



## BOARD OF DIRECTORS

[REDACTED]

Abdul M. Jaffer (U.S.A.)

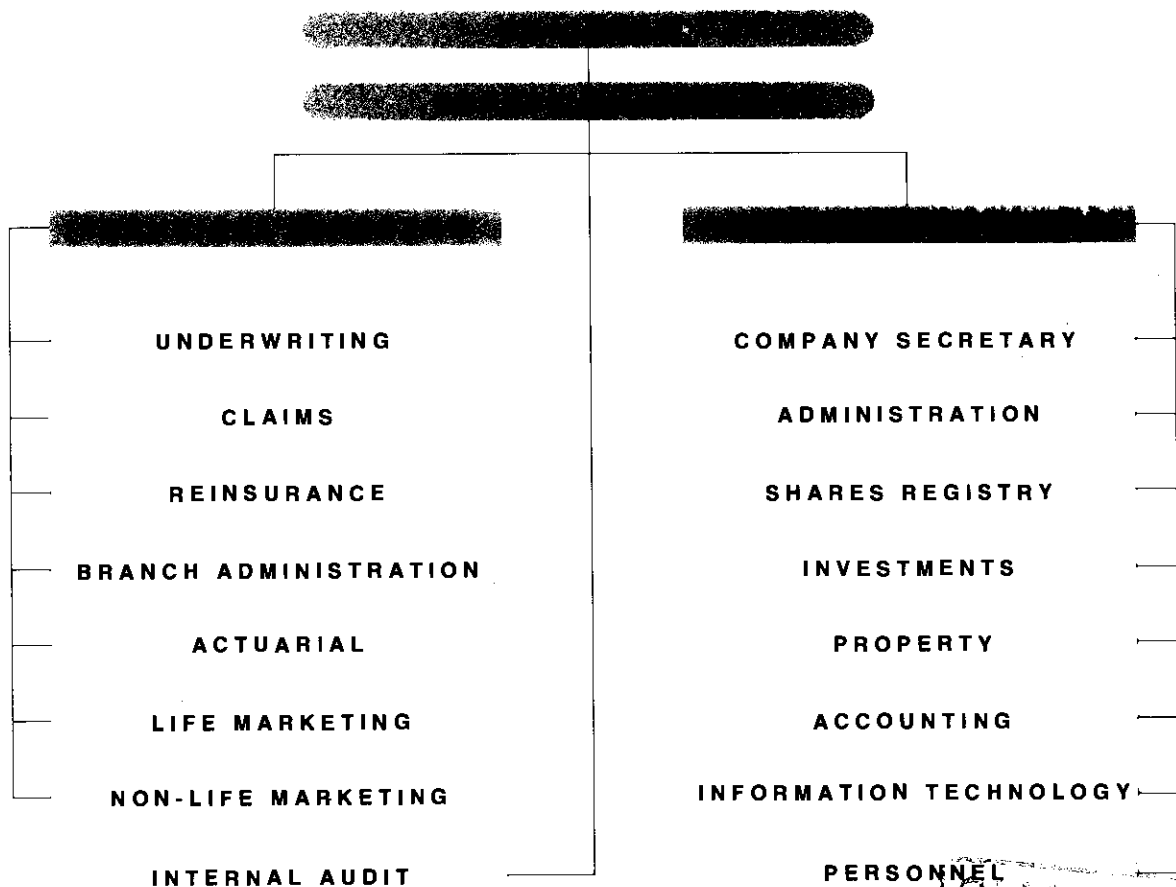
[REDACTED]

Lutaf Maherali (Kenyan)

[REDACTED]

Abdul Karim C. Popat (Kenyan)  
Sir Hamid Moollan Q.C. (Mauritian)  
William B. Robinson (Australian)  
Sadrudin H. Tejpar (Kenyan)  
Joseph M. Mugwe (Kenyan)  
Amin M. Dattoo (Technical) (Kenyan)  
Abdul I. Paroo (Finance) (Canadian)

## COMPANY MANAGEMENT





## NOTICE OF THE FIFTY-SEVENTH ANNUAL GENERAL MEETING

Notice is hereby given that the Fifty-Seventh Annual General Meeting of the shareholders will be held at the Nairobi Serena Hotel, Kenyatta Avenue, Nairobi, on Tuesday, 18th July, 1995 at 10.30 a.m. to transact the following:

### **SPECIAL BUSINESS**

To consider and, if thought fit, to approve the following Special Resolution:

Alteration to Article 133 of the Articles of Association.

"RESOLVED that Article 133 of the Articles of Association of the company be altered by deleting the words commencing 'both made up to a date not more than six (6) months before the meeting'."

### **ORDINARY BUSINESS**

- 1 To consider and, if thought fit, to adopt the Accounts for the year ended 31st December, 1994 and the Report of the Directors and the Report of the Auditors thereon.
- 2 To confirm the payment of the interim dividend of 15% made on 6th October, 1994, and approve the payment of a final dividend of 20% on the issued and paid-up capital of the Company on or about 31st July, 1995 to shareholders registered on 18th July, 1995.
- 3 To elect directors who retire by rotation and, being eligible, they offer themselves for re-election :  
(i) Sir Hamid A. Moollan  
(ii) Mr. William B. Robinson
- 4 To fix the directors' remuneration.
- 5 To appoint auditors and authorise the directors to fix their remuneration.
- 6 To transact any other business proper to be transacted at such Ordinary Meeting.

By Order of the Board  
**Philip Awinyo,**  
*Company Secretary*

P. O. Box 30376,  
Nairobi, Kenya  
12th May, 1995



# The Jubilee Insurance Company Limited

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## COMPANY DETAILS

### CAPITAL AND RESERVES

|                       |                 |
|-----------------------|-----------------|
| Authorised Capital .. | Shs 200,000,000 |
| Issued Capital .....  | Shs 125,000,000 |
| Paid Up Capital ..... | Shs 125,000,000 |
| Reserves .....        | Shs 825,911,299 |

### REGISTERED HEAD OFFICE

Jubilee Insurance House  
Wabera Street  
P. O. Box 30376  
Telephone: 340343  
Telefax: 216882  
Telex: 22199  
Nairobi, Kenya

### SUBSIDIARY

The Jubilee Investments Company  
Limited, Uganda (75%)

### BRANCHES

Mombasa:  
Jubilee Insurance Building  
P. O. Box 90220  
Telephone: 316745, 316746 & 314019  
Mombasa, Kenya

Kisumu:  
Jubilee Insurance House  
Opposite Clock Tower  
Oginga Odinga Road  
P. O. Box 378  
Telephone: 42235 & 42250  
Kisumu, Kenya

### OVERSEAS OFFICE

9 Corderie Street  
P. O. Box 301  
Telephone: 23113  
Port Louis, Mauritius

### CONSULTING ACTUARIES

Nauman Associates, Pakistan

### AUDITORS

Coopers & Lybrand

### PRINCIPAL BANKERS

Standard Chartered Bank Kenya Limited  
Bank of Baroda (Uganda) Limited  
Barclays Bank PLC, Mauritius  
Standard Chartered Bank Tanzania Limited

2007/0457



## CHAIRMAN'S STATEMENT



Dear Shareholders,

**D**uring the year under review, 1994, we achieved several milestones, reinforcing Jubilee in the top league of insurance companies within the Kenyan insurance market. The Shareholders' Fund strengthened significantly - from Shs. 764 mil in 1993 to Shs. 951 mil in 1994. **The market capitalization of the Company is currently in the region of Shs. 1.25 billion.**

### FINANCIAL PERFORMANCE

The effectiveness of the corrective measures which we implemented in the Non-Life Underwriting area is evident by an improvement in the underwriting performance from a loss of Shs. 24.3 mil in 1993 to a loss of Shs. 10.5 mil for the year under review.

In addition to the continuation of a high number of car thefts, we have noticed escalation in the number and size of robberies from business premises and private residences, in the more sophisticated white collar crimes such as fraud and infidelity of employees, some at senior levels, and also in a higher incidence of

thefts involving jewellery and other valuables, all of which constitute a new challenge for the insurance industry.

Despite the general reduction in the interest rates, the investment income grew this year from Shs. 100 mil to Shs. 110.2 mil, an increase of 10.2% due mainly to the higher asset base.

The increases in the pre-tax profit from Shs. 84.4 mil to Shs. 110.5 mil and the after-tax profit from Shs. 64.8 mil to Shs. 68.9 mil are satisfactory achievements in the local insurance environment.

### LONG TERM BUSINESS

**The Jubilee's Long Term Business Fund grew from Shs. 633 mil to Shs. 1,029 mil** due to increase both in Individual Life business and Group Life and Pensions business, which we have been skillfully marketing in the past couple of years.

The Jubilee has taken over the business previously underwritten by Prudential Assurance Co. Ltd. of London and part of the increase is attributed to this acquisition.

We continue to make our products more appealing to the consumers and, in this regard, we are happy to maintain **reversionary bonus of 5% per annum**, one of the highest in the market.

On Deposit Administration schemes, we have declared a net interest rate of 21.5% which we believe at this writing to be one of the more attractive

rates offered by any of the leading insurers in the market. The reforms and monetary policies introduced by the Central Bank of Kenya in the past year or so have caused a definite decreasing trend in interest rates. These measures have assisted in controlling the inflation rate to a low single digit number, which we believe is in the long term interest of the economy and the Kenyan public. The determination of the Deposit Administration interest rate is understandably influenced by these factors.

### REINSURANCE

As reported in my previous statement, we have, along with other established insurers, taken a strong leadership role to form the first private sector reinsurance company called East Africa Reinsurance Company Limited. We subscribed to a share of 21.25% in the capital of this company which commenced operations during the last quarter of 1994. E.A. Re already underwrites reinsurance programmes of some 13 companies in the local market. We believe that due to the changing legislative and fiscal policies and E.A.

*The Chairman presenting a clock to the top Life Unit Manager, Mrs. Jane Francis. Looking on is Mr. Salim Kibwana, Agency Manager, Eldoret.*





## CHAIRMAN'S STATEMENT (CONTINUED)

Re's own decision to broaden the shareholding base by inviting a vast majority of insurers, there will be an opportunity in the next couple of years for E.A. Re to participate in the reinsurance programmes of a much larger number of insurers in the market not only in Kenya but also in neighbouring countries.

