	803,969	-	1,080,443	1,070,413
	=	1,313,901	360,431	_	1,674,332	1,601,923

The financial statements on pages 19 to 51 were approved for issue by the board of directors on 14th April 2003 and are signed on its behalf by:

JPN Simba Chairman 14th April 2003

**Director** 14th April 2003

AD Greenwood

# company balance sheet

		Total 2002	Total 2001 (Restated)
	Note	Shs. '000	\$hs.'000
CAPITAL EMPLOYED		0.40.000	
Shere capital	25	240,000	240,000
Share premium	28	364,431	364,431
Revaluation reserves	27(b)	-	(32,889)
Retained earnings		671,795	363,565
Transfer to Life funds	29	(397,943)	(297,000)
Shareholders' funds		878,283	638,107
Statutory funds	29	-	986,478
General fund	29		25,946
Total life funds		-	1,012,424
Total capital, reserves			
and long term funds		878,283	1,650,531
REPRESENTED BY:			
INVESTMENTS IN			
SUBSIDIARIES			
Pan Africa Life Assurance Limited	17	230,261	-
Pan Africa General insurance Limited	17	679,009	
		909,270	
OTHER INVESTMENTS			
Government Securities		-	470,900
Invostment properties	13	-	583,189
Investment in			
associated company		-	25,143
Quoted shares		-	53,759
Unquoted shares	36	-	164,303
Mortgage loans		-	144,794
Policy loans		-	78,835
Bank balances,			
deposits and cash	23	~	300,018
Commercial Paper		-	41,700
			1,862,641



# company balance sheet (continued)

		Total 2002	Total 2001 (Restated)
	Note	Shs.'000	Shs.'000
NON-CURRENT ASSETS			
Proporty and equipment	11	-	158,329
Prepaid operating lease rentals	12	-	15,226
		-	173,555
CURRENT ASSETS			
Outstanding premiums		-	<b>258</b> ,755
Duc from reinsurers		-	134,822
Other receivables		-	165,435
Tax rocoverable		13,680	16,129
		13,680	575,141
Total assets		922,950	2,611,337
LIABILITIES			
Technical provisions			
Unlearned premiums		-	108,744
Outstanding claims		-	427,409
•		-	536,153
Non-current liabilities			
Deferred tax liability	30		61,932
Other liabilities			
Due to reinsurers		-	96,856
Other payables		29,438	171,665
Borrowings		-	/5.275
Unclaimed dividends		15,229	18,925
Sub total		44,667	362,721
Total liabilities		44,667	960,806
		878,283	1,650,531

The financial statements on pages 19 to 51 were approved for issue by the board of directors on 14th April 2003 and are signed on its behalf by

- Comme

JPN Simba Chairman 14th Apri 2003 AD Greenwood Director 14th April 2003



# consolidated statement of changes in equity

	Notes	Share capital Shs.'000	Share premium Shs.'000	Revaluation reserves Shs.'000	Retained earnings Shs. '000	Total Shs.'000
Year ended 31 December 2001						
At start of year :						
As previously reported		240,000	364,431	242,291	703,734	1,550,456
- Reclassification of leasehold land	12	_	-	_	(205,120)	(205,120)
- Deferred tax on investment					, ,	<b>,</b> + .
property gains	30	-		-	(66,043)	(66,043)
As restated		240,000	364,431	242,291	432,571	1,279,293
•	-					
Fair value loss on quoted shares		-	-	(12,784)	-	(12,784)
Restatement of land and						
development to historical cost		-	-	(227,715)	-	(227,715)
Transfer of excess depreciation		-	-	(5,068)	5,068	-
Deferred tax on transfer	1	-	-	1,520	(1,520)	-
Net losses not recognised	Ĺ					
in income statement		-	-	(244,047)	3,548	(240,499)
Net loss for the year		-	-	-	(152,295)	(152,295)
At end of year	=	240,000	364,431	(1,756)	283,824	886,499
Year ended 31 December 2002						
At start of the year						-
- As previously reported		240;000	364,431	(1,756)	554,987	1,157,662
- Reclassification of leasehold land	12	-	-		(205,120)	(205,120)
- Deferred tax on investment property ga	ins 30 _		-	-	(66,043)	(66,043)
As restated		240,000	364,431	(1,756)	283,824	886,499
	[^-					
Transfer of excess depreciation	27	-	-	(3,676)	3,676	-
Deferred tax on transfer	27	-	-	1,319	(1,319)	-
Revaluation surplus on		•		44.450		
Property and equipment	27	-	-	11,153	-	11,153
Deferred tax on revaluation	27	-	-	(2,499)	-	(2.499)
Fair value gain on unquoted investmen	i	•	-	8,523		8,523
Fair value loss on quoted investment	27	_	-	(370)	-	(370)
Released on disposal of shares		<u> </u>		31,839	(31,839)	
Net gains not recognised in		<u>-                                    </u>		40.00		
income statment		-	-	46,291	(29,484)	16,807
Net loss for the year			-	-	(15,614)	(15,614)
At end of year	=	240,000	364,431	44,535	238,726	887,692



# company statement of changes in equity

	Notes	Share capital Shs.'000	Share premium Shs.'000	Revaluation reserves Shs. 1000	Retained earnings Shs.'000	Total Shs.'000
Year ended 31 December 2001						
At start of year:						
As previously reported		240,000	364,431	(20,105)	728,288	1.312.614
- Reclassification of leasehold land	12	-		-	(205.120)	(205.120)
- Deferred tax on investment property ga	ins 30 _	- 	- 	<del>-</del>	(66,043)	(66,043)
As restated		240,000	364,431	(20,105)	457,125	1,041,451
• Fair value losses on quoted shares			-	(12,784)	-	(12.784
Net loss for the year		-	-	~	(93,560)	(93,560)
At end of the year	_	240,000	364,431	(32,889)	363,565	935,107
Year ended 31 December 2002						
At start of the year:						
At start of year (as restated)		240,000	364,431	(32.889)	363,565	935.107
Realised on disposal of quoted shares	27	-	-	32,889	(32,889)	-
Profit / (loss) for the year		-	-	•	341,119	341,119
At end of year	_	240,000	364,431	_	671,795	1,276,226



# general insurance business consolidated

cash flow statement

		Group	
	Notes	2002	2001
	<b>-</b>	Shs.'000	Shs. '000
Cash flow from operating activities	······································		
Loss before tax		(6,452)	(158,103)
Adjustment for:			• • •
Depreciation		17,293	25,311
Fair value losses on investment properties		4,000	31,527
Impairment charge on fixed assets		19,142	7,956
Invostment income received		(73,994)	(32,021)
Operating loss before working capital changes		(40,011)	(125,330)
Increase in current assets		59,042	(6,825)
(Decrease) / increase current liabilities		(42,244)	105.851
Premiums and claims reserves		24,670	24,909
Cash generated from operations		1,457	(1,395)
Income taxes paid		(30,138)	(30,827)
		<del></del>	
Net cash used in operating activities		(28,681)	(32,222)
Cash flow from financing actitivites			
Dividends paid		(3,697)	(85)
Net cash flow from financing actitivites		(3,697)	(85)
Cash flows from investing activities			
Investment income received		73,994	33,424
Purchase of proporty, plant & equipment		(3,142)	(6,812)
Mortgage loans redeemed (issued)		(7,433)	(18,365)
Net sale / (purchase) of shares		(2,657)	-
Net redemptions of Government securities		13,737	1,250
Net cash from investing activities		74,499	9,497
Net increase /(decrease) from cash		<del></del>	
and cash equivalents		42,121	(22,810)
Cash and cash equivalents at start of year		24,997	47,807
Cash and cash equivalents at end of year	23	67,118	24,997



## principal accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below:

#### (a) Basis of preparation

In a financial statements are prepared in accordance with and comply with International Financial Reporting Standards. The financial statements are presented in Kenya Shillings (Shs) and prepared under the historical cost convention, as modified by the revaluation of certain property and equipment, and the carrying of investment properties and available-for-sale investments at fair value.

The proparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on the directors' best knowledge of current events and actions, actual results ultimately may differ from those estimates.

#### (b) Group Accounting

#### (i) Subsidiary undertakings

Subsidiary undertakings, which are those entities in which the Group has an interest of more than one half of the voting rights or otherwise has power to exercise control over the operations, are consolidated. Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. At inter-company transactions, balances and unroalised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless cost cannot be recovered. Where necessary, accounting policies for subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

#### (ii) Associated undertakings

Investments in associated undertakings are accounted for by the equity method of accounting. These are undertakings over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Unrealised gains on transactions between the Group and its associated undertakings are aliminated to the extent of the Group's interest in the associated undertakings.

Equity accounting is discontinued when the carrying amount of the investment in an associated undertaking reaches zero, unless the Group has incurred obligations or guaranteed obligations in respect of the associated undertaking.

#### (c) Underwriting results General insurance business

The underwriting results for general business are determined on an annual basis whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance, as follows:

- (i) Premiums written relate to risks assumed during the year, and include estimates of premiums due but not yet received, less an allowance for cancellations.
- (ii) Unearmed premiums represent the proportion of the premiums written in periods up to the accounting date which relate to the unexpired terms of policies in force at the balance sheet date, and are calculated using the 1/365ths method.
- (iii) Claims incurred comprise claims paid in the year, claims inauding expenses and changes in the provision for outstanding claims. Claims paid represent all payments made during the year, whether arising from events during that or earlier years. Outstanding claims represent the estimated ultimate cost of settling ail claims arising from incidents occurring prior to the balance sheet date, but not settled at that date. Outstanding claims are computed on the basis of the best information available at the time the records for the year are closed, and include provisions for claims incurred but not reported (IBNR).
- (iv) Expenses and commission are allocated to the relevant revenue accounts as incurred in the management of each class of business. Commission is shown net of commission received in respect of reinsurance business caded. The portion of commissions which relates to the unexpired terms of policies in force at the balance sheet data is deducted and treated as deferred acquisition costs.

#### Long term insurance business

(i) Premiums written relate to risks assumed during the year, and include estimates of premiums due but not yet received, less an allowance for estimated lapses. The full annual premium income is recognised in respect of ordinary life reduring policy contracts on policy anniversary dates, after making provision for policy lapses and other terminations. Group life and pension contributions are recognised as income when received.

- (ii) Claims arising on majurity are redognised when the claim becomes due for payment. Death dialms are accounted for on notification. Surrenders are accounted for an payment.
- (ii) Expenses and commissions are allocated to the life fund as incurred in the management of the long term business. Commissions are shown net of commissions received in respect of reinsurance business.
- (iv) The life fund is assessed annually by the group's consulting actuaries. Surpluses arising are allocated by the directors on the activice of the actuaries and in accordance with the Insurance Act and Articles of Association, to policyholders' bonuses and the profit and loss account. Any balance remaining is carned forward in the life fund.

#### (d) Property and equipment

All property and aquipment is initially recorded at onst. Land and buildings are subaequently shown at market value, based on periodic valuations by external independent valuers, less subsequent depreciation. All offer property and equipment is stated at historical cost less depreciation.

Increases in the carrying amount of land and buildings arising on revaluation are prodited to the life fund for properties held by the long term business, and to the revaluation reserve for properties held by the short term business of the Group. Decreases that offset previous increases of the same asset are charged against the revaluation reserve; all other decreases are charged to the profit and loss account. Fach year the difference between depredation based on the revalued carrying amount of the asset (the depredation charged to the profit and loss account) and depredation based on the asset's original cost is transferred from the revaluation reserve to retained earnings.

Depreciation is calculated on the straight line basis to write down the cost of each asset, or the revalued amount, to its residual value over its estimated useful life as follows:

Buildings 25 40 years
Equipment 3 8 years
Motor vehicles 4 years

Freehold land is not depreciated as it is deemed to have an indefinite life.

Property and equipment is periodically reviewed for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Sains and losses on disposal of property, plant and equipment are determined by reference to their carrying amounts. On disposal of revalued assets, amounts in the revaluation reserve relating to that asset are transferred to retained earnings.

#### (e) Investment property

Investment properties comprise land and buildings and parts of buildings held to earn rentals and/or for capital appreciation. They are treated as long term investments and carried at fair value, representing market value determined annually by external independent valuers, investment properties are not subject to depreciation. Changes in their carrying amount between balance sheet dates are processed, net of deferred tax, through the profit and loss account for assets attributable to the general business, and through the long-term revenue account for assets attributable to the long term business. On disposal of an investment property, the difference between the net disposal proceeds and the carrying amount is charged or credited to the profit and loss account for investment property held by the short term business, and to the life fund for investment property held by the short term business, and to the life fund for investment property held by the long term business.

#### (f) Other investments

All purchases and sales of investments are recognised on the trade date, which is the date the Group commits to purchase or sell the asset. The cost of purchase includes transaction costs. The group subsequently determines the appropriate described of its investments and re-evaluates such designation on a regular basis; the classification is dependent on the purpose for which the investments are acquired.

Investments with fixed maturity that the group has the intent and solity to hold to maturity are classified as held-to-maturity and are carried at amortised cost. Non-equity investments purchased in the primary market (i.e. directly from the issuer) are classified as originated foans, and are carried at amortised cost, investments intended to be hold for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale and are carried at fair value.

investments are classified and carried at values as follows:

(i) Our ted sheres are classified as available for sale investments and are cerried at fair value. Their fair value is calculated by reference to the stock exchange quoted bid prices at the close of business on the balance sheet date.



- (ii) Unquoted investments are classified as available-for-sale investments. They are shown at fair value unless their value cannot be reliably measured, when they are carried at cost less provision for impairment.
- (iii) Securities issued by the Kernya Government are classified as originated loans. They are carried at amortised cost (i.e. cost plus accrued discount or interest) and any premium or discount is amortised through income, using the effective yield method.
- (iv) Fixed deposits and commercial paper are classified as originated loans. These are carried at amortised cost (i.e. cost plus accrued income), using the effective yield method.

Fair value gains/(losses) arising on investments held by the general business are credited/(debited) to the profit and loss account; gains/(losses) in respect of investments held by the long term business are dealt with in the life fund.

#### (g) Investment income

investment income is stated net of investment expenses. Interest income is recognised on a time proportion basis that takes into account the effective yield on the asset. Dividends are recognised as income in the period in which the right to receive payment is established. Rental income is recognised as income in the period in which it is earned.

Income arising on investments held by the long term business is taken up in the long term revenue account whilst income derived from investments held by the general business is credited to the profit and loss account.

#### (h) Translation of foreign currencies

Transactions in foreign currencies during the year are converted into Kenya Shillings at rates ruling at the transaction dates. Assets and liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya Shillings at rates ruling at that date. The resulting differences from conversion and translation are dealt with in the profit and loss account in the year in which they arise.

#### (i) Accounting for leases

Leases of assets where a significant proportion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to income on a straight-line basis over the period of the lease.

#### (j) Receivables

Outstanding premiums and amounts due from reinsurers are carried at amortised invoice amount less provision for impairment. A provision for impairment is established when there is objective evidence that the group will not be able to collect all the amounts due according to the original terms of receivables. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, discounted at the market rate of interest for similar borrowers.

#### (k) Employee entitlements

The estimated monetary liability for employees' accrued annual leave entitlement at the balance sheat jude is recognised as an expense accrual.

