THE EAST AFRICAN PORTLAND CEMENT COMPANY LIMITED



P.O. BOX 40101 NAIROBI

Report and Accounts for the year ended 30th June 1994

Contents:

CMA-LIBRARY

				Page
Directorate and Administration		• •		2
		• •		3
Notice of the 62nd Annual General Meeting		• •		4 - 6
Report of the Chairman		• •	• •	7
Report of the Directors	• •			8
Report of the Auditors to the Members		• •	. •	_: 9
Profit and Loss Account				10
Statement of Source and Application of Funds.	. •	• •		11
			• •	12-16
Notes to the Accounts			• •	17-23
Ten Year Analyses			• •	24
Proxy Form		• •	••	25-26
Minutes of the old Run hold				



DIRECTORATE AND ADMINISTRATION

BOARD OF DIRECTORS

A.M. Lulu

- Chairman

J.G. Maina

- Managing

S.W. Muindi

R. Brenneisen (Alternate S. Bates)

K.W. George (Alternate P.D. Marrian)

B.K. Kipkulei (Alternate G.M. Mitine)

Mrs. M.W. Githinji (Alternate E.K. Mcharo)

L.M.K. Kiptui

SECRETARY

J.C. Rono

REGISTERED OFFICE

Longonot Place Kijabe Street P.O. Box 40101

NAIROBI

REGISTRARS

Haki Registrars P.O. Box 40868 NAIROB!

AUDITORS

Auditor-General (Corporations) P.O. Box 49384

NAIROBI

BANKERS

- 1. Kenya Commercial Bank Limited Moi Avenue Branch P.O. Box 30081 NAIROBI
- Standard Chartered Bank Kenya Limited Kenyatta Avenue Branch P.O. Box 30001 NAIROBI
- 3. Standard Chartered Bank Kenya Limited Athi River Branch P.O. Box 14 ATHI RIVER



NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 62nd Annual General Meeting of the East African Portland Cement Company Limited will be held at the Factory, Athi River, on 30th November 1994 at 12.00 noon for the following purposes:

- To approve the minutes of the Annual General Meeting held on 18th February 1994 as correct record of the proceedings.
- To receive the Chairman's Statement, Report of the Directors and Audited Accounts for the year ended 30th June 1994.
- 3. To declare a first and final dividend.
- 4. To elect Directors in accordance with the Company's Articles of Association.
- 5. To authorise the Directors to fix the remuneration of the Auditors.
- 6. To transact any other ordinary business of the Company.

A member entitled to attend and vote at this meeting is entitled to appoint a proxy to attend and vote on his or her stead. A proxy need not be a member of the Company.

By/Order of the Board

J.C. RONO Secretary

Nairobi

25th October 1994

CHAIRMAN'S STATEMENT

Dramatic changes have taken place on the Kenyan economic scene over the last year. The Government, through the Ministry of Finance and Central Bank, began to take a firm grip on the situation, resulting in very encouraging turn around in the economic performance. This was undertaken through near total commitment to rapid economic liberalisation, maintaining firm grip over money supply, and the removal of most exchange controls as well as control on marketing and pricing of basic commodities.

This led in the short run to price increases, placing severe burden on consumers and struggling businesses. However, the benefits emerging from these policies are now quite clear. The exchange rate stabilised, and then strengthened, inflation started falling as prices stabilised, and there was a sharp downward trend in interest rates. This was further complimented by donors restoring Balance of Payments support in November 1993.

Despite this dramatic improvement in economic performance the construction sector has been slow to recover. National demand for cement dropped by a further 19.5% from 1,086,358 tonnes in 1992/93 to 874,640 tonnes in 1993/94. Nevertheless in 1993/94, we produced and sold 307,259 tonnes. This represents an increase of 4% over the 302,000 tonnes produced in the previous year. This was indeed a sterling performance considering the maintenance problems of our aged plant. The Company's turnover for the year amounted to K£ 80,192,122, representing an increase of 46% over the K£ 54,840,595 realised in 1992/93. Pretax profit for the period at K£ 6,350,010 was 165% higher than the K£ 2,394,629 realised in 1992/93. These very satisfactory results were achieved as a result of the continued ability of the industry to adjust prices to match increases in production and distribution costs.