### COMMISSIONER OF INSURANCE

In 1994, the Hon. Minister of Finance announced the appointment of Mr. Henry Awori as Commissioner of Insurance. We wish to offer our warmest congratulations to Mr. Henry Awori, whom we have known over many years. We wish to assure him of our commitment to maintain a good professional relationship with the Office.

### JUBILEE'S FUTURE OUTLOOK

With the relative stability of the Kenya Shilling and the reduction in interest rates - both of which we firmly believe to be in the overall interest of the Kenyan economy - we do not expect anything more than a modest growth in General Insurance premium income in 1995. We do, however, anticipate a strong growth



*Signing ceremony of E.A. Re shareholders represented by L to R: Mr. A. M. Jaffer (Jubilee), Mr. Guy Antoine (IFC), Mr. P. Ndegwa and Mr. W. Kinyua (First Chartered Securities).*

in Life Assurance premium income due to higher awareness to products being available in the market and the willingness of employers to broaden employee benefit packages to encompass products offered by the Life Assurance industry. We expect to attract more than a reasonable share of such business due to superior features in our policies. Equally, we remain firmly committed to our long-defined objective of "Growth with Profitability".

### MANAGEMENT CHANGES

To strengthen the Jubilee Management, we have made a couple of significant promotions to the Executive

Manager level as shown in the photograph. We believe that the promotion of these individuals would assist us to achieve a more professional approach in the Information Systems and Underwriting areas, all so fundamental to our future success.

### CONCLUSION

The Jubilee could not have achieved its prominent and successful position without contributions from several groups of people. To all our insureds, producers, staff, consultants and, equally, my fellow directors, I wish to convey my thanks for their continued commitment and support to the Jubilee.

**Abdul M. Jaffer**  
Chairman

Nairobi, Kenya  
12th May, 1995



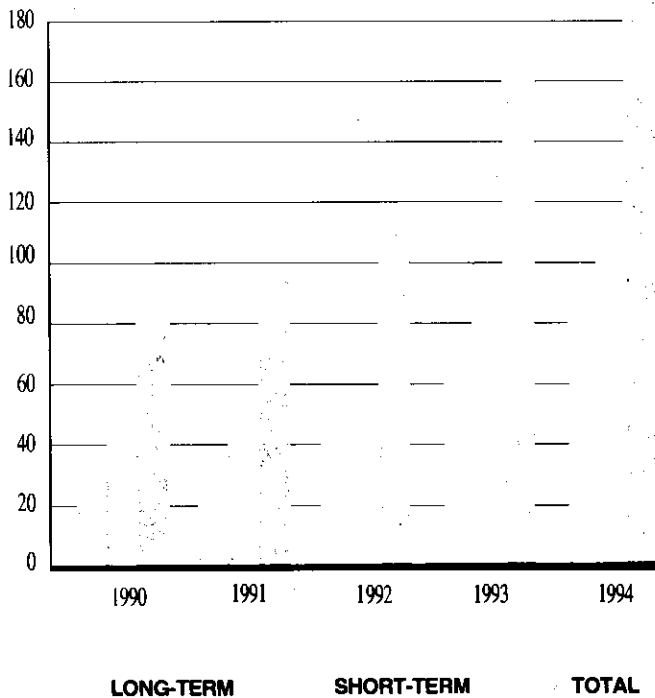
*The newly promoted Executive Managers, L to R: Mr. J. H. Olembo and Mr. B. Kabiru.*



## FINANCIAL HIGHLIGHTS

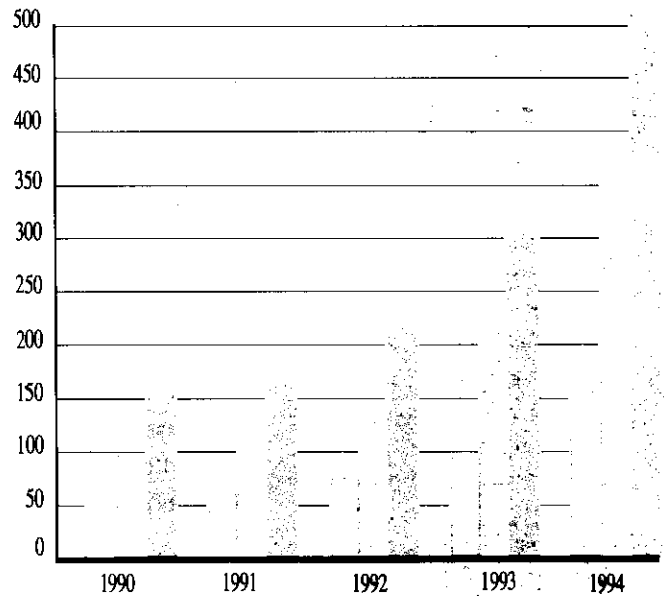
### TOTAL INVESTMENT INCOME

Millions of Shillings



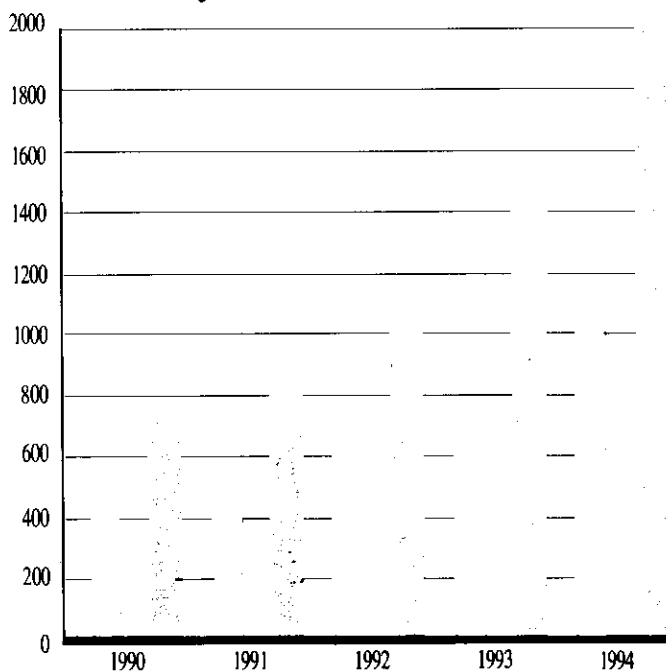
### PREMIUM INCOME

Millions of Shillings



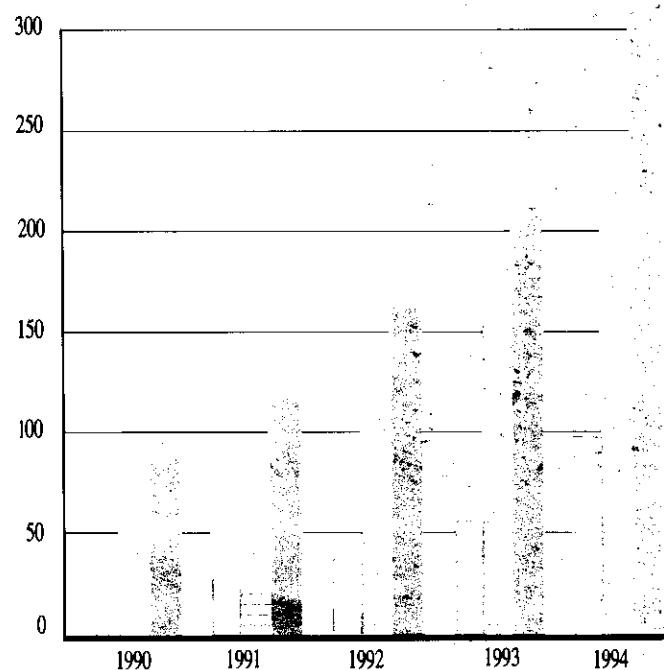
### TOTAL NET ASSETS

Millions of Shillings



### CLAIMS INCURRED

Millions of Shillings





## REPORT OF THE DIRECTORS

The directors have pleasure in submitting their report and the audited accounts for the year ended 31st December, 1994.

### PRINCIPAL ACTIVITIES

The principal activities of the company during 1994 were the transaction of all classes of Insurance Business.

### RESULTS

The results for the year and the appropriation thereof are set out in the consolidated profit and loss account on page 10.

### DIVIDENDS

An interim dividend of 15% on the paid up share capital of Shs. 125 million was paid on 6th October, 1994. The directors recommend the payment of the final dividend of 20%.

### DIRECTORS

The names of the directors who served during the year, are set out on page 3. In accordance with article 85 of the company's Articles of Association the following directors retire by rotation and, being eligible, offer themselves for re-election:

Sir Hamid A. Moollan

Mr. William B. Robinson

### AUDITORS

The Auditors, Messrs Coopers & Lybrand, Certified Public Accountants, will continue in office in accordance with the provisions of Section 159 (2) of the Companies Act (Cap 486), at a remuneration to be fixed by the directors.

### STAFF

The directors wish to thank the management, members of staff, producers and representatives both in Kenya and overseas, for services rendered during the year.

On behalf of the Board

**Abdul Karim C. Popat**  
Director

Nairobi, Kenya  
12th May, 1995



**REPORT OF THE AUDITORS TO THE MEMBERS OF  
THE JUBILEE INSURANCE COMPANY LIMITED**

We have audited the accounts set out on pages 10 to 26. The accounts of the company set out on pages 16 and 17 are in agreement with the books which have been properly kept. We obtained the information and explanations we required.

In our opinion, the accounts give a true and fair view of the state of affairs of the company and the group at 31st December, 1994 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Act (Cap 486).

**Coopers & Lybrand**

Certified Public Accountants of Kenya

Nairobi.

12th May, 1995.



**CONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31ST DECEMBER 1994**

|                                                             |      | 1994               | 1993               |
|-------------------------------------------------------------|------|--------------------|--------------------|
|                                                             | Note | Shs                | Shs                |
| <b>INCOME</b>                                               |      |                    |                    |
| (Loss) transferred from underwriting revenue account .....  |      | (10,543,705)       | (24,257,619)       |
| Profit transferred from long term business.....             | 12   | 21,000,000         | 14,062,233         |
| Investment income .....                                     |      | 110,239,980        | 100,036,357        |
| Total Income .....                                          |      | <u>120,696,275</u> | <u>89,840,971</u>  |
| <b>OUTGO</b>                                                |      |                    |                    |
| Management (income) /expenses not charged to other accounts |      | (303,413)          | 70,878             |
| Depreciation .....                                          |      | 4,577,207          | 3,280,194          |
| Bad debts .....                                             |      | 5,939,737          | 2,114,423          |
| Total outgo .....                                           |      | <u>10,213,531</u>  | <u>5,465,495</u>   |
| Profit before taxation .....                                | 14   | 110,482,744        | 84,375,476         |
| Provision for taxation .....                                | 15   | 41,626,978         | 19,572,188         |
| Profit after taxation .....                                 |      | 68,855,766         | 64,803,288         |
| Minority interest .....                                     |      | 3,753,489          | 2,472,031          |
| Profit attributable to shareholders .....                   |      | 65,102,277         | 62,331,257         |
| Dividends - Interim paid 15% (1993-15%) .....               |      | 18,750,000         | 15,000,000         |
| - Final proposed 20% (1993-20%) .....                       |      | 25,000,000         | 20,000,000         |
| Retained profit .....                                       | 16   | <u>21,352,277</u>  | <u>27,331,257</u>  |
| <b>APPROPRIATION</b>                                        |      |                    |                    |
| Unappropriated profit brought forward                       |      |                    |                    |
| As previously reported .....                                |      | 104,921,837        | 68,902,428         |
| Proir year adjustments .....                                | 4    | 10,265,512         | (2,634,696)        |
| As restated .....                                           |      | 115,187,349        | 66,267,732         |
| Exchange adjustment - foreign enterprises .....             |      | (25,365,370)       | 21,588,360         |
| Bonus issue .....                                           | 2    | (25,000,000)       | -                  |
| Retained profit for the year .....                          |      | 21,352,277         | 27,331,257         |
| Unappropriated profit carried forward .....                 | 3    | <u>86,174,256</u>  | <u>115,187,349</u> |
| Earnings per share .....                                    | 18   | <u>2.60</u>        | <u>2.49</u>        |

Report of the auditors - page 9

The notes on pages 19 to 26 form part of these accounts.



**LIFE REVENUE ACCOUNT  
FOR THE YEAR ENDED 31ST DECEMBER 1994**

**THE GROUP & THE COMPANY**

| Class of Insurance Business                     | Note | Statutory Funds         |                            |                            | 1994<br>Total<br>Shs | 1993<br>Total<br>Shs |
|-------------------------------------------------|------|-------------------------|----------------------------|----------------------------|----------------------|----------------------|
|                                                 |      | Ordinary<br>Life<br>Shs | Super-<br>Annuation<br>Shs | General<br>Reserves<br>Shs |                      |                      |
| Net Premium                                     |      | 49,766,052              | 102,900,791                | -                          | 152,666,843          | 99,082,894           |
| Portfolio in                                    |      | -                       | 31,885,914                 | -                          | 31,885,914           | -                    |
|                                                 |      | 49,766,052              | 134,786,705                | -                          | 184,552,757          | 99,082,894           |
| Claims paid and outstanding                     |      |                         |                            |                            |                      |                      |
| - Death                                         |      | (11,016,580)            | (12,231,874)               | -                          | (23,248,454)         | (4,136,379)          |
| - Maturity                                      |      | (24,487,236)            | -                          | -                          | (24,487,236)         | (15,597,531)         |
| Total Claims                                    |      | (35,503,816)            | (12,231,874)               | -                          | (47,735,690)         | (19,733,910)         |
| Surrenders                                      |      | (13,444,691)            | (26,842,590)               | -                          | (40,287,281)         | (24,155,373)         |
| Commissions                                     |      | (10,267,082)            | 423,745                    | -                          | (9,843,337)          | (15,660,808)         |
| Total Claims, Surrenders and<br>Commissions     |      | (59,215,589)            | (38,650,719)               | -                          | (97,866,308)         | (59,550,091)         |
| Expenses of Management                          |      | (55,153,991)            | (4,141,086)                | -                          | (59,295,077)         | (51,019,639)         |
| Investment income                               |      | 39,489,790              | 47,621,690                 | 9,093,434                  | 96,204,914           | 66,977,519           |
| Investment expenses                             |      | (5,602,434)             | (3,246,186)                | (2,168,806)                | (11,017,426)         | (6,967,680)          |
| Net investment income                           |      | 33,887,356              | 44,375,504                 | 6,924,628                  | 85,187,488           | 60,009,839           |
| Provision for taxation                          | 15   | (9,682,607)             | -                          | -                          | (9,682,607)          | -                    |
| Increase in Funds                               | 13   | (40,398,779)            | 136,370,404                | 6,924,628                  | 102,896,253          | 48,523,003           |
| Increase in market value of shares              |      | 88,228,171              | 16,810,511                 | 48,813,295                 | 153,851,977          | 94,726,828           |
| Surplus on revaluation of land<br>and buildings |      | 24,775,367              | -                          | 18,873,976                 | 43,649,343           | 20,141,514           |
| Exchange adjustment                             |      |                         |                            |                            |                      |                      |
| - foreign enterprises                           |      | (11,916,800)            | -                          | -                          | (11,916,800)         | 10,833,003           |
| Transfer to profit and loss account             | 12   | (4,000,000)             | -                          | (17,000,000)               | (21,000,000)         | (14,062,233)         |
| Transfer from general reserves                  | 12   | 105,000,000             | -                          | (105,000,000)              | -                    | -                    |
| Acquisition of a closed fund                    |      | 128,184,904             | -                          | -                          | 128,184,904          | -                    |
| Funds at the beginning of the year:             |      |                         |                            |                            |                      |                      |
| As previously reported                          |      | 260,069,971             | 210,010,982                | 171,022,821                | 641,103,774          | 472,887,398          |
| Prior year adjustment                           | 4    | (8,054,261)             | -                          | -                          | (8,054,261)          | -                    |
| As restated                                     |      | 252,015,710             | 210,010,982                | 171,022,821                | 633,049,513          | 472,887,398          |
| Funds at the end of the year                    |      | 541,888,573             | 363,191,897                | 123,634,720                | 1,028,715,190        | 633,049,513          |

Report of the auditors - page 9  
The notes on pages 19 to 26 form part of these accounts.

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**UNDERWRITING REVENUE ACCOUNT  
FOR THE YEAR ENDED 31ST DECEMBER 1994**

| <b>Class of insurance business</b>             | <b>Engineering<br/>Shs</b> | <b>Fire-<br/>Domestic<br/>Shs</b> | <b>Fire-<br/>Industrial<br/>Shs</b> | <b>Liability<br/>Shs</b> |
|------------------------------------------------|----------------------------|-----------------------------------|-------------------------------------|--------------------------|
| Net premium written .....                      | 1,744,425                  | 22,950,661                        | 35,705,580                          | 3,438,411                |
| Unearned premiums brought forward .....        | 507,989                    | 3,592,402                         | 15,194,931                          | 450,466                  |
| Unearned premiums carried forward .....        | 1,123,076                  | 10,325,239                        | 19,176,584                          | 1,137,619                |
| Net earned premium .....                       | 1,129,338                  | 16,217,824                        | 31,723,927                          | 2,751,258                |
| Claims paid .....                              | 270,373                    | 1,979,063                         | 18,684,529                          | 766,874                  |
| Claims outstanding carried forward .....       | 980,466                    | 2,931,581                         | 12,259,529                          | 13,202,468               |
| Claims outstanding brought forward .....       | 1,272,334                  | 4,710,157                         | 8,262,682                           | 9,083,906                |
| Total claims incurred .....                    | (21,495)                   | 200,487                           | 22,681,376                          | 4,885,436                |
| Commissions .....                              | (90,477)                   | 2,115,549                         | (5,371,728)                         | 182,186                  |
| Expenses of management .....                   | 232,405                    | 5,098,474                         | 6,562,308                           | 763,698                  |
| Total expenses .....                           | 141,928                    | 7,214,023                         | 1,190,580                           | 945,884                  |
| Balance being underwriting profit/(loss) ..... | <u>1,008,905</u>           | <u>8,803,314</u>                  | <u>7,851,971</u>                    | <u>(3,080,062)</u>       |

Report of the auditors - page 9  
The notes on pages 19 to 26 form part of these accounts.

| Marine<br>Shs | Motor<br>Shs | Motor<br>Pool<br>Shs | Personal<br>Accident<br>Shs | Theft<br>Shs | Workmen's<br>Compensation<br>Shs | Misce-<br>llaneous<br>Shs | 1994<br>Total<br>Shs | 1993<br>Total<br>Shs |
|---------------|--------------|----------------------|-----------------------------|--------------|----------------------------------|---------------------------|----------------------|----------------------|
| 15,428,339    | 163,862,012  | -                    | 66,880,255                  | 24,608,854   | 16,522,164                       | 2,672,923                 | <b>353,813,624</b>   | 218,390,145          |
| 5,494,493     | 46,926,067   | -                    | 12,564,459                  | 6,236,907    | 7,007,752                        | 1,070,262                 | <b>99,045,728</b>    | 63,081,613           |
| 6,008,201     | 66,496,259   | -                    | 20,343,225                  | 12,471,953   | 6,508,042                        | 1,358,537                 | <b>144,948,735</b>   | 99,045,728           |
| 14,914,631    | 144,291,820  | -                    | 59,101,489                  | 18,373,808   | 17,021,874                       | 2,384,648                 | <b>307,910,617</b>   | 182,426,030          |
| 3,955,791     | 87,499,885   | 4,339,355            | 33,174,498                  | 22,058,087   | 13,427,794                       | 145,499                   | <b>186,301,748</b>   | 123,144,215          |
| 12,871,397    | 137,467,317  | 20,867,540           | 13,453,358                  | 20,079,278   | 28,790,975                       | 3,507,070                 | <b>266,410,979</b>   | 220,580,300          |
| 9,776,460     | 103,830,645  | 26,239,057           | 8,013,615                   | 21,277,436   | 22,463,112                       | 5,650,896                 | <b>220,580,300</b>   | 169,712,282          |
| 7,050,728     | 121,136,557  | (1,032,162)          | 38,614,241                  | 20,859,929   | 19,755,657                       | (1,998,327)               | <b>232,132,427</b>   | 174,012,233          |
| 578,194       | 14,201,502   | -                    | 2,377,712                   | (1,885,084)  | 2,679,878                        | (485,578)                 | <b>14,302,154</b>    | (7,379,088)          |
| 2,920,087     | 34,438,622   | 227,200              | 12,166,925                  | 5,465,876    | 3,752,961                        | 391,185                   | <b>72,019,741</b>    | 40,050,504           |
| 3,498,281     | 48,640,124   | 227,200              | 14,544,637                  | 3,580,792    | 6,432,839                        | (94,393)                  | <b>86,321,895</b>    | 32,671,416           |
| 4,365,622     | (25,484,861) | 804,962              | 5,942,611                   | (6,066,913)  | (9,166,622)                      | 4,477,368                 | <b>(10,543,705)</b>  | (24,257,619)         |