#### (I) Deferred tax

Deferred tax is provided, using the liability method with temporary differences arising between the tax bases of as and liabilities and their carrying values for financial reporting purposes. Tax rates enacted or substantively enacted at the balance sheet date are used to determine deferred tax.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

#### (m) Retirement benefit obligations

The group operates a defined contribution scheme for eligible employees. The assets of the scheme are held in separate trustee administered funds, which are funded from contributions from both the company and employees.

The company's contributions to the defined contribution scheme are charged to the profit and loss account in the year to which they relate.

#### (n) Dividends

Dividends on ordinary shares are charged to equity in the period in which they are declared. Proposed dividends are shown as a separate component of equity until declared.

#### (o) Comparatives

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year and in particular, the comparatives have been adjusted to take into account the requirements of International Accounting Standards (IAS) no 17 and 12 which respectively deal with the reclassification of leasehold and and the recognition of deferred tax on investment property fair value gains.



## notes forming part of the financial statements

#### 1 Restructuring of the Company

The restructuring of the company approved at an Extra-ordinary General Meeting of the company hold on 8 December 2000 was completed in 2002. Through the Office of the Commissioner of Insurance, the Minister of Finance granted the approval to the restructuring with an officitive date of 1st January 2002.

The name of the company has been changed from Pan Africa Insurance Company Limited to Pan Africa Insurance Holdlings Limited with effect from 1st January 2002.

Two wholly owned subsidiary companies, Pan Africa Life Assurance Limited and Pan Africa General Insurance Limited were incorporated to take over the Long term and General insurance business formerly conducted by Pan Africa Insurance Holdings Limited. Substantially all of the assets and liabilities of the company were transferred to the subsidiaries with effect from 1st January 2002, based on the shareholders' funds for the respective businesses at 31 December 2001, but before recording the adjustments in respect of the reclassification of leasehold land (note 12).

#### 2 Segment information: Business segments

The core activity of the group is carrying out general and long term insurance business in Kenya. Certain of the group companies conduct other types of business and the Groups' activities could therefore be organised into three main business segments namely; insurance business, sale of plots and distribution of water and estate management.

The information on long-term insurance business is disclosed in the long-term insurance business revenue account which is part of the primary financial statements. The following segment information is given in respect of the other business segments of the group:

	General Insurance business Shs'000	Sale of plots Shs'000	Distribution of water and estate management Shs'000	Total Shs'000
Year ended 31 December 2002				***************************************
Premium / Turnover	292,181	4.206	6,802	_303,189_
Segment operating (loss)/profit	(6,790)	3,422	(4,152)	(7,520)
Share of associate's profits	1,068_	-	<u> </u>	1,068
Loss before tax	(5,722)	3,422	(4,152)	(6,452)
Tax	(15,964)	7,400	(598)	(9,162)
Net Loss	(21,686)	10,822	(4,750)	(15,614)
Segment assets	1.075,743	68,640	<u>20,017</u>	<u>1,164.400</u>
Segment liabilities	757,707	<u>31,028</u>	15,234	803,969
Capital expenditure	2,782	-	-	2,782
Depreciation	13,397	3,532	<u> 364</u>	17,293
Year ended 31 December 2	001:			
Premium / Turnover	<u>310,260</u>	<u> 29,823                                     </u>	<u>30,764</u>	370,847
Segment operating loss	(95,010)	(53.735)	(10,661)	(159,406)
Share of associate's profits	1,303		<u></u>	1,303
Loss before tax	(93,707)	(53,735)	(10,661)	(158,103)
iax	147	4.042	1,619	5,808
Net Loss	(93,560)	(49.693)	(9,042)	<u>(152,295)</u>
Segment assets	1,259,303	98,108	81,977	1,439,388
Segment liabilities	690,365	83,783	16,980	791,128
Capita: expenditure	10,091	114	839	11,044
Depreciation	13,935	3,081	8,295 	25,311



#### 3 Operating loss and changes in the life funds

The following items have been charged in arriving at operating loss and increase in Life funds:

	Long-term insurance business Shs'000	General insurance business Shs'000	Total 2002 Shs'000	Total 2001 Shs'000
(a) Group				
Depreciation (Note 11)	14,085	17,293	31,378	41,248
impairment provision on fixed assets (Note 11)		19,142	19,142	7,956
Auditors' remuneration	1,715	2,286	4,001	4,904
Staff costs (Note 4)	94, <b>8</b> 93	70,872	165,765	175,226
Amortisation of prepaid operating leases (Note 12)	4,382	134	<u>4,516</u>	4,2 <u>11</u>
Company				
Company				29,873
Depreciation	-	7	-	4,384
Auditors' remuneration Staff costs	-	-	-	166,525
Sian Cosis	-	<del>-</del>	-	100,020
4 Staff costs	Group 2002	Group 2001	Company 2002	Company 2001
The following items are included within staff costs	Shs'000	Shs'000	Shs'000	Shs'000
The lollowing items are illollided within stall costs	•			
Salaries and wages	155,203	165,826	-	72,216
Social security costs	543	343	-	89
Pension costs-defined contribution plan	10,018	9,057	-	8,766
	Number	Number	Number	Number
The number of persons employed at year end was:				
Full time staff	153	180		172
	· <del>-</del> -			·· <del>-</del>
Part time staff	1	66	-	4

#### 5 Long term insurance business premium income

	Individual Life	Group Life	Deposit Administration	Total 2002	Total 2001
	Shs'000	Shs'000	Shs'000	Shs'000	<b>S</b> hs'000
Gross premium income	355,219	221,401	24,269	600,889	473,161
Reassurance premium coded	(341)	(197,829)	-	(198,170)	(52,029)
Not premium Indome	354,878	23,572	24,269	402,719	421,132



#### 6 Investment Income (Group)

Total investment income

				Total	Total
(a) General insurance business	2002	2001			
				Shs'000	Shs'000
Interest received	17,937	27,063			
Property rentals				52,450	32,466
Dividends received	3,607	2,716			
Loss on disposal of quoted shares	(1,100)	-			
l-air value loss on investment properties	(2,500)	(31,527)			
Total				70,394	30,718
				* ****	<del></del>
(b) Long term insurance business	Individual	Super	General	Total	Total
	Life	Annuation	Fund	2002	2001
	Shs'000	Shs'000	Shs'000	Shs'000	Shs'000
Interest received	41,505	19,710	1,195	62,410	86,230
Property rentals	51,033	2,455	1,470	54,958	57,546
Dividends received	3,544	-	102	3,646	4,444
Other income	2,851	-	82	2,933	120
(Loss)/surpius on disposal of fixed asse	ts (222)	-	(6)	(228)	195
Foreign exchange loss	(1,078)	-	(31)	(1,109)	-
Fair value gain on quoted shares (note 1 <u>5)</u> 15,194			438_	15,632	16
Gross investment income	112,827	22,165	3,250	138,242	148,551
Expenses					
Fund management fees	(2,831)	(524)	(82)	(3,437)	-
Custodial fees	(720)	(353)	(21)	(1,094)	-
Property expenses	(25,271)	(262)	(728)	(26,261)	(48,364)
Total investment expenses	(28,822)	(1,139)	(831)	(30,792)	(48,364)
Investment income before revalu	uation				
of investment properties	84,005	21,026	2,419	107,450	100,187
Fair value gain on investment properties	44,528		1,283	45,811	(20,565)

Of the Shs. 21,026,000 shown under Superannuation business, Shs.11,693,000 and Shs. 9,333,000 relates to investment income generated by Pension funds and Group Life respectively as shown on the long term insurance business revenue accounts.

