BAMBURI CEMENT LIMITED
REPORT AND ACCOUNTS
YEAR ENDED 31 DECEMBER 1996





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REPORT AND ACCOUNTS

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DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 1996

The directors submit their report together with the audited accounts for the year ended 31 December 1996 which disclose the state of affairs of the group and the company.

PRINCIPAL ACTIVITIES

The group is primarily engaged in the manufacture and sale of cement.

RESULTS AND DIVIDENDS

Net profit attributable to shareholders for the year to 31 December 1996 was Shs 767 million.

An interim dividend of 10% was paid during the year. The directors have resolved to recommend to the shareholders that the issued and fully paid share capital be increased to 362,916,375 ordinary shares of Shs 5 each by issuing bonus shares in the ratio 1:2 from the sum standing to the credit of the revenue reserve and subsequently to declare a final dividend of 15% on the increased share capital.

DIRECTORS

The directors who held office during the year were:

Executive directors

GCD Groom J Kimanthi F Barrow

JM Shiganga RM Thyaka Managing Director

Non-executive directors

TCJ Ramtu (EBS)

Chairman

SM Bates

KW George

Alternate P Overment

JC Hillenmeyer SW Karanja

JC Kulei

BK Kipkulei (EBS)

Alternate GM Mitine

D Lovett SW Muindi

Appointed on 15 February 1996

AUDITORS

Price Waterhouse are willing to continue in office in accordance with Section 159(2) of the Companies Act.

By order of the Board

Company Secretary

19 February 1997

Price Waterhouse



REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BAMBURI CEMENT LIMITED

- We have audited the financial statements set out on pages 3 to 16 which have been prepared on the basis of the accounting policies set out on pages 7 and 8. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and to provide a reasonable basis for our opinion. The financial statements of the company are in agreement with its books of account.
- The directors are responsible for the preparation of financial statements which give a true and fair view of the state of affairs of the company and the group and of the operating results of the group. Our responsibility is to express an independent opinion on the financial statements based on our audit and to report our opinion to you.
- We conducted our audit in accordance with Kenyan Auditing Standards. Those Standards require that we plan and perform our audit to obtain reasonable assurance that the accounts are free from material misstatement. An audit includes an examination, on a test basis, of evidence supporting the amounts and disclosures in the financial statements. It also includes an assessment of the accounting policies used and significant estimates made by the directors, as well as an evaluation of the overall presentation of the financial statements.
- In our opinion proper books of account have been kept and the financial statements give a true and fair view of the state of the financial affairs of the company and of the group at 31 December 1996 and of the profit and cash flows of the group for the year then ended in accordance with Kenyan Accounting Standards and comply with the Companies Act.

Certified Public Accountants

NAIROBI

19 February 1997



CONSOLIDATED PROFIT AND LOSS ACCOUNT

	Notes	1996 Shs million	<u>1995</u> Shs million
TURNOVER		6,261	5,315
PROFIT FOR THE YEAR BEFORE TAX	2	1,453	1,325
Tax	3	6 8 6	643
PROFIT AFTER TAX		767	682
Profit attributable to minority shareholders		<u>-</u>	2
Profit attributable to shareholders (of which Shs 755 million (1995: Shs 649 has been dealt with in the accounts of the holding company)	million)	767	680
Dividends	4	393	212
PROFIT RETAINED FOR THE YEAR		374	468
		Shs	Shs
Earnings per share	5	3.17	2.81

CONSOLIDATED BALANCE SHEET

AT 31 DECEMBER 1996

CAPITAL EMPLOYED	Notes	1996 Shs million	<u>1995</u> Shs million
Ordinary share capital Capital redemption reserve fund Share premium account Revaluation reserve Revenue reserve	6 7 7 7 7	1,210 2 - 6,559 2,465	806 2 14 8,562 496
SHAREHOLDERS' INTEREST		10,236	9,880
MINORITY INTEREST	8	-	22
		10,236 	9,902
FIXED ASSETS CAPITAL WORK IN PROGRESS QUOTED INVESTMENTS UNQUOTED INVESTMENTS	9 10 11 12	7,557 162 171 6 ——— 7,896	7,834 125 - 1 7,960
CURRENT ASSETS			
Inventories Debtors Due from related parties Deposits, bank and cash balances	13 14 15	1,094 315 57 1,597 	1,059 312 163 1,481 ————————————————————————————————————
CURRENT LIABILITIES			
Bank overdraft Creditors Due to related parties Tax Dividends	16 17 15	8 339 63 35 278 ———	43 511 17 346 156 ——————————————————————————————————
NET CURRENT ASSETS		2,340	1,942
		10,236	9,902
			~

The accounts on pages 3 to 16 were approved by the Board of Directors on 19 February 1997 and signed on its behalf by