# **CONSOLIDATED BALANCE SHEET** **AS AT 31ST DECEMBER 1994**

|                                                               | Note | Short Term<br>Business<br>Shs | Long Term<br>Business<br>Shs | Total<br>1994<br>Shs | Total<br>1993<br>Shs |
|---------------------------------------------------------------|------|-------------------------------|------------------------------|----------------------|----------------------|
| Share capital authorised and issued:                          |      |                               |                              |                      |                      |
| Nominal share capital authorised.....                         | 2    | 200,000,000                   | -                            | 200,000,000          | 100,000,000          |
| Share capital issued and paid-up .....                        | 2    | 125,000,000                   | -                            | 125,000,000          | 100,000,000          |
| Reserves:                                                     |      |                               |                              |                      |                      |
| Capital .....                                                 | 3    | 663,147,567                   | -                            | 663,147,567          | 472,424,790          |
| General reserve .....                                         | 3    | 70,000,000                    | -                            | 70,000,000           | 70,000,000           |
| Unappropriated profits .....                                  | 3    | 86,174,256                    | -                            | 86,174,256           | 115,187,349          |
| Share premium .....                                           |      | 6,589,476                     | -                            | 6,589,476            | 6,589,476            |
| Long term business:                                           |      |                               |                              |                      |                      |
| Statutory funds .....                                         |      | -                             | 905,080,470                  | 905,080,470          | 462,026,692          |
| General reserve .....                                         | 5    | -                             | 123,634,720                  | 123,634,720          | 171,022,821          |
| Total capital, reserves and<br>long term business funds ..... |      | 950,911,299                   | 1,028,715,190                | 1,979,626,489        | 1,397,251,128        |
| Minority interests .....                                      |      | 9,927,476                     | -                            | 9,927,476            | 10,520,815           |
|                                                               |      | 960,838,775                   | 1,028,715,190                | 1,989,553,965        | 1,407,771,943        |
| Represented by:                                               |      |                               |                              |                      |                      |
| ASSETS                                                        |      |                               |                              |                      |                      |
| Fixed assets: 6                                               |      |                               |                              |                      |                      |
| Leasehold property .....                                      |      | 4,954,309                     | 4,954,309                    | 9,908,618            | 9,808,616            |
| Less: Accumulated depreciation .....                          |      | 250,252                       | 250,252                      | 500,504              | 302,332              |
|                                                               |      | 4,704,057                     | 4,704,057                    | 9,408,114            | 9,506,284            |
| Motor vehicles .....                                          |      | 10,486,682                    | 10,399,382                   | 20,886,064           | 16,008,156           |
| Less: Accumulated depreciation .....                          |      | 4,764,633                     | 4,764,633                    | 9,529,266            | 6,741,812            |
|                                                               |      | 5,722,049                     | 5,634,749                    | 11,356,798           | 9,266,344            |
| Computer equipment .....                                      |      | 10,644,652                    | 10,644,652                   | 21,289,304           | 15,074,358           |
| Less: Accumulated depreciation .....                          |      | 6,964,785                     | 6,964,785                    | 13,929,570           | 10,805,068           |
|                                                               |      | 3,679,867                     | 3,679,867                    | 7,359,734            | 4,269,290            |
| Furniture, fixtures, fittings &<br>office equipment .....     |      | 11,184,545                    | 11,184,545                   | 22,369,090           | 19,784,950           |
| Less: Accumulated depreciation .....                          |      | 6,662,407                     | 6,662,407                    | 13,324,814           | 11,517,788           |
|                                                               |      | 4,522,138                     | 4,522,138                    | 9,044,276            | 8,267,162            |
| Total fixed assets .....                                      |      | 18,628,111                    | 18,540,811                   | 37,168,922           | 31,309,080           |
| Investments                                                   |      |                               |                              |                      |                      |
| (i) Securities issued by                                      |      |                               |                              |                      |                      |
| Kenya Government .....                                        |      | 51,814,629                    | 196,485,371                  | 248,300,000          | 270,000,000          |

The accounts on pages 10 to 26 were approved by the Board on 12th May, 1995 and were signed on its behalf by :

Abdul M. Jaffer  
Director and Principal Officer

Abdul Karim C. Popat  
Director

Report of the auditors - page 9

The notes on pages 19 to 26 form part of these accounts.

|                                                                | Note | Short Term<br>Business<br>Shs | Long Term<br>Business<br>Shs | Total<br>1994<br>Shs | Total<br>1993<br>Shs |
|----------------------------------------------------------------|------|-------------------------------|------------------------------|----------------------|----------------------|
| (ii) Other:                                                    |      |                               |                              |                      |                      |
| Ordinary shares (quoted on the Nairobi Stock Exchange) .....   | 7    | 230,346,518                   | 305,667,719                  | 536,014,237          | 235,873,364          |
| Ordinary shares (unquoted) .....                               |      | 116,742,434                   | -                            | 116,742,434          | 114,052,285          |
| Preference shares (quoted on the Nairobi Stock Exchange) ..... |      | -                             | 1,768,135                    | 1,768,135            | 1,921,042            |
| Mortgage loans .....                                           |      | 67,921,934                    | 35,664,535                   | 103,586,469          | 98,077,577           |
| Other secured loans .....                                      |      | -                             | -                            | -                    | 8,568,983            |
| Policy loans .....                                             |      | -                             | 44,329,819                   | 44,329,819           | 41,153,004           |
| Deposits                                                       |      |                               |                              |                      |                      |
| -Non bank financial institutions                               |      | 36,014,899                    | 151,932,252                  | 187,947,151          | 26,000,000           |
| Investment in E.A. Re .....                                    | 8    | 63,750,000                    | -                            | 63,750,000           | -                    |
| Investment in associated company .....                         | 9    | 10,185,000                    | -                            | 10,185,000           | 12,621,000           |
| Land and buildings .....                                       | 10   | 610,100,000                   | 298,800,000                  | 908,900,000          | 749,200,000          |
| Other investments - outside Kenya .....                        |      | 66,743,073                    | 28,281,555                   | 95,024,628           | 126,191,876          |
| Total other investments .....                                  |      | <u>1,201,803,858</u>          | <u>866,444,015</u>           | <u>2,068,247,873</u> | <u>1,413,659,131</u> |
| Total investments .....                                        |      | <u>1,253,618,487</u>          | <u>1,062,929,386</u>         | <u>2,316,547,873</u> | <u>1,683,659,131</u> |
| Current assets:                                                |      |                               |                              |                      |                      |
| Cash and bank balances .....                                   |      | 12,781,334                    | 18,145,481                   | 30,926,815           | 20,645,470           |
| Amounts retained and due under reinsurance contracts .....     |      | 92,318,890                    | 4,674,875                    | 96,993,765           | 45,859,993           |
| Amounts due from bodies engaged in insurance business .....    |      | 5,640,774                     | -                            | 5,640,774            | 6,120,405            |
| Premiums outstanding .....                                     |      | 148,190,860                   | 4,363,784                    | 152,554,644          | 146,717,192          |
| Sundry debtors .....                                           |      | 37,791,840                    | 15,034,779                   | 52,826,619           | 46,034,749           |
| Amounts due from group company .....                           | 11   | 401,395                       | -                            | 401,395              | -                    |
| Total current assets .....                                     |      | <u>297,125,093</u>            | <u>42,218,919</u>            | <u>339,344,012</u>   | <u>265,377,809</u>   |
| Total assets                                                   |      | <u>1,569,371,691</u>          | <u>1,123,689,116</u>         | <u>2,693,060,807</u> | <u>1,980,346,020</u> |
| LIABILITIES                                                    |      |                               |                              |                      |                      |
| Underwriting provisions:                                       |      |                               |                              |                      |                      |
| Unearned premium provision                                     |      | 144,948,735                   | -                            | 144,948,735          | 99,045,728           |
| Outstanding claims provision                                   |      | 266,410,979                   | 19,938,356                   | 286,349,335          | 222,533,945          |
| Total underwriting provisions                                  |      | <u>411,359,714</u>            | <u>19,938,356</u>            | <u>431,298,070</u>   | <u>321,579,673</u>   |
| Current liabilities:                                           |      |                               |                              |                      |                      |
| Taxation                                                       |      | 13,709,040                    | 9,682,610                    | 23,391,650           | 3,706,870            |
| Dividends                                                      |      | 45,771,719                    | -                            | 45,771,719           | 44,880,679           |
| Bank overdraft and bank loans                                  |      | 11,310,928                    | 11,310,928                   | 22,621,856           | 52,851,755           |
| Amounts due to reinsurers                                      |      | 61,605,785                    | 10,723,660                   | 72,329,445           | 62,951,782           |
| Others-due to agents                                           |      | 13,481,493                    | 9,121,791                    | 22,603,284           | 16,319,034           |
| Sundry creditors                                               |      | 51,294,237                    | 34,196,581                   | 85,490,818           | 69,107,289           |
| Amount due to group company .....                              | 11   | -                             | -                            | -                    | 1,176,995            |
| Total current liabilities                                      |      | <u>197,173,202</u>            | <u>75,035,570</u>            | <u>272,208,772</u>   | <u>250,994,404</u>   |
| Total liabilities                                              |      | <u>608,532,916</u>            | <u>94,973,926</u>            | <u>703,506,842</u>   | <u>572,574,077</u>   |
|                                                                |      | <u>960,838,775</u>            | <u>1,028,715,190</u>         | <u>1,989,553,965</u> | <u>1,407,771,943</u> |