21,026

3,702

153,261

79,622

128,533

7 Policyholder benefits (Group)	Individual Life	Group Life	Pension Funds	Total 2002	Total 2001
	Shs'000	e Shs'000	Shs'000	2002 Shs'000	2001 Shs'000
Gross death and disability claims	20,975	138,717	-	159,692	81,089
Less: Amounts recovered from reassurers	· <u>-</u>	(106,195)	_	(106,195)	(59,926)
Not death and disability claims	20,975	32,522	-	53,497	21,163
Maturities & pension claims	58,210	1,137	23,599	82,946	65,384
Surrenders and bonuses	17,378	339	-	17,717	22,766
Annuities	50,721	279	-	51,000	46,336
Net policyholder benefits paid	147,284	34,277	23,599	205,160	155,649



8 Exceptional items	Long-term insurance business Shs'000	General Insurance business She'000	Total 2002 Shs'000	Total 2001 Shs'000
Provision for PAYE and Withholding tax Staff retrenchment costs	8,811	19,786	28,5 <b>9</b> 7	21,322
Restructuring expenses	-	12,938	12,938	2,150
Investment property impairment charge	8,811	32,724	41,535	169,811 193,283

During the year, the Kenya Revenue Authority conducted a compliance audit covering the 1998 to 2001 years of income. A final assessment was issued in early 2003 relating to PAYE and Withholding tax arrears. Although the Company has lodged a formal objection with the Commissioner of income. Tax, a provision of Shs 28.6 million has been made to cover any tax liability arising therefrom.

The staff retrenchment costs in 2001 arose out of the closure of the in-house property department and the outsourcing of the management of the property portfolio to Knight Frank, a professional property management firm, as well as a reorganisation of staff in the general business division.

Restructuring expanses for 2001 were incurred on fees for professional advice for the planned separation of the two lines of business to independent companies. Restructuring expanses in 2002 relate to the proposed consolidation of the General Insurance Business with that of Apollo Insurance Company Limited.

The investment property impairment charge in 2001 is discussed under note 13.

Exceptional items relating to the Long term insurance business have been charged to the individual life revenue account while those relating to General insurance business have been charged to the profit and loss account.

9 Tax	2002	2001
(a) General Insurance Business and non-insurance subscidiaries	Shs'000	Shs'000
Ourrent tax	14,664	266
Deferred tax (Note 30)	(12,387)	(7,315)
Current year tax of arge / (credit)	1,777	(7,049)
Underprovision for current tax in prior years	7,000	-
Share of tax of associate (Note 18)	<b>38</b> 51	1,241
Tax charge/(credit)	9,162	(5,808)
The tax on the group's (loss)/profit before tax differs from the		
theoretical amount that would arise using the basic tax rates as follows:		
Loss before tax	(6,452)	(158,103)
Corporation tax at 30 %	(1,936)	(47,431)
Tax effect of :		
- Expenses not deductible for tax purposes	8,449	7,948
- income not taxable	(6,386)	et.
Deferred tax asset not recognised	2,035	33,675
Underprovision for tax in prior years	7,000	-
Tax charge/(credit)	9,162	(5,808)



(b) Long term business	2002 Shs'000	2001 Shs'000
Current tax	3115 000	5118 000
Deferred tax		
Tax (credit)/ charge		<del></del> _
The tax on the long term business income before tax differs from the theoretical amount that would arise using the basic tax rates as follows:		
increase in life funds before tax	80,027	124,160
Corporation tax at 30 %	24,008	37,248
Tax effect of :		
· Expenses not déductible for tax purposes	68,124	39,547
- income not taxable	(128,283)	(126,340)
Deferred tax asset not recognised (note 30)	36,151	49,545
Tax (credit)/ charge	~ <del></del>	
		<del></del>

# 10 Loss per Share

Basic loss per share is calculated by dividing the net loss attributable to shareholders by the weighted average number of ordinary shares in issue, as follows:

	Group	
	2002	2001
	Shs.'000	Shs.'000
Net loss attributable to shareholders	(15,614)	(152,295)
Weighted average number of ordinary shares in issue (thousands)	48,000	48,000
Loss per share (Shs)	(0.33)	(3.17)

There were no potentially dilutive shares outstanding at 31 December 2001 and 31 December 2002.



11 Property and equipment

a) Group	Land & buildings Shs.'000	Motor vehicles Shs.'000	Furniture, fixtures fittings Shs.'000	Computer Equipment Total Shs.'000	2002 Total Shs.¹000
Cost or valuation:					
At start of year - as previously reported	270,327	15,528	258,810	46,138	590,803
<ul> <li>reclassification of leasehold land (note)</li> </ul>	12) (113,000)				(113,000)
- as restated	157,327	15,528	258,810	46,138	477,803
Additions	362	1,820	13,525	8,309	24,016
Revaluation surplus / (deficit)					
- long term business	(2,500)	-	-	~	(2,500)
- general business (note 27)	1,738	-	-	~	1,738
Write off of fully depreciated assets	-	(4,500)	(58,304)	(28,274)	(91,078)
Impairment provision (note 11c)	(7,453)	-	-	~	(7,453)
Disposals	-	-	-	(117)	(117)
At end of year	149,474	12,848	214,031	26,056	402,409
<b>Depreciation</b> : At start of year - as previously reported	17,630	10,806	183,546	33,810	245,792
- reclassification of leasehold land (note		_	-	~	(4,211)
- as restated	13,419	10,806	183,546	33,810	241,581
Charge for the year	11,211	2,330	11,414	6,423	31,378
Released on revaluation (note 27)	(9,413)	-	-	•	(9,413)
Impairment provision (note 11c)	-	1,406	10,079	204	11,689
Write off of fully depreciated assets		(4,500)	(58,304)	(28,274)	(91,078)
At end of year	15,217	10,042	146,735	12,163	184,157
At 31 December 2002 Comprising:	134,257	2,806	67,296 ======	13,893	218,252
Long-term insurance business General insurance business	100,695 33,562	2,219 587	21,621 45,675	10,385 3,508	134,920 83,332
	134,257	2,806	67,295	13,893	218,252
At 31 December 2001 (as restated)	143,908	4, <b>7</b> 22	<b>7</b> 5,264	12,328	236,222
	======================================		<del></del>	<del></del>	<del> </del>



# 11 Property and equipment

b) Company	Land & buildings Shs.'000	Motor vehicles Shs.'000	Furniture, fixtures & fittings Shs.'000	Computer Equipment Total Shs. '000	2002 Total Shs.'000
Cost or valuation:					
At start of year (as previously reported)	223,362	11,066	189,750	45,405	469,583
Reclassification of leasehold land (note 12)	(113,000)	-	-		(113,000)
As restated	110,362	11,066	189,750	45,405	356,583
Transfer to Pan Africa Life					
Assurance Limited	(110,362)	(2.962)	(123,923)	(15,044)	(252,291)
Transfer to Pan Africa					
General Insurance Limitod	-	(8,104)	(65,827)	(30,361)	(104,292)
At and of your					
At end of year	<del>-</del>		- <del></del>	-	<del></del>
Depreciation:					
At start of year (as previously reported)	7,861	7,061	154,313	33,230	202,465
Reclassification of loasehold land (note 12)	(4,211)	-	-	-	(4.211)
As restated	3,650	7,061	154,313	33,230	198.254
Released on transfer to					
Pan Africa Life Assurance Limited	(3,650)	(1,481)	(109,814)	(6,712)	(121,657)
Released on transfor to					
Pan Africa General Insurance Limited	-	(5,580)	(44,499)	(26,518)	(76,597)
At end of year			<del></del>		
At 31 December 2002			-		
			<del></del>	<del></del>	
At 31 December 2001					
- as restated	106,711	4,005	35,438	12,175	158,329

<sup>(</sup>c) The group incurred an impairment charge of Shs 19.142,000 during the year, as a result of a writedown of fixed assets in the company to their recoverable amount.