The Government was a major beneficiary in this significant increase in profits. Corporation tax for the year amounted to K£ 2,306,137, an increase of 165% over the K£ 869,824 for the previous year, in addition to the amounts paid from PAYE and VAT collections, as well as dividends.

Profit after tax for the year amounted to K£ 4,043,873 representing earnings per share of Ksh. 13.48 compared to Ksh.5.08 for the previous year, and it is proposed to pay a total dividend to shareholders of K£ 300,000. This represents an increase of 100% over the dividend for 1992/93. This leaves K£ 3,743,873 in retained profits for reinvestment in our business, so very handy considering the substantial investment in the rehabilitation project.

The rehabilitation programme is now truly in progress. The construction contract was signed and subsequently effected on 8th April 1994. The contractor is proceeding with fabrication of the plant and equipment and work is expected to start on site in the near future. So far the project is on schedule and we expect that the new plant will be ready for commissioning by July 1996.

As indicated in my last report, the authorised share capital of the company was increased from 6 million to 126 million ordinary shares by a special general meeting held on August 27, 1993. Arrangements are being made to issue the new shares to raise local finance required for the rehabilitation project and strengthen the company's capital structure to cater for this business expansion.

There were a number of changes in your Board during the year. Mr. S.W. Muindi, the Managing Trustee of the N.S.S.F., joined the Board on 5.7.93 bringing with him a wealth of experience. Mr. I.L. Roberts retired from the Board on 2.12.93 and we wish him well in his retirement. Dr. W.K. Koinange retired from the Board upon retiring as Permanent Secretary Treasury on 12.5.94 and was replaced by Mr. B.K. Kipkulei.

Finally, I believe that 1994/95 could in many ways be a much more difficult year as we adjust to the effects of liberalisation. We cannot expect profits to roll in as readily as in 1993/94. Nevertheless, I also believe that we can afford to be cautiously optimistic that the demand for cement will rise as the construction industry recovers, given the Government continued commitment to economic reform. Our staff have stood up to the challenge of maintaining production at near capacity despite the state of the plant at Athi River. On behalf of the Board and shareholders I would like to express our appreciation for their efforts and cooperation in achieving these excellent results, results for which we indeed want to thank a great number of customers and associates.

A.M. LULU CHAIRMAN

Amentsu E-

REPORT OF THE DIRECTORS

The Directors submit their report together with the audited accounts for the year ended 30th June 1994 which disclose the state of affairs of the Company

ACTIVITIES OF THE COMPANY

The Company's principal activity is the manufacture of cement.

Through an associate company incorporated in Kenya, the company is engaged in distribution of cement and cementious-based paints. A second associate, which did not operate during the year, enables the company to explore and extract minerals.

RESULTS	1994 K£	19 9 3 K£
Profit before tax for the year Tax thereon	6,350,010 2,306,137	2,394,629 869,824
Profit after tax for the year Dividends (first & final - 20%)	4,043,873	1,524,805
Profit retained for the year	3,743,873	1,374,805

DIVIDENDS

If approved by members at the Annual General Meeting, the proposed dividends will be paid on 14.12.94 to the registered shareholders of the Company at the close of business on 2.12.94.

DIRECTORS

The names of the Directors are set on our page2. Messrs. S.W. Muindi and B.K. Kipkulei were appointed on 5.7.93 and 12.5.94 respectively.

Messrs. I.L. Roberts and W.K. Koinange ceased to be Directors on 2.12.93 and 12.5.94 respectively.

In accordance with Article 99 of the Articles of Association, Messrs. B.K. Kipkulei and S.W. Muindi retire by rotation and, being eligible, offer themselves for re-election.