# **COMPANY BALANCE SHEET** **AS AT 31ST DECEMBER 1994**

|                                                           | Note | Short Term<br>Business<br>Shs | Long Term<br>Business<br>Shs | Total<br>1994<br>Shs | Total<br>1993<br>Shs |
|-----------------------------------------------------------|------|-------------------------------|------------------------------|----------------------|----------------------|
| Share capital authorised and issued:                      |      |                               |                              |                      |                      |
| Normal share capital authorised.....                      | 2    | 200,000,000                   | -                            | 200,000,000          | 100,000,000          |
| Share capital issued and paid-up .....                    | 2    | 125,000,000                   | -                            | 125,000,000          | 100,000,000          |
| Reserves                                                  |      |                               |                              |                      |                      |
| Capital .....                                             | 3    | 655,180,328                   | -                            | 655,180,328          | 459,053,526          |
| General reserve.....                                      | 3    | 70,000,000                    | -                            | 70,000,000           | 70,000,000           |
| Unappropriated profits .....                              | 3    | 73,851,828                    | -                            | 73,851,828           | 106,488,929          |
| Share premium .....                                       |      | 6,589,476                     | -                            | 6,589,476            | 6,589,476            |
| Long term business:                                       |      |                               |                              |                      |                      |
| Statutory fund .....                                      |      | -                             | 905,080,470                  | 905,080,470          | 462,026,692          |
| General reserve .....                                     | 5    | -                             | 123,634,720                  | 123,634,720          | 171,022,821          |
|                                                           |      | 805,621,632                   | 1,028,715,190                | 1,834,336,822        | 1,275,181,444        |
| Total capital, reserves and<br>long term business .....   |      | 930,621,632                   | 1,028,715,190                | 1,959,336,822        | 1,375,181,444        |
| Represented by:                                           |      |                               |                              |                      |                      |
| ASSETS                                                    |      |                               |                              |                      |                      |
| Fixed assets:                                             |      |                               |                              |                      |                      |
| Leasehold property .....                                  | 6    | 4,954,309                     | 4,954,309                    | 9,908,618            | 9,808,616            |
| Less: Accumulated depreciation.....                       |      | 250,252                       | 250,252                      | 500,504              | 302,332              |
|                                                           |      | 4,704,057                     | 4,704,057                    | 9,408,114            | 9,506,284            |
| Motor vehicles .....                                      |      | 10,399,382                    | 10,399,382                   | 20,798,764           | 16,008,156           |
| Less: Accumulated depreciation .....                      |      | 4,764,633                     | 4,764,633                    | 9,529,266            | 6,741,812            |
|                                                           |      | 5,634,749                     | 5,634,749                    | 11,269,498           | 9,266,344            |
| Computer equipment .....                                  |      | 10,644,652                    | 10,644,652                   | 21,289,304           | 15,074,358           |
| Less: Accumulated depreciation.....                       |      | 6,964,785                     | 6,964,785                    | 13,929,570           | 10,805,068           |
|                                                           |      | 3,679,867                     | 3,679,867                    | 7,359,734            | 4,269,290            |
| Furniture, fixtures, fittings &<br>office equipment ..... |      | 11,184,545                    | 11,184,545                   | 22,369,090           | 19,784,950           |
| Less: Accumulated depreciation .....                      |      | 6,662,407                     | 6,662,407                    | 13,324,814           | 11,517,788           |
|                                                           |      | 4,522,138                     | 4,522,138                    | 9,044,276            | 8,267,162            |
| Total fixed assets .....                                  |      | 18,540,811                    | 18,540,811                   | 37,081,622           | 31,309,080           |
| Investments                                               |      |                               |                              |                      |                      |
| (i) Securities issued by                                  |      |                               |                              |                      |                      |
| Kenya Government .....                                    |      | 51,814,629                    | 196,485,371                  | 248,300,000          | 270,000,000          |

The accounts on pages 10 to 26 were approved by the Board on 12th May, 1995 and were signed on its behalf by :

Abdul M. Jaffer  
Director and Principal Officer

Abdul Karim C. Popat  
Director

Report of the auditors - page 9

The notes on pages 19 to 26 form part of these accounts.

|                                                                | Note | Short Term<br>Business<br>Shs | Long Term<br>Business<br>Shs | Total<br>1994<br>Shs | Total<br>1993<br>Shs |
|----------------------------------------------------------------|------|-------------------------------|------------------------------|----------------------|----------------------|
| (ii) Other:                                                    |      |                               |                              |                      |                      |
| Ordinary shares (quoted on the Nairobi Stock Exchange) .....   |      | 230,346,518                   | 305,667,719                  | 536,014,237          | 235,873,365          |
| Ordinary shares (unquoted) .....                               |      | 116,742,434                   | -                            | 116,742,434          | 114,052,285          |
| Preference shares (quoted on the Nairobi Stock Exchange) ..... |      | -                             | 1,768,135                    | 1,768,135            | 1,921,042            |
| Mortgage loans .....                                           |      | 67,921,934                    | 35,664,535                   | 103,586,469          | 98,077,577           |
| Other secured loans .....                                      |      | -                             | -                            | -                    | 8,568,983            |
| Policy loans .....                                             |      | -                             | 44,329,819                   | 44,329,819           | 41,153,004           |
| Deposits                                                       |      |                               |                              |                      |                      |
| -Non-bank financial institutions.....                          |      | 30,990,034                    | 151,932,252                  | 182,922,286          | 26,000,000           |
| Investment in E.A. Re .....                                    |      | 63,750,000                    | -                            | 63,750,000           | -                    |
| Investment in subsidiary company .....                         |      | 9,492,761                     | -                            | 9,492,761            | 9,492,761            |
| Land and buildings .....                                       |      | 610,100,000                   | 298,800,000                  | 908,900,000          | 749,200,000          |
| Other investments - outside Kenya .....                        |      | 61,344,659                    | 28,281,555                   | 89,626,214           | 126,191,878          |
| Total other investments .....                                  |      | 1,190,688,340                 | 866,444,015                  | 2,057,132,355        | 1,410,530,893        |
| Total investments .....                                        |      | 1,242,502,969                 | 1,062,929,386                | 2,305,432,355        | 1,680,530,893        |
| Current assets:                                                |      |                               |                              |                      |                      |
| Cash and bank balances .....                                   |      | 9,094,905                     | 18,145,481                   | 27,240,386           | 18,802,943           |
| Amounts retained and due under reinsurance contracts .....     |      | 92,318,890                    | 4,674,875                    | 96,993,765           | 45,859,993           |
| Amounts due from bodies engaged in insurance business .....    |      | 5,640,774                     | -                            | 5,640,774            | 6,120,405            |
| Premiums outstanding .....                                     |      | 148,190,860                   | 4,363,784                    | 152,554,644          | 146,717,192          |
| Sundry debtors .....                                           |      | 36,115,739                    | 15,034,779                   | 51,150,518           | 39,017,350           |
| Amounts due from group company .....                           |      | 247,670                       | -                            | 247,670              | -                    |
| Total current assets .....                                     |      | 291,608,838                   | 42,218,919                   | 333,827,757          | 256,517,883          |
| Total assets                                                   |      | 1,552,652,618                 | 1,123,689,116                | 2,676,341,734        | 1,968,357,856        |
| LIABILITIES                                                    |      |                               |                              |                      |                      |
| Underwriting provisions:                                       |      |                               |                              |                      |                      |
| Unearned premium provision .....                               |      | 144,948,735                   | -                            | 144,948,735          | 99,045,728           |
| Outstanding claims provision .....                             |      | 266,410,979                   | 19,938,356                   | 286,349,335          | 222,533,945          |
| Total underwriting provisions                                  |      | 411,359,714                   | 19,938,356                   | 431,298,070          | 321,579,673          |
| Current liabilities:                                           |      |                               |                              |                      |                      |
| Taxation .....                                                 |      | 12,784,530                    | 9,682,610                    | 22,467,140           | 2,102,592            |
| Dividends .....                                                |      | 45,771,719                    | -                            | 45,771,719           | 44,880,679           |
| Bank overdraft and bank loans .....                            |      | 11,310,928                    | 11,310,928                   | 22,621,856           | 52,851,755           |
| Amounts due to reinsurers (not being related bodies) .....     |      | 61,605,785                    | 10,723,660                   | 72,329,445           | 62,951,782           |
| Others - due to agents .....                                   |      | 13,481,493                    | 9,121,791                    | 22,603,284           | 16,319,034           |
| Sundry creditors .....                                         |      | 41,306,136                    | 34,196,581                   | 75,502,717           | 56,662,210           |
| Amount due to group company .....                              |      | 24,410,681                    | -                            | 24,410,681           | 35,828,687           |
| Total current liabilities .....                                |      | 210,671,272                   | 75,035,570                   | 285,706,842          | 271,596,739          |
| Total liabilities                                              |      | 622,030,986                   | 94,973,926                   | 717,004,912          | 593,176,412          |
|                                                                |      | 930,621,632                   | 1,028,715,190                | 1,959,336,822        | 1,375,181,444        |



**CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS:  
SHORT-TERM BUSINESS FOR THE YEAR ENDED 31ST DECEMBER 1994**

|                                                                            | 1994               | 1993                |
|----------------------------------------------------------------------------|--------------------|---------------------|
|                                                                            | Shs                | Shs                 |
| <b>SOURCE OF FUNDS</b>                                                     |                    |                     |
| Profit before taxation and extraordinary items, less minority interest ... | 106,729,255        | 81,903,444          |
| Adjustments for items not involving the movement of funds:                 |                    |                     |
| Profit on sale of fixed assets .....                                       | (437,506)          | (850,646)           |
| Profit on sale of investments .....                                        | (1,042,616)        | (13,923,044)        |
| Premiums and claims reserves .....                                         | 91,733,686         | 86,832,133          |
| Depreciation .....                                                         | 4,577,207          | 3,280,194           |
| Minority interests .....                                                   | 3,753,489          | 2,472,032           |
| Total funds generated from operations .....                                | 205,313,515        | 159,714,113         |
| Funds from other sources:                                                  |                    |                     |
| Proceeds from sale of fixed assets .....                                   | 555,288            | 850,646             |
| Proceeds from sale of investments .....                                    | 1,478,906          | 49,655,009          |
| Net proceeds on redemption of government securities .....                  | 151,832,071        | -                   |
| Mortgage and loan repayments .....                                         | -                  | 20,032,951          |
|                                                                            | <u>359,179,780</u> | <u>230,252,719</u>  |
| <b>APPLICATION OF FUNDS</b>                                                |                    |                     |
| Tax paid .....                                                             | 31,624,808         | 15,183,231          |
| Dividends paid .....                                                       | 42,858,960         | 34,137,853          |
| Purchase of fixed assets .....                                             | 7,668,560          | 7,339,539           |
| Dividends paid to Minority in subsidiary company .....                     | 1,629,000          | -                   |
| Additions to land and buildings .....                                      | 221,467            | 54,600,422          |
| Increase in quoted and unquoted shares .....                               | 147,412,814        | 1,834,009           |
| Net increase in government securities .....                                | -                  | 137,552,126         |
| Increase in other investments .....                                        | 5,752,103          | 2,409,372           |
| Loans advanced .....                                                       | 35,976,816         | -                   |
|                                                                            | <u>273,144,528</u> | <u>253,056,552</u>  |
|                                                                            | <u>86,035,252</u>  | <u>(22,803,833)</u> |
| Represented by:                                                            |                    |                     |
| Movement in working capital:                                               |                    |                     |
| (Increase) in creditors .....                                              | (18,833,562)       | (70,226,998)        |
| Increase in debtors .....                                                  | 48,022,578         | 106,515,216         |
| (Decrease) in cash and bank balances .....                                 | (5,070,223)        | (2,047,853)         |
| Decrease/(increase) in bank overdraft and bank loans .....                 | 41,501,560         | (33,290,515)        |
| Increase/(decrease) in fixed deposits .....                                | 20,414,899         | (23,753,683)        |
|                                                                            | <u>86,035,252</u>  | <u>(22,803,833)</u> |

Report of the auditors - page 9

The notes on pages 19 to 26 form part of these accounts.