<sup>(</sup>d) No depreciation has been charged in arriving at the results for the year in respect of certain fixed assets with a gross value of Shs. 96,123,874 (2001-Shs. 121,899,523), which are in use but fully depreciated. If depreciation had been charged during the year on the gross value of the assets, it would have amounted to approximately Shs. 12,102,749 (2001-Shs. 14,811,740).



# 12 Prepaid operating lease rentals

During the year the International Accounting Standards Board and the Institute of Certified Public Accountants of Kenya clarified that all leasehold property should be accounted for as an operating lease and carried at amortised historical cost. Consequently, the group has reclassified leasehold land from property and equipment and investment properties, to prepaid operating lease rentals.

Previously recorded revaluation surpluses on leasehold land have been reversed during the year.

a) Group	Long-term insurance business Shs.'000	General insurance business Shs.'000	Total 2002 Shs.'000	Total 2001 \$hs.'000
Cost	<del></del>	<del></del>		
At start of the year - as previously reported	-	-	-	100 700
- reclassified from property and equipment (note 11)	108,789	- 010 F00	108,789	108,789
- reclassified from investment property (note 13)	400 042	212,500	212,500	212,500
- reclassified from life funds/retained earnings	(100,943)	(205,120)	(306,063)	(301,852)
As restated (at start and end of year)	7,846	7,380	15,226	19,437
Amortisation				
Charge for the year	(4,382)	(134)	(4,516)	(4,211)
	(4,382)	(134)	(4,516)	(4,211)
At end of year	3,464	7,246	10,710	15,226
b) Company	Long-term	General		
	insurance	insurance	Total	Total
	business	business	2002	2001
	Shs.'000	Shs.'000	Shs.'000	Shs.'000
Cost			<del></del>	
At start of the year - as previously reported	-	_	_	-
<ul> <li>reclassified from properly and equipment/investment property (note11,13)</li> </ul>	t <b>108</b> ,789	212,500	321,289	321,289
- reclassified from life fund/retained earnings	(100,943)	(205,120)	(306,063)	(306,063)
- as restated	7,846	7,380	15,226	15,226
Less; transferred to subsidiary companies	(7,846)	(7,380)	(15,226)	-
At end of year	-		-	15,226



# 13 Investment properties

a) Group	Long-term insurance business Shs.'000	General insurance business Shs.'000	2002 Shs.'000	2001 Shs.'000
At start of year				
- as previously reported	257,689	561,000	818,689	1,216,902
- reclassification to prepaid operating leases (Note 12)	-	(212,500)	(212,500)	(212,500)
- as restated	257,689	348,500	606,189	1,004,402
Additions during the year	2,250	-	2,250	16,191
Disposals during the year	(31,000)	(5,500)	(36,500)	-
Reclassification to property & equipment	-	-	-	(215,501)
Reclassification from property & equipment	-	•	-	27,000
Investment property impairment charge	-	-	u.	(169,811)
Fair value gain/(loss) (note 6)	45,811 	(4,000) 	41,811 	(56,092)
At end of year	274,750	339,000	613,750	606,189
Reconciliation of fair value gain / (loss) on investment properties:-				
included in investment income (Note 6) Included in subsidiaries' net profits on the	45,811	(2,500)	43,311	(52,092)
Profit & Loss account	_	(1,500)	(1,500)	(4,000)
Tronca Eood dodddin	45,811	(4,000)	41,811	(56,092)
			=-==	=====
(b) Company				
At start of year				
- as previously reported	257,689	538,000	795,689	1,216,902
- reclassification to prepaid operating leases (Note 12)	_	(212,500)	(212,500)	(212,500)
- as restatod	257,689	325,500	583,189	1,004,402
Additions during the year	-	-	-	16,191
Reclassification to property and equipment (note 12(b))	-	-	-	(215,501)
investment property impairment charge	-	-	-	(169,811)
Fair value loss (note 6)	-	-	-	(52,092)
Transfer to Pan Africa Life Assurance	(257,689)	-	(257,689)	-
Transfer to Pan Africa General Insurance	-	(325,500)	(325,500)	-
At end of year		<u>-</u>	=======================================	583,189

The revaluation of investment properties was carried out by Lloyd Masika Limited, professional independent valuers as at 31 December 2002. The basis of valuation was open market value. The fair value gains and losses arising from the revaluation have been credited to investment income for both Long-term and general insurance business as shown under note 6.

In 2001 certain properties belonging to the long-term insurance business valued at Shs. 215.5m were reclassified to property and equipment from investment properties.

Further to the valuation of investment properties by professional independent valuers in 2001, the directors made a decision to provide for the impairment of certain investment properties to match the rental yields of the properties to their carrying value. This resulted in an impairment charge of Shs. 169,811,000 shown as an exceptional item.



		2002		2001
14 Government Securities - Group	Long-term	General		
	insurance	insurance	Total	Total
	business	business	2002	2001
	Shs.'000	Shs.'000	\$hs.'000	Shs. '000
Treasury bills and bonds:				
Maturing within 91 days of the date of aquisition	158,950	24,563	183,513	75,600
Maturing in 91 days - 1 year	79,250	-	79,250	154,300
Maturing within 1 and 5 years	85,000	22,100	107,100	81,000
Maturing in over 5 years	<u>238.000</u>	<u>4,000</u>	242,000	<u> 160.000</u>
	561,200	50,663	611,863	470,900
15 Quoted ordinary shares - Group	Long Term	General		
	insurance	insurance	Total	Total
	business	business	2002	2001
	Shs.'000	Shs.'000 	Shs.'000	Shs.'000
At start of year	39,523	14,236	53,759	66,526
Additions	10,260	-	10,260	~
Fair value gains/(losses)	15,632	(370)	15,2 <del>6</del> 2	(12,767)
Disposals	(16,839)	(12,035)	(28,874)	-
At end of year	48,576	1,831	50,407	53,759
		<del> </del>		

The ordinary shares are revalued annually at the close of business on 31 December by reference to the Nairobi Stock Exchange quoted prices. The fair value gains and losses arising from the revaluation of the shares have been included in investment income in respect of long-term insurance business ( Note 6(b)), and debited to the revaluation reserves in respect of general insurance business respectively (Note 27).

# 16 Unquoted ordinary shares

(a) Group	Total 2002	Total 2001
	Shs.'000	Shs.'000
At start of year:	70,870	70,870
Additional shares in the shares of East Africa Reinsurance Company Limited	13,053	-
Disposal of shares in East Africa Reinsurance Company Limited	(2,339)	
Fair value gain (note 27)	8,523	<u>=</u> _
At end of year	90,107	70,870
(b) Company		
At start of year	164,303	164,303
Transfer to Pan Africa General Insurance Limited	(164,303)	-
At end of year	-	164,303
Comprising :		
Investments in non-insurance subsidiary companies		93,433
Other unquoted investments	-	70,870
		164,303



#### 17 investment in subsidiary companies (Company)

Pan Africa Life Assurance Limited and Pan Africa General Insurance Limited are both wholly owned subsidiaries of Pan Africa Insurance Holdings Limited. As described in note 1, the two subsidiaries carry out the long term and general insurance business, respectively, previously carried out by Pan Africa Insurance Company Limited.

Pan Africa General Insurance Limited has the following subsidiary companies (all incorporated in Kenya):

Name of subsidiary	Shareholding	Principal activity
Mae Properties Limited	100%	Development and sale of plots of land
Runda Water Limited*	100%	Water distribution and estate management
Chem Chemi Limited*	100%	Dormant

(\*sub-subsidiaries of Pan Atrica General Insurance Limited, being wholly-owned subsidiaries of Mae Properties Limited)

In a board meeting held on 7th December 2002, the Board of Directors approved the sale of 74.9% of Pan Africa General insurance Limited's interest in Runda Water Limited, and the sale of 100% of the Company's interest in Chem Chemi Mineral Water Limited. Both transactions are expected to be concluded in the course of 2003.