AUDITORS

The auditors, Auditor-General (Corporations), will continue to act in accordance with Section 29(2) of the Exchequer and Audit (Amendment) Act 1985. A resolution authorising the Directors to fix their remuneration will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

SEGRETARY

2nd September 1994

I have examined the accounts of the East African Portland Cement Company Limited for the year ended 30 June 1994 in accordance with the provisions of Section 29 (2) of the Exchequer and Audit Act, (Cap 412). I have obtained all the information and explanations that I needed for the purpose of the audit. Proper books of account have been kept by the Company and the accounts are in agreement therewith and comply with the Companies Act.

In my opinion, the Balance Sheet and the Profit and Loss Account, when read together with the notes thereon, present a true and fair view of the Company's state of affairs as at 30 June 1994 and of its profit and source and application of funds for the year ended on that date.

W. K. KEMEI

AUDITOR-GENERAL (CORPORATIONS)

TIMER

THE EAST AFRICAN PORTLAND CEMENT COMPANY LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE 1994

	Notes	1994 K£	1993 KE
TURNOVER	1(e)	80,192,122	54,840,595
TRADING PROFIT INTEREST PAYABLE	2	7,021,695 671,685	2,995,915
PROFIT BEFORE TAX	1(f)&4	6,350,010	2,394,629
PROFIT AFTER TAX	5	4,043,873	1,524,805
PROFIT RETAINED FOR THE YEAR	14	3,743,873	1,374,805
EARNINGS PER SHARE	17	SHS.13.48	SHS. 5.08

BALANCE SHEET AST AT 30TH JUNE 1994	Notes	1994 K£	1993 K£
MANUEL ACCETC	1(d)&7	13,415,408	6,611,808
FIXED ASSETS INVESTMENTS	9		<u>79</u>
CURRENT ASSETS Stocks Debtors Bank balances and Cash	1(c)§10 11 12	11,947,425 4,384,828 20,555,033 36,887,286	10,514,134 5,764,596 13,198,457 29,477,187
CURRENT LIABILITIES Creditors Dividends Tax Payable	5 4	25,078,146 382,739 1,233,519 26,694,404	16,266,950 188,873 542,093 16,997,916
NET CURRENT ASSETS TOTAL NET ASSETS		10,192,882 23,608,369 ========	12,479,271 19,091,158 =======
FINANCED BY: SHARE CAPITAL RESERVES SHAREHOLDERS' FUNDS LOANS DEFERRED LIABILITY	13 14 15 16	1,500,000 12,912,184 14,412,184 6,038,030 3,158,155 23,608,369	1,500,000 9,167,586 10,667,586 6,022,943 2,400,629 19,091,158

The accounts on page 4 to 11 were approved by the Board of Directors on 2nd September 1994 and signed on its behalf by:

Thachur DIRECTOR

DIRECTOR

THE EAST AFRICAN PORTLAND CEMENT COMPANY LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30TH JUNE 1994	1994 KE	1993 KE
SOURCE OF FUNDS	6,350,010	2,394,629
Profit before tax		
ltems not involving the movement of funds:	((17,280)
Profit on disposal of fixed assets	(45,750)	588,211
Depreciation	647,932	5 340
Increase in deferred liability	757 , 526	(10,000)
Capital reserve written back	7,709,718	4,410,808
GENERATED FROM TRADING OPERATIONS	,	
FUNDS FROM OTHER SOURCES:	45,750	17,280
Proceeds from disposal of fixed assets	426,936	2,506,490
Long term loan		6,934,578
TOTAL FUNDS	8,182,404	0,334,070
UTILIZATION OF FUNDS:	. (14 711	973,003
Tax paid	1,614,711	<i>373</i> ,000
Dividends paid	105,409	411,849
Loans repaid	411,849	411,015
Additions to fixed assets and capital work-in-progress	7,451,532	2,721,097
TOTAL APPLICATIONS	9,583,501	4,105,949
NET (OUTFLOW)/INFLOW OF FUNDS	(1,401,097)	2,828,629
MOVEMENT IN WORKING CAPITAL		(1,920,029)
Increase/(Decrease) in stocks	1,433,291	491,898
(Decrease)/Increase in debtors	(1,379,768)	
Increase in creditors	(8,811,196)	
Increase in Bank balances and cash	7,356,576	513,317
Decrease in Bank overdraft		310,021
	(1,401,097)	2,828,629
NET(OUTFLOW)/INFLOW OF FUNDS	========	*****

NOTES TO THE ACCOUNTS

ACCOUNTING POLICIES 1.