# KENYA COMMERCIAL BANK LIMITED

27TH ANNUAL GENERAL MEETING TO BE HELD ON SATURDAY, 25TH JULY, 1998  
AT 11.00 A.M. AT THE PLENARY HALL,  
KENYATTA INTERNATIONAL CONFERENCE CENTRE, NAIROBI

## BOARD OF DIRECTORS

Since the last Annual General Meeting, the Board of Directors of the Bank has undergone certain changes and the current position is indicated hereunder:

|                       |   |                                     |
|-----------------------|---|-------------------------------------|
| Mr. P.C.J.O. Nyakiamo | - | Chairman (Appointed 23.3.98)        |
| Mr. A.T. Kaminchia    | - | Chairman (Retired 23.3.98)          |
| Mr. S.S. Lesrima      | - | Retired 8.1.98                      |
| Dr. S. Kosgey         | - | Appointed 8.1.98 and Retired 5.2.98 |
| Ms M.K. Chemengich    | - | Appointed 5.2.98                    |
| Mr. J.G. Kigunda      | - | Retired 23.3.98                     |
| Mr. N.M. Arte         | - |                                     |
| Mr. G.C. Kirundi      | - | Retired 23.3.98                     |
| Mr. J. Wamangoli      | - | Retired 23.3.98                     |
| Mr. F.K.A. Koske      | - |                                     |
| Ms. S. Wainaina       | - | Appointed 23.3.98                   |
| Mr. L.R. Otundo       | - | Appointed 23.3.98                   |
| Dr. K. Langat         | - | Appointed 23.3.98                   |
| Mr. N. Kirira         | - | Appointed 17.4.98                   |
| Mr. E.C.A. Saina      | - | Appointed 17.4.98                   |
| Prof. A.W. Mwang'ombe | - | Appointed 23.6.98                   |
| Mr. J.E. Kirimi       | - | Appointed 23.6.98                   |

Mr. E.C.A. Saina was appointed General Manager of the Bank on 23.3.98 replacing Mr. E.K. Arap Bii, who left the Bank.

K.D. MALAKWEN

SECRETARY

23rd June, 1998



# Proxy Form



31 December, 1997

The Secretary,  
Kenya Commercial Bank Limited,  
8th Floor, Kencom House, Moi Avenue,  
P.O. Box 48400, NAIROBI.

I/We .....

Shares A/c No ..... of P.O. Box .....

being a Member/Members of the above named company, hereby appoint .....

.....

of P.O. Box..... or failing him, the Chairman of the Meeting,  
as my/our proxy to vote for me/us and on my/our behalf at the 27th Annual  
General Meeting of the Company to be held on 25th day of July 1998 and at any  
adjournment thereof.

Signed this ..... day of....., 1998

Signature(s).....

NOTE: In the case of a Member being a corporation, the Proxy Form must be  
under its common seal or under the hand of an officer or attorney duly authorised  
in writing. A proxy need not be a member of the Company.





## NOTES TO THE ACCOUNTS 31ST DECEMBER 1994

### 1. Principal accounting policies

(a) *Basis of accounting*

The company prepares its accounts on the historical cost basis of accounting, modified to include the revaluation of certain assets.

(b) *Consolidation*

The group accounts incorporate the accounts of the subsidiary company made up to 31st December of each year.

(c) *Underwriting results*

(i) *Short-term business*

The short-term insurance underwriting results are determined after taking into account, inter alia, unearned premiums, outstanding claims and, where applicable, portfolio transfers.

Unearned premiums represent that portion of the premiums written in the periods up to the accounting date which are attributable to subsequent accounting periods.

Outstanding claims represent claims arising from incidents occurring prior to the accounting date and are computed on the basis of the best information available at the time the records for the year are closed.

(ii) *Long-term business*

*Actuarial investigation*

In accordance with Section 57 of the Insurance Act 1984, the board of directors may, at their discretion, cause every year an investigation by an actuary to be made into the financial condition in respect of the long-term business of the company but, in any event, such investigation shall take place at least every three years, in accordance with the provision of the said Act.

Surpluses arising are allocated by the directors with the advice of the actuary and in accordance with the Articles of Association to policyholders' bonuses and to the profit and loss account. Any balance remaining is carried forward in the fund.

*Premium income*

Premiums shown in the life revenue account are accounted for on a basis which approximates to a pre-debit method of accounting as adjusted for estimated lapses.

(d) *Investment income*

Investment income which is net of management expenses, comprises interest and net rent receivable for the year and dividends which are accounted for when declared.

(e) *Sale of investments*

(i) *Short term business*

Profits or losses resulting from the sale of investments are credited or charged to the profit and loss account in the year in which the sale takes place, after releasing such amounts as are reflected in the capital reserve account relating to such investments.

(ii) *Long term business*

Profits or losses resulting from the sale of investments are credited or charged to the life revenue account. Profit or loss is determined by comparing net proceeds with the carrying value of the investments sold.

(f) *Expenses and commission*

Expenses and commission are allocated to the relevant revenue accounts as incurred in the management of each class of business. Commission is shown net of commission received in respect of reinsurance business ceded. Certain expenses of the short-term business being depreciation, provision for doubtful debts and directors' fees are not allocated but are charged directly to the profit and loss account.



**NOTES TO THE ACCOUNTS**  
**31ST DECEMBER 1994 (CONTINUED)**

(g) *Investments*

(i) Investments in the balance sheet of both long and short-term business are generally stated at the following values:-

- Government securities - at redemption values. Any unearned interest or discount is included under creditors and credited to income over the period of the issues.
- Quoted ordinary shares - at market values.
- Unquoted ordinary shares - at the lower of cost and directors' valuation.
- Quoted preference shares - at market values.
- Loan secured by mortgages on real property - at redemption values.
- Loans on life insurance policies within their surrender values - at redemption values.
- Land and buildings - at revalued amounts based on professional valuations carried out at intervals of five years except in the event of any material change in the intervening period when the properties are revalued at the time at the discretion of the directors. Additions in the intervening period are included at cost.

(ii) Unrealised gains arising from the aggregate valuation within each of the seven classes of investments set out above are credited to the capital reserve in respect of short-term business and to the life fund in respect of long-term business. Unrealised losses are charged firstly against any accumulated unrealised gains for that class of investment and the balance is charged to the profit and loss account for short-term business or the life revenue account for long-term business.

(iii) Any surplus over cost which arises as a result of transfer of assets between short-term and long-term business is taken to capital reserve in case of transfers from short-term business and to the relevant life fund in case of transfers from long-term business.

(h) *Fixed assets*

Fixed assets are stated at cost less depreciation which is calculated to write off the cost on a straight line basis over the expected useful lives of the assets concerned. The annual rates used for this purpose are:

| Long-term leasehold property.    | Over period of lease |
|----------------------------------|----------------------|
|                                  | Rate                 |
| Motor vehicles                   | 20%                  |
| Computer and office equipment    | 25%                  |
| Furniture, fixtures and fittings | 10%                  |

(i) *Foreign currencies*

Assets and liabilities expressed in foreign currencies are translated to Kenya shillings at the rates of exchange ruling at the year end. Differences arising on translation are charged to the profit and loss account in respect of short-term business and to the life revenue account in respect of long term business, except where they relate to retranslation of net investment in foreign enterprises in which case the differences are dealt with as adjustments to capital reserves, unappropriated profits and life statutory fund as appropriate.

(j) *Deferred taxation*

Provision for deferred taxation is made only when the directors consider that a tax benefit or charge is likely to crystallize in the foreseeable future.

**2. Share capital**

|                                                                     | 1994<br>Shs        | 1993<br>Shs        |
|---------------------------------------------------------------------|--------------------|--------------------|
| Authorised:                                                         |                    |                    |
| 40,000,000 (1993: 20,000,000) ordinary shares of KShs. 5 each ..... | <u>200,000,000</u> | <u>100,000,000</u> |
| Issued and fully paid:                                              |                    |                    |
| 25,000,000 (1993: 20,000,000) ordinary shares of KShs. 5 each ..... | <u>125,000,000</u> | <u>100,000,000</u> |

The authorised share capital was increased from KShs. 100,000,000 to KShs. 200,000,000 by an ordinary resolution on 25th May, 1994.