#### 18 Investment in associated undertakings - Group

The associated company, Reliance Insurance Company Tanzania Limited, in which the Company has a 34% interest through Pan Africa General Insurance Limited is incorporated in Tanzania and conducts general insurance business.

	2002 Shs.'000	2001 Shs. '000
At start of year	25,143	25,081
Acquisition of additional interest	2,878	
Share of results before tax	1,738	4,136
Adjustment for prior year audited profits	(670)	(2,833)
	1,068	1,303
Share of tax	(385)	(1,241)
At end of year	28,704	25,143

The net share of the results of the associated company, is based on audited accounts for the year ended 31st December 2002. The previous years' share was based on the unaudited management accounts, and an adjustment has been made in the current year following receipt of the prior year audited financial statements.

#### 19 Assigned capital

In line with the objectives of the rights issue exercise concluded in 2000, it was the intention of the board to use the proceeds primarily to fund growth in the individual life business. The assignment of capital of Shs.527,261,000 to the Long term insurance business in 2001 included the net proceeds of the issue together with intra-business balances existing as at 1st January 2001. The assignment was based on the net assets of the two business sectors as at 1st January 2001.

The movement in the capital assigned to the General Insurance Business is as follows:

	2002	2001
	Shs.'000	Shs.'000
At start of year	630,401	1,023,195
Net decrease arising from transactions in the year	(269,970)	(392,794)
At end of year	360,431	630,401

2002



20 Mortgage loans - Group	Long-term insurance business Shs. '000	General insurance business Shs.'000	Total 2002 Shs.¹000	Total 2001 Shs.'000
At start of year	53,423	91,371	144,794	114,633
Loans made	7,613	19,387	27,000	38,695
Loan repayments	(5,252)	(11,954)	(17,206)	(8,534)
At end of year	55,784	98,804	154,588	144,794
Amounts approved by the directors				
but not advanced as all 31 December		-		8,907
Maturity profile of mortgage loans Loans maturing:				
Within 1 year	325	273	598	1,237
In 1- 5 years	2,074	679	2,753	5,413
in over 5 years	53,385	97,852	151,237	138,144
	55,784	98,804	154,588	144,794
Loans at;				
Concessionary rates	55,071	65,843	120,914	133,945
Market rates	713	32,961	33,674	10,849
	55,784	98,804	154,588	144,794
21 Policy loans - Group			Total 2002	Total 2001
			Shs.'000	Shs.'000
At start of year			78,835	71,183
Loans made			34,225	32,992
Loan repayments			(37,718)	(25,340)
At end of year			75,342	78,835
22 Land and development - Group			Total	Total
			2002 Sha 1000	2001 She (000
At start of year			Shs. '000 38,242	<b>Shs.'000</b> 253,124
At start of year  Transfer from fixed assets			00,444	100,934
Restatement to historical cost			-	(315,806)
Cost of plots sold			(697)	(310,806)
At end of year			37,545	38,242
= = · <b>/</b> = =				



#### 23 Bank balances, deposits and cash

At start and end of year

23 Bank balances, deposits and cash				
	Group	Company	Group	Company
	2002	2002	2001	2001
	Shs.'000	Shs.'000	Shs.'000	Shs.'000
Cash at bank and in hand	73,173	-	76,138	69,493
Short term bank deposits	154,542		_230,525	230,525
At end of year	227,715		306,663	300,018
Comprising;				
Long-term insurance business	160,597	-	256,432	256,432
General insurance business	67,118	-	50,231	43,586
	227,715	-	306,663	300,018
	<u></u>			
For the purposes of the general insurance business	cash flow statem	ent, the year-e	nd cash and ca	sh equivalents
comprise the following:			Group	Group
			Grоцр 2002	2001
			Shs.'000	Shs.'000'
Cash and bank balances			67,118	50,231
Bank overdraft				(25,234)
At end of year			67,118	24,997
24 Other receivables				
(a) Group	Long term	General		
	insurance	insurance	Total	Total
	business	business	2002	2001
	Shs.'000	Shs.'000	Shs. '000	Shs.'000
Rent outstanding	15,652	3,488	19,140	29,210
Accrued Interest	14,177	6,838	21,015	4,249
Plot debtors	_	24,160	24,160	33.880
Cost of investment in the College of Insurance	-	1,171	1,171	1,171
Deferred acquisition costs	_	13.355	13,355	14,923
Sundry debtors and prepayments	25,611	7,180	32.791	85,923
At end of year	55,440	56,192	111,632	169,356
At end of year	33,440	30,132	111,032	109,338
(b) Company				
Port outstanding				20 040
Rent outstanding	-	-	-	29,210
Accrued Interest	-	-	-	4,249
Cost of investment at the College of Insurance	-	-	-	1,171
Due from subsidiary company	-	-		40,356
Deferred acquisition costs	-	-	-	14,923
Sundry debtors and prepayments			-	_75,526
At end of year	-	_	-	165,435
			•	
25 Share capital			2002	2001
			Shs.'000	Shs.'000

The total authorised number of ordinary shares is 100,000 with a par value of Shs. 5 par share. The total number of ordinary shares in issue are 48,000 with a par value Shs. 5 per share.

240,000

240,000



26 Share premium	2002 Shs'000	2001 Shs'000
At start and end of year	364,431	364,431
27 Revaluation reserves	2002	2001
(a) Group	Shs'000	Shs'000
Quoted shares	(1,418)	(32,889)
Unquoted shares	8,523	-
Plant and machinery	7,818	7,818
Land and buildings	43,916	37,619
Waterworks	18,836	18,836
Reserves arising on consolidation	(33,140)	(33,140)
	44,535	(1,756)
The movements in each category of reserves were as follows:		
i) Quoted shares		
At start of year	(32,889)	(20,105)
Released on disposal of shares	31,841	-
Fair value loss (Note 15)	(370)	(12,784)
At end of year	(1,418)	(32,889)
ii) Unquoted shares		
At start of year	-	-
Fair value gains (Note 16)	8,523	-
At end of year	8,523	-
iii) Plant and machinery		
At start and end of year	7,818	7,818
iv) Land and buildings		
At start of year	37,619	156,307
Revaluation surplus on property and equipment	<b>11</b> ,153	-
Deferred tax on revaluation	(2,499)	-
Reclassification on transfer of assets to investment properties	-	(22,816)
Reclassification on transfer of fixed assets to land and development	-	(92,094)
Transfer of excess depreciation	(3,676)	(5,298)
Deferred tax on transfer	1,319	1,520
At end of year	43,916	37,619
v) Waterworks		
At start and end of year	18,836	18,836
(b) Company		
Quoted shares		
At start of year	(32,889)	(20,105)
Fair value (loss)/gain (Note 15)	-	(12,784)
Released on transfer of shares to Pan Africa General Insurance Limited	32,889	
At end of year	<u> </u>	(32,889)



#### 28 Retained earnings

Movements in retained earnings are set out in the statements of changes in equity on pages 26 and 27.

Retained earnings are comprised of Group:	Long term insurance business Shs.'000	General insurance business Shs.'000	Total 2002 Shs.'000	Total 2001 Shs.'000
Retained earnings relating to revaluation				
of investment properties	-	267,368	267,368	271,368
Other retained earnings (losses)	-	(28,642)	(28,642)	12,456
		238,726	238,726	283,824

Distribution of retained earnings of Pan Africa Insurance Holdings Limited and Pan Africa General Insurance Limited arising out of revaluation of investment properties is subject to restrictions imposed by the Commissioner of Insurance.