Accounting Convention (a)

The accounts are prepared according to the historical cost convention, modified to include the revaluation of certain fixed assets. They do not include the Company's share of the results of associated companies, except to the extent of dividends received

(b) Foreign Currency

Assets and liabilities denominated in foreign currencies are translated at the rates ruling at the balance sheet date. Transactions during the year are converted at the date ruling at the date of the transaction. All exchange rate ruling at dealt with in the profit and loss account.

Stocks (c)

Stocks are valued as follows:

Raw materials, production and finished stocks: at the lower cost and net realisable value. Cost comprises direct materials and labour together with attributable overheads, including depreciation.

General Consumables Stores: Average cost.

Livestock: Current market value.

Fixed Assets (d)

Depreciation:

Depreciation is charged on a straight line basis at the following annual rates:

- over unexpired period of lease Land - 2.5% Buildings - 5-20% Plant and machinery Equipment and vehicles - 5-33.33%

Turnover (e)

Turnover represents the amount receivable for the ex-factory sales value of cement excluding value added tax.

Taxation (f)

Taxation is provided on the profit for the year as adjusted in accordance with the fiscal laws of Kenya.

OTES TO THE ACCOUNTS (continued)		
OTES TO THE ACCOUNTS (continued)	1994 K£	1993 K£
Z. TRADING PROFIT	,	
Trading profit is stated after charging:	< A7 077	588,211
Depreciation	647,932	20,000
Auditors' remuneration	25,000	295,089
Lease hire charges	5,250	5,250
Director's emoluments - Fees - Others	39,655	29,028
And after crediting:	. 45,750	17,028
Profit on disposal of fixed assets		627,538
Interest receivable	4,407,592	027,330
3. INTEREST PAYABLE	479,340	578,652
Kenya Government Loans	•	22,634
Bank Overdraft	192,345	
	671,685	601,286
4. TAX		4.5 272
Balance brought forward	542,093	645,272
Current year's provision	2,306,137	869,824
Tax payable	2,848,230	1,515,096
Paid during the year	1,614,711	973,003
Balance carried forward	1,233,519	542,093
Tax has been provided for at 35% on the professor the year adjusted for tax purposes.	ofit	
5. DIVIDENDS		1.0.00
Proposed ordinary dividend (20% first &	300,000	150,00
final; 1993 - 10%) Declared dividends payable (gross)	82,739	38,87
	382,739	188,87
6: CURRENCY	ncy. The sign	K E
The accounts are presented in Kenya Current represents twenty Kenya Shillings (KShs).	icy. The Sign	K

NOTES TO THE ACCOUNTS (continued)

7. FIXED ASSETS

1 11100 1100011					
	Land K£	Building\$ K£	Plant and Machinery KE	Equipment & Vehicles K£	Total K£
COST OR VALUATION					10 040 B/B
1.7.93 Additions Disposals	407,932	1,967,573	13,606,982	3,258,381 699,084 (45,750)	19,240,868 699,084 (45,750)
30.6.94	407,932	1,967,573	13,606,982	3,911,715	19,894,202
Comprising:					
At cost At valuation	407,932	1,967,573	13,606,982	3,796,715 115,000	19,779,202 115,000
30.6.94	407,932	1,967,573	13,606,982	3,911,715	19,894,202
DEPRECIATION					
1.7.93 Charge for the	24,646 3,378	1,141,468 57,790	11,187,442 213,631	2,852,961 418,886	15,206,517 693,685
year On disposals				(45,750)	(45,750)
30.6.94	28,024	1,199,258	11,401,073	3,226,097	15,854,452
NET BOOK VALUE					
30.6.94	379,908	768,315	2,205,909	685,621	4,039,750
Capital work in progress					9,375,658
·					13,415,408
30.6.93	383,286	826,105	4,996,997	405,420	6,611,808