The issued share capital was increased during the year from KShs. 100,000,000 to KShs. 125,000,000 by a bonus issue of one share of KShs. 5 each fully paid for every four shares held. The bonus issue was made from revenue reserves. The new shares rank pari passu in all respects with the existing shares.

| <b>3. Reserves</b>                                 | <b>1994</b>         | <b>1993</b> |
|----------------------------------------------------|---------------------|-------------|
| <b>The group</b>                                   | <b>Shs</b>          | <b>Shs</b>  |
| <b>(i) Capital reserve:</b>                        |                     |             |
| At 1st January:                                    |                     |             |
| As previously reported.....                        | <b>494,013,150</b>  | 282,636,714 |
| Prior year adjustment (note 4 (i)) .....           | <b>(21,588,360)</b> | -           |
| As restated .....                                  | <b>472,424,790</b>  | 282,636,714 |
| Exchange adjustment - foreign enterprises .....    | <b>(13,081,550)</b> | 34,046,884  |
| Surplus on revaluation of land and buildings ..... | <b>93,178,533</b>   | 133,202,512 |
| Increase in market value of shares .....           | <b>110,625,794</b>  | 22,538,680  |
| At 31st December .....                             | <b>663,147,567</b>  | 472,424,790 |
| <b>ii) General reserve</b>                         |                     |             |
| At 1st January and 31st December .....             | <b>70,000,000</b>   | 70,000,000  |
| <b>iii) Unappropriated profits</b>                 |                     |             |
| At 1st January:                                    |                     |             |
| As previously reported.....                        | <b>104,921,837</b>  | 68,902,428  |
| Prior year adjustment (note 4) .....               | <b>10,265,512</b>   | (2,634,696) |
| As restated .....                                  | <b>115,187,349</b>  | 66,267,732  |
| Exchange adjustment - foreign enterprises .....    | <b>(25,365,370)</b> | 21,588,360  |
| Issue of bonus shares (Note 2) .....               | <b>(25,000,000)</b> | -           |
| Retained profit for the year .....                 | <b>21,352,277</b>   | 27,331,257  |
| At 31st December .....                             | <b>86,174,256</b>   | 115,187,349 |
| <b>The company</b>                                 |                     |             |
| <b>(i) Capital reserve:</b>                        |                     |             |
| At 1st January:                                    |                     |             |
| As previously reported .....                       | <b>480,641,886</b>  | 281,077,475 |
| Prior year adjustment (note 4 (i)) .....           | <b>(21,588,360)</b> | -           |
| As restated .....                                  | <b>459,053,526</b>  | 281,077,475 |
| Exchange adjustment - foreign enterprises .....    | <b>(7,677,525)</b>  | 22,234,859  |
| Surplus on revaluation of land and buildings.....  | <b>93,178,533</b>   | 133,202,512 |
| Increase in market value of shares.....            | <b>110,625,794</b>  | 22,538,680  |
| At 31st December .....                             | <b>655,180,328</b>  | 459,053,526 |
| <b>(ii) General reserve</b>                        |                     |             |
| At 1st January and 31st December .....             | <b>70,000,000</b>   | 70,000,000  |



**NOTES TO THE ACCOUNTS**  
**31ST DECEMBER 1994 (CONTINUED)**

**(iii) Unappropriated profits**

|                                                 | 1994<br>Shs       | 1993<br>Shs        |
|-------------------------------------------------|-------------------|--------------------|
| At 1st January 1994:                            |                   |                    |
| As previously reported                          | 96,223,417        | 67,620,103         |
| Prior year adjustments (Note 4) .....           | 10,265,512        | (2,634,696)        |
| As restated .....                               | 106,488,929       | 64,985,407         |
| Exchange adjustment - foreign enterprises ..... | (22,615,910)      | 21,588,360         |
| Issue of bonus shares (Note 2) .....            | (25,000,000)      | -                  |
| Retained profit for the year .....              | 14,978,809        | 19,915,162         |
| At 31st December                                | <u>73,851,828</u> | <u>106,488,929</u> |

**4. Prior year adjustments**

|                                                              | Short-term<br>business<br>Shs | Long-term<br>business<br>Shs |
|--------------------------------------------------------------|-------------------------------|------------------------------|
| <b>The group and the company</b>                             |                               |                              |
| These are stated net of tax (where applicable) and comprise: |                               |                              |
| (i) Exchange Gains - Transfer from capital reserve .....     | 21,588,360                    | -                            |
| (ii) Overstatement of prior year                             |                               |                              |
| results - 1993 .....                                         | (8,688,152)                   | (8,054,261)                  |
| - 1992 .....                                                 | (2,634,696)                   | -                            |
|                                                              | <u>10,265,512</u>             | <u>(8,054,261)</u>           |

- (i) The adjustment for exchange gain is a correction of treatment adopted in 1993 when the exchange gains arising on translation of the net investment in a foreign enterprise under the short term business was credited in full to capital reserve instead of a portion being credited directly to unappropriated profit in accordance with the accounting policy.
- (ii) The overstatement of prior year results relates to:
- accounting errors affecting the underwriting results and the life revenue account in 1993; and
  - adjustment to accident claim recoveries under reinsurance contracts arising as a result of high inflation in 1992 and 1993.

The comparative results have been restated by the adjustments affecting the year ended 31st December 1993 and the remainder relating to 1992 has been charged against brought forward reserves.

**5. Long term business general reserve**

|                                  | 1994<br>Shs        | 1993<br>Shs        |
|----------------------------------|--------------------|--------------------|
| <b>The group and the company</b> |                    |                    |
| At 31st December .....           | <u>123,634,720</u> | <u>171,022,821</u> |

This General Reserve represents a reserve maintained within the long term business but does not constitute a statutory fund. Transfers from the General Reserve to the statutory funds and the Profit & Loss Account are made on the recommendation of the actuaries (see note 12).

**6. Fixed assets**  
**(a) The group**

|                        | Long<br>term<br>leasehold<br>property<br>Shs | Computer<br>equipment<br>Shs | Motor<br>vehicles<br>Shs | Furniture,<br>fixtures,<br>fittings &<br>office<br>equipment<br>Shs | Total<br>Shs      |
|------------------------|----------------------------------------------|------------------------------|--------------------------|---------------------------------------------------------------------|-------------------|
| <b>COST:</b>           |                                              |                              |                          |                                                                     |                   |
| At 1st January, 1994   | 9,808,616                                    | 15,074,358                   | 16,008,156               | 19,784,950                                                          | 60,676,080        |
| Additions              | 100,002                                      | 6,214,946                    | 6,350,731                | 2,584,140                                                           | 15,249,819        |
| Disposals              | -                                            | -                            | (1,472,823)              | -                                                                   | (1,472,823)       |
| At 31st December, 1994 | <u>9,908,618</u>                             | <u>21,289,304</u>            | <u>20,886,064</u>        | <u>22,369,090</u>                                                   | <u>74,453,076</u> |
| <b>DEPRECIATION:</b>   |                                              |                              |                          |                                                                     |                   |
| At 1st January, 1994   | 302,332                                      | 10,805,068                   | 6,741,812                | 11,517,788                                                          | 29,367,000        |
| Charge for the year    | 198,172                                      | 3,124,502                    | 4,024,714                | 1,807,026                                                           | 9,154,414         |
| On disposals           | -                                            | -                            | (1,237,260)              | -                                                                   | (1,237,260)       |
| At 31st December, 1994 | <u>500,504</u>                               | <u>13,929,570</u>            | <u>9,529,266</u>         | <u>13,324,814</u>                                                   | <u>37,284,154</u> |
| <b>NET BOOK VALUE:</b> |                                              |                              |                          |                                                                     |                   |
| At 31st December, 1994 | <u>9,408,114</u>                             | <u>7,359,734</u>             | <u>11,356,798</u>        | <u>9,044,276</u>                                                    | <u>37,168,922</u> |
| At 31st December, 1993 | <u>9,506,284</u>                             | <u>4,269,290</u>             | <u>9,266,344</u>         | <u>8,267,162</u>                                                    | <u>31,309,080</u> |

**(b) The company**

|                        |                  |                   |                   |                   |                   |
|------------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| <b>COST:</b>           |                  |                   |                   |                   |                   |
| At 1st January, 1994   | 9,808,616        | 15,074,358        | 16,008,156        | 19,784,950        | 60,676,080        |
| Additions              | 100,002          | 6,214,946         | 6,263,431         | 2,584,140         | 15,162,519        |
| Disposals              | -                | -                 | (1,472,823)       | -                 | (1,472,823)       |
| At 31st December, 1994 | <u>9,908,618</u> | <u>21,289,304</u> | <u>20,798,764</u> | <u>22,369,090</u> | <u>74,365,776</u> |
| <b>DEPRECIATION:</b>   |                  |                   |                   |                   |                   |
| At 1st January, 1994   | 302,332          | 10,805,068        | 6,741,812         | 11,517,788        | 29,367,000        |
| Charge for the year    | 198,172          | 3,124,502         | 4,024,714         | 1,807,026         | 9,154,414         |
| On disposals           | -                | -                 | (1,237,260)       | -                 | (1,237,260)       |
| At 31st December, 1994 | <u>500,504</u>   | <u>13,929,570</u> | <u>9,529,266</u>  | <u>13,324,814</u> | <u>37,284,154</u> |
| <b>NET BOOK VALUE:</b> |                  |                   |                   |                   |                   |
| At 31st December, 1994 | <u>9,408,114</u> | <u>7,359,734</u>  | <u>11,269,498</u> | <u>9,044,276</u>  | <u>37,081,622</u> |
| At 31st December, 1993 | <u>9,506,284</u> | <u>4,269,290</u>  | <u>9,266,344</u>  | <u>8,267,162</u>  | <u>31,309,080</u> |

(c) No depreciation has been charged in arriving at the group results for the year in respect of certain fixed assets which originally cost Shs. 17,680,512 (1993: Shs. 19,770,753) and are still in use but fully depreciated. If depreciation had been charged during the year on the cost of these assets at normal rates it would have amounted to Shs. 3,900,000 (1993: Shs. 3,634,418).

**7. Quoted ordinary shares**

**The group and the company**

|                                              | 1994<br>Shs        | 1993<br>Shs        |
|----------------------------------------------|--------------------|--------------------|
| Quoted on the Nairobi Stock Exchange:        |                    |                    |
| Based on market value at 31st December ..... | <u>536,014,237</u> | <u>235,873,365</u> |

The market value of the above shares at 12th May, 1995 was Shs. 429,843,427 (Short term business Shs. 181,485,135, long term business Shs. 248,358,292).



**NOTES TO THE ACCOUNTS**  
**31ST DECEMBER 1994 (CONTINUED)**

**8. Investment in East Africa Reinsurance Company Limited (E.A. Re)**  
**The Group and the company**

During the year the company acquired 21.25% of the issued capital in E.A. Re, a private reinsurance company incorporated in Kenya on 17th June, 1993. E.A. Re commenced business effective 18th October, 1994

**9. Investment in subsidiary**

This comprises:

|                                                                                    | % of equity held | 1994<br>Shs      | 1993<br>Shs      |
|------------------------------------------------------------------------------------|------------------|------------------|------------------|
| Shares at cost in The Jubilee Investments Company Limited (incorporated in Uganda) | 75               | <u>9,492,761</u> | <u>9,492,761</u> |

The above subsidiary has an equity investment of 35% in an associated insurance company in Uganda, the results of which are not consolidated as this would involve delay and expense out of proportion to the value to the members of the company.