(a) Statutory funds (Group)	Individual Life Funds Shs.'000	Group Life Funds Shs.'000	Pension Funds Shs.1000	Total 2002 Shs.'000	Total 2001 Shs.'000
At start of year (as previously reported)	900,805	90,114	96,502	1,087,421	842,567
Reclassification of leasehold land	(100,943)	-	-	(100,943)	(100,943)
Transfer from shareholders' funds	100,943	-	-	100,943	297,000
Exceptional items	(8,811)	-	<u>.</u>	(8,811)	(174,405)
Increase during year from					
normal operations	57,743	6,289	12,363	76,395	122,259
Intra funds transfer	(45,321)	(6,108)	-	(51,429)	-
At end of year	904,416	90,295	108,865	1,103,576	986,478
b) Statutory funds (Company)					
At start of year (as previously reported)	900,805	90,114	96,502	1,087,421	842,567
Heclassification of leasehold land	(100,943)	-	-	(100,943)	(100,943)
Transter to Pan Africa Life Assurance	(799,862)	(90,114)	(96,502)	(986,478)	297,000
Exceptional items	-	-	-	-	(174,405)
Increase during the year from					
normal operations	-	-	-	-	122,259
At end of year	-	-	_	_	986,478

The statutory funds, which comprise the individual life fund and superannuation funds, were established in 1990 by the Company in respect of its long term insurance business as required under Section 45 of the Insurance Act,

As described in Note 1, at 1st January 2001 the long term business previously written by the company was transferred to a wholly owned subsidiary of Pan Africa Insurance Holdings Limited, Pan Africa Life Assurance Limited.

The latest actuarial valuation of the life fund held by the subsidiary company was carried out by the consulting actuaries as at 31st December 2002 and revealed an actuarial surplus after allowing for interest and bonus declarations to members of deposit administration funds under management to with-profit policies respectively. The directors, after consultation with the actuaries, have transferred Shs.51,429,000 from the statutory funds to the general fund.



The previous actuarial valuation as at 31st December 2001 indicated that although the group ife and pension lines business revealed healthy actuarial surpluses, individual life business indicated an actuarial deficit arising mainly from new business strain. The deficit in the life fund was increased further by the decision of the directors to recognise an impairment charge on certain investment properties amounting Shs.169,800,000 as well as a 4% bonus declaration to with profits individual life policies. In order to finance the deficit in the year as well as the current and new business strain that was expected to be generated over the period to 30th June, 2002, the directors authorised a transfer of Shs., 297,000,000 from shareholders' funds to the individual life fund. These funds form part of the rights issue proceeds of 2001 specifically raised to grow the individual life business.

During 2002 a further Shs. 100,943,000 was transferred from the shareholders funds to the life funds, following the write down of leasehold properties as described in note 12. Thus the total transfer from the shareholders funds to the individual life fund as at 31st December 2002 amounted to Shs. 397,943,000.

#### (c) General Fund

The general fund represents a reserve maintained within the long-term insurance business, and represents unaflocated surpluses from previous actuarial valuations. Transfers from this fund to the profit and loss account and the statutory funds are made upon recommendation of the actuary. The movements in the general fund are shown on page 20.

#### 30 Deferred tax (asset)/liability:

Deferred tax is calculated, in full, on all temporary differences using a principal lax rate of 30%. The movement on the deferred tax account is as follows:

	Group 2002 Shs.'000	Group 2001 Shs.'000	Company 2002 Shs.'000	Company 2001 Shs.'000
At start of year		·	<u></u>	
- as previously reported	30,019	125,654	(4,111)	(2,723)
-deffered tax on investment property fair value gains	66.043	<u>66,043</u>	<u>66,043                                    </u>	<u> 66.043</u>
- as restated	96,062	191,697	61,932	63,320
Profit and loss account (Note 9)	(12,887)	(7.314)	(61,932)	(1,388)
Charged to equity	2,497	-	-	-
Released on restatement of				
land & buildings to historical cost	-	(88,321)	-	
At end of year	85,672	96,062		61,932

The deferred tax assets and liabilities, deferred tax charge/(credit) in the profit and loss account, and deferred tax charge/(credit) in equity are attributable to the following items:

#### (a) Group - General insurance business

	At start of year (as restated) Shs.'000	Charged (Credited) to profit and loss Shs.'000	Charged (Credited) to equity Shs.'000	At end of year Shs.'000
Deferred tax (assets) / liabilities				<u> </u>
Accelerated tax depreciation	8,695	(10,148)	-	(1,453)
Property revaluations	105,797	-	2,497	108,294
Deferred development costs	10,915	208	-	11,123
Tax losses	(29,535)	-	-	(29,535)
Provisians	190_	(2,947)		(2,757)
	<u>96,062</u>	(12,887)	2,497	85,672



(b) Group - long term business	At start of year (as restated)	Charged/ (Credited) to profit and loss	Charged/ (Credited) to equity	At end of year
Deferred tax (assets) / liabilities	Shs. '000	Shs.'000	Shs.'000	Shs.'000
Accelerated (ax depreciation	-	1,398	-	1,398
Property revaluations	52,257	13,742	-	65,999
Tax losses	(99,432)	(50,968)	-	(150,400)
Provisions	-	(323)		(323)
	(47,175)	(36,151)	-	(83,326)
Less: deferred tax asset not recognised	47,175	36,151		83,326
Per balance sheet		-		-

The net deferred tax asset has not been recognised as there may not be sufficient taxable profits in the foreseeable future to utilise the temporary differences.

Toreseeable future to utilise the temporary differenc	පත.			
	At start	Charged/	Charged/	At end
(c) Company	of year	(Credited) to	(Credited) to	of year
	(as restated)	profit and loss	equity	
	Shs.'000	Shs.'000	Shs.'000	Shs.'000
Accelerated accounting depreciation	(4,111)	4,111	-	-
Tax losses	(29,535)	-	-	(29,535)
Property revaluations	_95,578_			95,578
Net deferred tax liability	61,932	4,111		66,043
31 Other payables	Long term	General		
	insurance	insurance	Total	Total
	business	business	2002	2001
a) Group	Shs. '000	Shs.'000	Shs.'000	Shs.'000
Rent deposits	7,280	11,933	19,213	10,456
PAYE and withholding tax arrears	5,810	28,874	34,684	4,867
Other creditors and accruals	103,479	88,443	191,922	202,071
	116,569	129,250	245,819	217,394
(b) Company			Total	Total
(b) Company			Total 2002	Total 2001
(b) Company a) Group				
			2002	2001
a) Group			2002	2001 Shs.'000
a) Group Rent deposits			2002	<b>2001 Shs.'000</b> 10,456
a) Group Rent deposits PAYE and withholding tax arrears			2002 Shs.'000	<b>2001 Shs.'000</b> 10,456 4,867
a) Group Pient deposits PAYE and withholding tax arrears Other creditors and accruals	Long term	General	2002 Shs.'000	2001 Shs.'000 10,456 4,867 156,342
a) Group Rent deposits PAYE and withholding tax arrears	Long term insurance		2002 Shs.'000	2001 Shs.'000 10,456 4,867 156,342
a) Group Pient deposits PAYE and withholding tax arrears Other creditors and accruals	insurance	insurance	2002 Shs.'000 29,439 29,439	2001 Shs.'000 10,456 4,867 156,342 171,665
a) Group Pient deposits PAYE and withholding tax arrears Other creditors and accruals	_		2002 Shs. '000 29,439 29,439	2001 Shs.'000 10,456 4,867 156,342 171,665
a) Group Rent deposits PAYE and withholding tax arrears Other creditors and accruals  32 Borrowings	insurance business	insurance business	2002 Shs. '000 - 29,439 29,439 Total 2002	2001 Shs.'000 10,456 4,867 156,342 171,665 Total 2001
a) Group Rent deposits PAYE and withholding tax arrears Other creditors and accruals  32 Borrowings	insurance business	insurance business	2002 Shs. '000 - 29,439 29,439 Total 2002	2001 Shs.'000 10,456 4,867 156,342 171,665 Total 2001
<ul> <li>a) Group Fight deposits PAYE and withholding tax arrears Other creditors and accruals</li> <li>32 Borrowings</li> <li>a) Group</li> </ul>	insurance business Shs.'000	insurance business	2002 Shs.'000 29,439 29,439 Total 2002 Shs.'000	2001 Shs.'000 10,456 4,867 156,342 171,665 Total 2001 Shs.'000
a) Group Rent deposits PAYE and withholding tax arrears Other creditors and accruals  32 Borrowings  a) Group  Premium financing	insurance business Shs.'000	insurance business	2002 Shs.'000 29,439 29,439 Total 2002 Shs.'000	2001 Shs.'000 10,456 4,867 156,342 171,665 Total 2001 Shs.'000