8. CAPITAL COMMITMENTS

Authorised by the Board and contracted:

Loan	Purpose	J. YENS (BILLIONS)
OECF TOMEN	Rehabilitation project Rehabilitation project	$\begin{array}{r} 7.674 \\ 1.100 \end{array}$
		8.774
		=====

As at 30.6.94, the amount drawn was J.Yens 80,028,086 in respect of consultancy.

COMPANY LIMITED

NOTE	S TO THE ACCOUNTS (continued)		
9.	INVESTMENTS	1994 K£	1993 K£
•	Equity shares in unquoted associates		· · · ·
	At cost:		
	Portland Mines Limited	29	29
	Kenya Cement Marketing Limited	50	50
		79	79
10.	STOCKS		
	Raw materials, production and finished stocks	9,290,314	3,297,019
	General consumable stores	1,335,314	5,340,602
	Goods in transit	1,241,515	1,797,661
	Livestock	80,282	78,852
		11,947,425	10,514,134

11. DEBTORS

Debtors include KE NIL (1993 K£11,340) due from officers of the Company.

12. BANK & CASH

The banking facilities with Kenya Commercial Bank Limited are secured by debentures totalling K£6,430,000.

13.	SHARE CAPITAL		1994 K£	1993 K£
	Authorised:			
	126 million (1993: 6 million Shares) @ KSh.	Ordinary 5.00	31,500,000	1,500,000
	Issued and fully paid:			
	6 million Ordinary Shares @ F	(Sh.5.00	1,500,000	1,500,000
14.	RESERVES	Capital K£	Revenue K£	Total K£
	1.7.93 Profit retained for the year Unclaimed dividends	115,000	9,052,586 3,743,873 725	9,167,586 3,743,873 725
	30.6.94	115,000	12,797,184	12,912,184

NOTES TO THE ACCOUNTS (continued)

1994 K£

1993 K£

15. LOANS

6,038,030

6,022,943

(a) Kenya Government Loans - K£3,783,595:

Repayable in twenty half yearly instalments commencing June 1987. To be secured by a debenture creating a second charge on the Company's assets. The amount payable within the next 12 months is K£1,161,810 (1993 - K£411,849).

The loans are denominated in a number of currencies. Except for the 6th Danish Loan, interest is payable at 54% p.a. on the others. Interest is payable at 15% p.a. on the 6th Danish Loan.

(b) The OECF (Japan) Loan - K£2,254,435:

Denominated in J. Yens. Guaranteed by the Kenya Government. Interest on this loan is payable at $2\frac{1}{2}$ % p.a.

16. DEFERRED LIABILITY

This represents staff gratuity provision.

17. EARNINGS PER SHARE

The earnings per share is calculated by dividing the profit after taxation by six million ordinary shares in issue throughout the year.

18. CONTINGENT LIABILITIES

As at 30th June 1994, there were contingent liabilities in respect of guarantees totalling K£170,500 (1993 K£170,500).

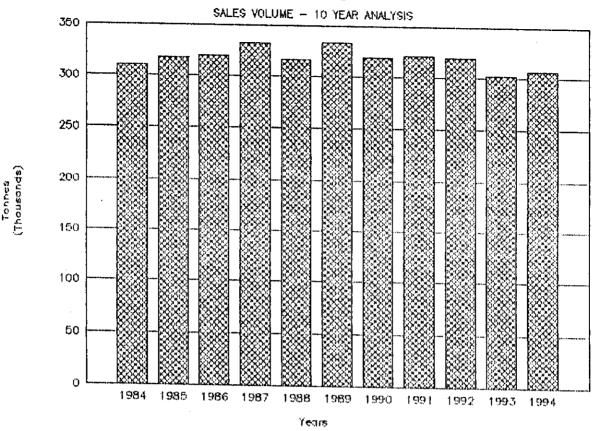
19. INCORPORATION

The company is incorporated in Kenya under the Companies Act.