The following information relates to the associated company:-

|                                                               | 1994<br>Shs       | 1993<br>Shs       |
|---------------------------------------------------------------|-------------------|-------------------|
| Group's share of profit after tax and minority interest ..... | <u>3,177,371</u>  | <u>409,199</u>    |
| Group's share of net assets at 31st December:                 |                   |                   |
| Attributable to the company .....                             | 11,202,485        | 9,843,962         |
| Attributable to the minority interest .....                   | <u>3,734,162</u>  | <u>3,281,320</u>  |
|                                                               | <u>14,936,647</u> | <u>13,125,282</u> |

**10. Land and buildings**

**The Group and the company**

The valuation of freehold and leasehold properties was carried out by Mr. C. P. Robertson-Dunn, chartered surveyor and registered valuer, at 31st December, 1994. The basis of the valuation was capitalisation of current and anticipated net rental streams. The surplus arising on valuation has been credited to the capital reserve for short term business and to the life fund for long term business.

**11. Group company balances**

|                                                     | The group      |                  | The company       |                   |
|-----------------------------------------------------|----------------|------------------|-------------------|-------------------|
|                                                     | 1994<br>Shs    | 1993<br>Shs      | 1994<br>Shs       | 1993<br>Shs       |
| Amounts due from:                                   |                |                  |                   |                   |
| The Jubilee Insurance Company of Uganda Ltd. (JICU) | <u>401,395</u> | -                | <u>247,670</u>    | -                 |
| Amounts due to:                                     |                |                  |                   |                   |
| The Jubilee Investments Company Ltd.                | -              | -                | <u>24,410,681</u> | 34,651,692        |
| The Jubilee Insurance Company of Uganda Ltd. (JICU) | -              | <u>1,176,995</u> | -                 | <u>1,176,995</u>  |
|                                                     | <u>-</u>       | <u>1,176,995</u> | <u>24,410,681</u> | <u>35,828,687</u> |

The movements during the year are made up of transactions incurred in the normal course of business.

**12. Transfer from long term business to profit and loss account**

An actuarial investigation of the long term business was carried out by the company's actuaries as at 31st December, 1994. The actuaries have recommended a transfer of Shs. 105 million from the General Reserve to the Ordinary Life Statutory Fund in order to strengthen the fund. In addition, the actuaries have recommended a transfer of Shs. 21 million to the profit and loss account from the long term business.

**13. Long Term Business Revenue Account****The Group and the company**

|                                                 | 1994<br>Shs       | 1993<br>Shs       |
|-------------------------------------------------|-------------------|-------------------|
| The increase in funds is stated after charging: |                   |                   |
| Depreciation                                    | 4,577,207         | 3,280,194         |
| Auditors' remuneration .....                    | <u>750,000</u>    | <u>443,000</u>    |
| and after crediting:                            |                   |                   |
| Income from:                                    |                   |                   |
| Government securities .....                     | 27,558,300        | 32,105,243        |
| Quoted shares .....                             | 8,648,071         | 4,983,897         |
| Net rent from properties .....                  | <u>25,787,842</u> | <u>17,502,784</u> |

**14. Group profit before taxation**

|                                                                                  | 1994<br>Shs       | 1993<br>Shs       |
|----------------------------------------------------------------------------------|-------------------|-------------------|
| The surplus is stated after charging:                                            |                   |                   |
| Depreciation .....                                                               | 4,577,207         | 3,280,194         |
| Auditors' remuneration (parent company<br>Shs. 750,000 1993: Shs. 443,000) ..... | <u>798,500</u>    | <u>504,960</u>    |
| and after crediting:                                                             |                   |                   |
| Income from:                                                                     |                   |                   |
| Government securities .....                                                      | 51,228,173        | 37,607,783        |
| Unquoted shares .....                                                            | 8,492,134         | 4,419,393         |
| Quoted shares .....                                                              | 2,181,529         | 1,188,801         |
| Net rent from properties .....                                                   | <u>28,687,075</u> | <u>34,663,878</u> |

**15. Provision for taxation**

|                                                                                                                              | Short-term<br>business<br>Shs | Long-term<br>business<br>Shs | 1994<br>Total<br>Shs | 1993<br>Total<br>Shs |
|------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------------|----------------------|----------------------|
| <b>(a) The group</b>                                                                                                         |                               |                              |                      |                      |
| Based on the group profit<br>for the year as adjusted for tax purposes .....                                                 | <u>41,626,978</u>             | <u>9,682,607</u>             | <u>51,309,585</u>    | <u>19,572,188</u>    |
| <b>(b) The company</b>                                                                                                       |                               |                              |                      |                      |
| Taxation at 37.5% (including drought<br>levy at 2.5%) based on the profit for the<br>year as adjusted for tax purposes ..... | <u>38,667,046</u>             | <u>9,682,607</u>             | <u>48,349,653</u>    | <u>14,923,562</u>    |

The tax charge under long-term business arises on the closed fund acquired.



**NOTES TO THE ACCOUNTS**  
**31ST DECEMBER 1994 (CONTINUED)**

**16. Group retained profit for the year**

The retained profit dealt with in the accounts of the parent company is Shs. 14,978,809 (1993: Shs. 19,915,162).

**17. Directors' emoluments**

**The group and the company**

|                                  | 1994<br>As<br>directors<br>Shs | 1994<br>For<br>management<br>Shs | 1993<br>As<br>directors<br>Shs | 1993<br>For<br>management<br>Shs |
|----------------------------------|--------------------------------|----------------------------------|--------------------------------|----------------------------------|
| Emoluments .....                 | 256,000                        | 10,766,920                       | 156,000                        | 5,773,700                        |
| Pension to a past director ..... | 120,000                        | -                                | 90,000                         | -                                |
|                                  | <u>376,000</u>                 | <u>10,766,920</u>                | <u>246,000</u>                 | <u>5,773,700</u>                 |

**18. Earnings per share**

Earnings per ordinary share of Shs. 5 each are calculated by reference to the profit available for distribution and on 25 million shares. The 1993 comparative amount has been restated to take account of the bonus issue.

**19. Assets outside Kenya**

The group has net assets outside Kenya amounting to Shs. 309,572,551 (1993: Shs. 296,335,765).

**20. Mortgages and loans**

**The group and the company**

Amount approved by the directors but not advanced at 31st December:

|                           | 1994<br>Shs       | 1993<br>Shs       |
|---------------------------|-------------------|-------------------|
| Long-term business .....  | 12,185,000        | 5,608,000         |
| Short-term business ..... | 12,400,000        | 12,000,000        |
|                           | <u>24,585,000</u> | <u>17,608,000</u> |

**21. Capital commitments**

**The group and the company**

|                                              | 1994<br>Shs | 1993<br>Shs |
|----------------------------------------------|-------------|-------------|
| Amount contracted for but not provided ..... | -           | 66,451,212  |

**22. Incorporation**

The company is incorporated in Kenya under the Companies Act.

**23. Currency**

These accounts are presented in Kenya shillings (Shs).



The Jubilee Insurance Company Limited

*Incorporated in Kenya. Established 1937*

**Proxy**

I/We .....  
of .....  
being a member/members of The Jubilee Insurance Company Limited, hereby appoint .....  
.....  
of .....  
and failing him, .....  
of .....  
and failing him, the Chairman of the meeting as my/our proxy to vote for me /us and on my/our behalf at the Annual General Meeting of the Company to be held on 18th day of July, 1995 at 10.30 a.m. and at any adjournment thereof.

As witnessed my/our hand this ..... day of ..... 1995.

.....  
Member

**Important Notes:**

1. If you are unable to attend this meeting personally, this Form of Proxy should be completed and returned to The Company Secretary, P.O.Box 30376, Nairobi, so as to reach him not later than 48 hours before the time appointed for holding the meeting.
2. A person appointed to act as a proxy need not be a member of the Company.
3. If the appointer is a Corporation this Form of Proxy must be executed under Seal or under the hand of an Officer or Attorney duly authorised in writing in that behalf.

*FOLD 2*

*STAMP*

The Secretary  
The Jubilee Insurance Company Limited  
P.O. Box 30376  
NAIROBI

*FOLD 1*

*FOLD 3*

*INSERT FLAP INSIDE*



## GROUP REVIEW - TEN YEARS' DEVELOPMENT

|                                                          | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 |
|----------------------------------------------------------|------|------|------|------|------|------|------|------|------|------|
| Kenya Shillings Million                                  |      |      |      |      |      |      |      |      |      |      |
| Shareholders' Fund                                       | 156  | 162  | 194  | 262  | 297  | 351  | 398  | 525  | 764  | 951  |
| Life Fund                                                | 223  | 245  | 274  | 318  | 336  | 381  | 444  | 473  | 633  | 1029 |
| Total Assets                                             | 512  | 548  | 640  | 827  | 924  | 1036 | 1188 | 1361 | 1900 | 2693 |
| Total Investment Income                                  | 45   | 48   | 53   | 60   | 68   | 81   | 90   | 109  | 160  | 195  |
| Pre-tax Profit<br>(including transfer from Life Account) | 28   | 30   | 32   | 41   | 50   | 64   | 69   | 49   | 84   | 110  |
| After-tax Profit                                         | 19   | 22   | 24   | 29   | 33   | 44   | 49   | 39   | 65   | 69   |
| • Dividends to Shareholders                              | 7.0  | 7.0  | 10.5 | 10.5 | 17.5 | 17.5 | 26.2 | 35   | 35   | 44   |
| Dividend cover - Ratio                                   | 2.76 | 3.11 | 2.26 | 2.80 | 1.87 | 2.54 | 1.87 | 1.12 | 1.78 | 1.49 |
| •• Earnings Per Shs. 5 Share-Adjusted-Shs                | 0.77 | 0.87 | 0.95 | 1.18 | 1.31 | 1.78 | 1.97 | 1.56 | 2.49 | 2.60 |

### Note

• The Dividend to Shareholders of Shs. 7 million in 1986 does not include the Golden Jubilee Special Dividend of Shs. 7 million.

•• Earnings per share has been calculated on 25 million shares for the years 1985 to 1994.

*INCORPORATED IN KENYA*  
**58 YEARS**  
**OF SERVICE**  
*ESTABLISHED 1937*