Premium financing liabilities relate to borrowings by insureds where the Group has entered into agreements with financiers to refund the outstanding balance of borrowings in the event of default by the borrower. The company had received full premiums during the year in respect of the policies that were the subject of the financing.



#### 33 Fair Values and effective interest rates

In the opinion of the directors, the fair values of financial assets approximate their carrying amounts. The following table summarises weighted average effective interest rates for the principal financial assets at the year and;

	2002	2001
	%	%
Deposits with financial institutions - (Shs. accounts)	7.0	9.2
Deposits with financial institutions - (US\$ accounts)	1.0	1.5
Treasury Bills	9,0	12.7
Treasury Bonds	13,0	13.5
Mortgage loans - granted before 31.12.2001	6,0	6.0
Mortgage loans - granted after 31.12.2001	10.0	-
Borrowings	19.0	20.1
Policy bans	16.0	16.0
Commercial paper	9.42	13.0

#### 34 Commitments

#### Capital commitments

There were no capital commitments contracted but not recorded in the financial statements at the balance shoot date.

#### Operating lease commitments

The future minimum lease payments under non cancellable operating leases are as follows;

#### Not later than one year

Shs.'000
10,037

# 35 Contingencies

The company has instituted legal proceedings against certain former direct efforce each of their fiduciary duty. It has also filed defence against, a former executive director who is claiming demander by wrongful dismissal,

At 31st December 2002, the group had contingent liabilities in respect of bank guarances amounting to Shs. 6,490,510 (Pan Africa Life Assurance Limited Shs 1,800,000 and Pan Africa General incurance Limited Shs. 4,690,510) arising in the ordinary course of business. It is not anticipated that any material liabilities will arise from these guarantees.

#### 36 Related party transactions (Group)

#### a) Mortgage loans to former Directors and companies related to them

	At start of	Advanced in		At end of
i) Loans at concessionary rates	year Shs.'000	2002 Shs. '000	Repayments Shs. 1000	year Shs. '000
Principal amount	19,963	-	(3,040)	16,923
Interest on loans	494	2,398	(984)	1,908
	20,457	2,398	(4,024)	18,831



36 Related p	arty transactions	(Group)
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(ii) Loans at market rates	At start of	Advanced in		At end of
	year	2002	Repayments	year
	Shs. '000	Shs. '000	Shs.'000	Shs.'000
Principal amount	25,154	-	(2,817)	22,337
Interest on loans	1,368	4,698	(3,648)	2,418_
	26,522	4,698	(6,465)	24,755

The amounts in (i) and (ii) above relate to loans to directors, who relinquished their directorships in July 2001.

# b) Mortage loans to current directors at concessionary rate

Principal amount	3,816	-	(30)	3,786
interest on loans	(4)	483	(283)	196
	3,812	483	(313)	3,982

#### c) Insurance-related transactions with related parties

In the ordinary course of business the group receives and cedes premium to related companies, on terms similar to those extended to third parties. The following transactions were entered into during the year:

(i) Net premiums ceded net of commission (Group)	2002	2001
	<u>Shs.'000</u>	Shs.'000
East Africa Reinsurance Company Limited	12,608	587
Reliance insurance Company Tanzania. Limited	-	(342)
African Life Assurance Company Limited	67.819	<u> 28,199</u>
	80,427	28,444
(ii) Claims recoverable		
East Africa Roinsurance Company Limited	8,846	-
African Life Assurance Company Limited	50,422	=
	59,268	
The above transactions resulted in the following balances at the year end:		
East Africa Reinsurance Company Limited	(6,992)	(855)
Reliance Insurance Company Tanzania Limited	1,792	1,792
African Life Assurance Company Limited	(35,708)	(5,700)
	(40,908)	(4,763)

# (d) Expenses incurred by or on behalf of related parties

In the course of the year, various items of expenditure have been paid for by the company which will be recovered from African Life Assurance Limited, the principal shareholder. Similarly, certain expenditure of the Company has been met by African Life Assurance Company Limited which will be reimbursed to them. The cumulative effect of those transactions as at 31st December 2002 is;

	At start of year	Transactions during the year	At end of year
	Shs.'000	Shs.'000	Shs.'000
Receivable from African Life Assurance Company Limited	3,627	' 986	4,613
Payable to African Life Assurance Company Limited	(9,327	<u>(7.472)</u>	(16,799)
	(5,700	(6,486)	(12,186)
The amount payable to African Life Assurance I imited			
can be further analysed as follows:			
Pan Africa Life Assurance Limited	4,095	4,131	8,226
Pan Africa General Insurance Limited	4,095	3,341	7,436
Mae Properties Limited	1,137		1,137_
	9,327	7,472	16,799



Included in the Shs. 7,472,000 as transactions during the year, are management fees of Shs. 4,333,891.

e١	Directore	remuneration	_	Group
<b>5</b> 1		remuneration.	_	OI OUD

Directors remuncration : fees

: for management

2002	2001
Shs.'000	Shs. '000
2,225	2,150
16,600	18,936
18,825	21,086



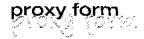
# principal shareholders

Top ten shareholders as at 30th April 2003			
Sha	areholder	Shares held	%
1	Hubris Holdings Limited	22,119,653	46.08
2 3	The Co-operative Bank Kenya Limited Thammo Holdings Limited	3,897,745 3,380,652	8.12 7.04
4 5	BC Patel Kanchar Kenya Limited	2,535,963 2,025,028	5.28 4.22
6 7	Nak Enterprises Limited Kenya Reinsurance Corporation Limited	1,767,255 921,440	3.68 1.92
8	Starbic Nominees (K) Limited	630,000	1.31
9 10	Cannon Assurance (K) Limited I-inancial Futures Limited	462,962 430,855	0.96 0.90
	- -	38,171,553	79.524
	Total Number of Shares In Issue	48,000,000	

# Shareholder's calender

Financial year end	31st December
Announcement of results	15th April 2003
Annual report posted on or about	26th May 2003
Annuai General Meeting	19th June 2003





The Secretary,
Pan Africa Insurance Holdings Limited,
Kenyatta Avenue,
PO Box 10493, Nairobi. 00100

PROXY,		
I/We		
of		
being a member of Pan Africa insurance	Holdings Limited and entitle	
votes hereby appoint	· · · · · · · · · · · · · · · · · · ·	
of	······································	
or failing him		
of	<del></del>	
as my/our Proxy to vote for me/us on bot	half at the Annual General Me	eting of the Company to
be held on 19th June 2003 and at any ad	journement thereof.	
As witness my/our hand this	day of	2003.
Signature(s) of		

Note: In case of a corporation, the Proxy must be made under its Common Seal.