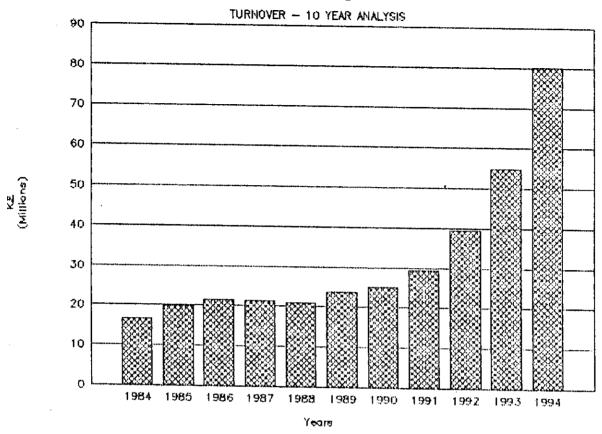
20. RELATED PARTY TRANSACTIONS

The Company is a 50% shareholder of Kenya Cement Marketing Limited (KENCEM). 26.2% of sales by volume was sold to KENCEM during the year ended 30th June 1994. Sales to KENCEM were on the same terms and conditions as those available to the Company's other distributors.

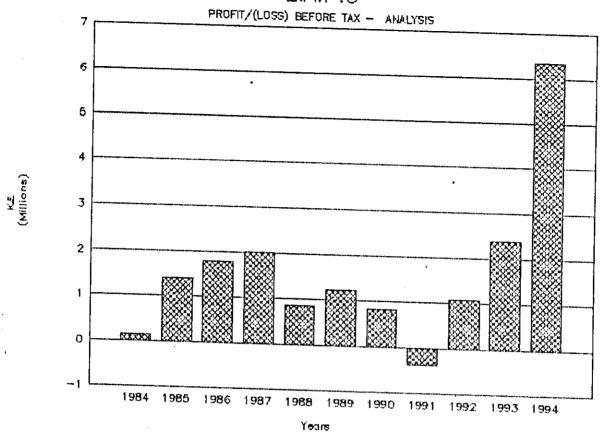




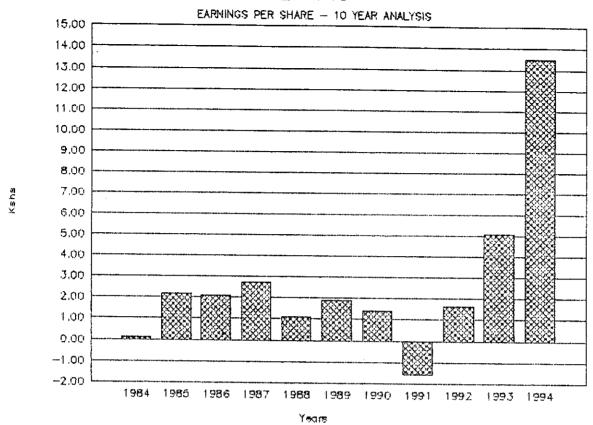
E.A.P.C



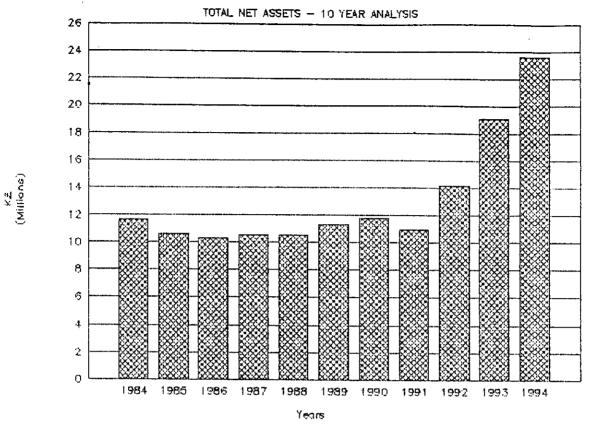


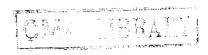


E.A.P.C



E.A.P.C





Report and Accounts for the year ended June 1994
PROXY FORM
I/We
of
being a member(s) of the above named
company hereby appoint
ofof
or failing him
of
or failing him, the Chairman of the meeting as my/our proxy, to
vote for me/us and on my/our behalf at the Annual General Meeting
for the Company, to be held at Athi River on 30th November 1994
at 12.00 noon and at any adjournment thereof.
Signed
Signature
(If executed by a corporation, the proxy should be sealed)
NB: This proxy must be deposited at the Registered Office of the Company, Longonot Place, Kijabe Street, P.O. Box 40101, Nairobi not less than 48 hours before the time for holding the meeting.
The East African Portland Cement Company Limited
REPORT AND ACCOUNTS
FOR THE YEAR ENDED
30TH JUNE 1994
JOIN JUNE 1997

MINUTES OF THE SIXTY FIRST ANNUAL GENERAL MEETING OF THE EAST AFRICAN PORTLAND CEMENT COMPANY LIMITED HELD AT THE FACTORY, ATHI RIVER, ON FRIDAY, 18TH FEBRUARY 1994 AT 12.31 P.M.

Directors Present:

Mr. A.M. Lulu

Mr. J.G. Maina

Mr. P.D. Marrian

Mr. K.W. George

Mr. S.W. Muindi

Mr. E.K. Mcharo

Mr. S.M. Bates

Mr. L.M.K. Kiptui

- Chairman

- Managing

- Commerce & Industry

Members Present:

<u>Shareholders</u>	Proxy	Shares
GoK NSSF Cementia Holdings Ass. Int'l. Ltd.	N.W. Kimani S.W. Muindi S.M. Bates K.W. George	1,519,967 1,620,000 840,000 837,600 4,817,567
	$\frac{4817567}{6000000} =$	80.29%

In attendance: Mr. J.C. Rono - Secretary

1. QUORUM

The Chairman declared a quorum present and the meeting properly constituted.

2. MINUTES OF PREVIOUS MEETINGS

The minutes of the 60th AGM held on 19th February 1993 and the Extra-Ordinary General Meeting held on 27th August 1993 were confirmed and signed by the Chairman as correct record of the proceedings.

3. ANNUAL REPORTS & ACCOUNTS

The Auditors' Report having been read, it was proposed by Mr. P.D. Marrian and seconded by Mr. L.M.K. Kiptui and <u>RESOLVED</u> that the audited accounts for the 12 months ended 30th June 1993 together with the Chairman's Report, the Directors' Report and the Annual Reports annexed thereto be adopted.

4. FIRST & FINAL DIVIDEND

It was proposed by Mr. S.W. Muindi and seconded by Mr. E.K. Mcharo and <u>RESOLVED</u> that a first and final dividend of 10% in respect of the year ended 30th June 1993 be declared payable on 28th March 1994 to the registered shareholders at the close of business on 14th March 1994.

5. **ELECTION OF DIRECTORS**

Mr. L.M.K. Kiptui and Mrs. M.W. Githinji retired by rotation and, in accordance with Article 99 of the Articles of Association, offered themselves for re-election.

It was proposed by Mr. J.G. Maina and seconded by Mr. K.W. George and <u>RESOLVED</u> that Mr. L.M.K. Kiptui and Mrs. M.W. Githinji be re-elected Directors of the Company.

6. REMUNERATION OF AUDITORS

It was agreed that the remuneration of the Auditors be left to the discretion of the Directors.

7. ANY OTHER BUSINESS

None.

There being no other business, the Chairman declared the meeting closed at 12.46 p.m.