GCD GROOM

JM SHIGANGA

COMPANY BALANCE SHEET

AT 31 DECEMBER 1996

CAPITAL EMPLOYED	Notes	<u>1996</u> Shs million	1995 Shs million
Ordinary share capital Capital redemption reserve fund Share premium account Revaluation reserve Revenue reserve	6 7 7 7 7	1,210 2 - 6,559 2,451	806 2 14 8,562 476
SHAREHOLDERS' INTEREST		10,222 ——	9,860 ——
FIXED ASSETS CAPITAL WORK IN PROGRESS QUOTED INVESTMENTS UNQUOTED INVESTMENTS	9 10 11 12	7,525 162 171 59 	7,805 125 - 17 - 7,947
CURRENT ASSETS			
Inventories Debtors Due from subsidiaries Due from related parties Deposits, bank and cash balances	13 14 15 15	1,053 301 23 57 1,587 ————————————————————————————————————	1,008 284 11 163 1,478
CURRENT LIABILITIES			
Bank overdraft Creditors Due to subsidiaries Due to related parties Tax Dividends	16 17 15 15	8 332 7 63 31 275 716 2,305	27 489 2 17 344 152 ———————————————————————————————————
NET CURRENT ASSETS		10,222	9,860
		7	

The accounts on pages 3 to 16 were approved by the Board of Directors on 19 February 1997 and signed on its behalf by

GCD GROOM

JM SHIGANGA

CONSOLIDATED CASH FLOW STATEMENT

CASH FLOWS FROM OPERATING ACTIVITIES	Shs n	<u>1996</u> nillion	Shs	<u>1995</u> million
Profit before tax		1,453		1,325
Adjustments for: Depreciation Loss/(gain) on sale of fixed assets Unrealised foreign exchange loss/(gain) on cash		597 85	(552 6)
and cash equivalents Interest income Interest expense	(55 97) -	(54) 46) 3
Realised foreign exchange gain	(94)	(9)
Operating profit before working capital changes (Increase)/decrease in debtors (Increase)/decrease in stock	(1,999 3) 35)		1,765 12 190
(Decrease)/increase in creditors Related parties balances	`(172) 152		4
Cash generated from operations Income taxes paid	(1,941 997)	(1,971 310)
Net cash from operating activities	_	944		1,661
RETURN ON INVESTMENTS AND SERVICING OF FINAN	ICE			
Interest received Interest paid		97	,	39
Dividends paid Realised foreign exchange gain	(271) 94	(3) 191) 10
Net cash from investments and servicing of finance	(80)	(145)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments Investment in capital work in progress	(176)	,	-
Purchase of fixed assets	}	162) 304)	}	125) 291)
Proceeds from sale of equipment Purchase of minority interest	(24 40)	_	- -
Net cash from investing activities	(658)	(408)
NET INCREASE IN CASH AND CASH EQUIVALENTS		206		1,108
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		1,438		276
EFFECT OF EXCHANGE RATE CHANGES	(55) ——		54 ——
CASH AND CASH EQUIVALENTS AT END OF PERIOD		1,589	•	1,438

ACCOUNTING POLICIES

YEAR ENDED 31 DECEMBER 1996

ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention, as modified to include the revaluation of certain fixed assets and the computation of related depreciation.

2 TURNOVER

Turnover represents the net ex-factory value of goods supplied to customers and is accounted for when those goods are despatched.

3 TRANSLATION OF FOREIGN CURRENCIES

Transactions in foreign currencies during the year are converted into Kenya shillings at rates ruling at the transaction dates. Assets and liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya shillings at rates ruling at that date. The resulting differences are dealt with in the profit and loss account.

4 FIXED ASSETS

Fixed assets other than office equipment and tools are stated at 1995 professional revaluation with subsequent additions at cost, less depreciation. Office equipment and tools are stated at cost, less depreciation.

5 DEPRECIATION

Depreciation is charged from the year of valuation or subsequent purchase in equal annual instalments over the estimated remaining useful lives of the assets at the following rates:

Freehold land Nil

Leasehold land Period of lease
Buildings, plant and machinery 2.5% - 12.5%
Equipment and mobile plant 10% - 33.3%

The depreciation charged to the profit and loss account is based on the carrying amounts of the fixed assets. The excess of this charge over that based on the historical cost of the fixed assets is released each year from the revaluation reserve to the revenue reserve. This represents a change of accounting policy from prior years, the effect of which is disclosed in Note 7.

6 INVESTMENTS

Quoted investments are stated at the lower of cost and market value. Unquoted investments are stated at cost less provision for any permanent diminution of their value.

ACCOUNTING POLICIES (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

7 **INVENTORIES**

Inventories of consumables and spare parts are stated at cost less provision for obsolete and slow-moving items. All other inventories are stated at the lower of cost and net realisable value. Cost includes direct costs and appropriate overheads.

8 DEFERRED TAX

Provision is made for deferred tax when the directors consider that tax reductions, resulting principally from the excess of wear and tear allowances over the corresponding charge for depreciation, will reverse in the foreseeable future.

Deferred tax arising on the revaluation of fixed assets is only provided for if, in the opinion of the directors, the assets are likely to be disposed of in the foreseeable future.

9 RETIREMENT BENEFIT COSTS

The company's contributions to the non-union employees retirement benefit scheme are charged to the profit and loss account in the period in which they fall due.

Pension and service gratuity benefits due to unionisable employees are charged to the profit and loss account in the period in which they are paid.

NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1996

BASIS OF CONSOLIDATION

The consolidated accounts include the accounts of Bamburi Cement Limited and those of its subsidiaries, Simbarite Limited and Baobab Farm Limited. The amounts for the subsidiary companies are based on unaudited management accounts.

2 GROUP PROFIT BEFORE TAX

	<u>1996</u> Shs million	<u>1995</u> Shs million
Profit before tax is arrived at after charging: Directors' emoluments: Fees Remuneration for management services Auditors' remuneration Depreciation Interest payable Exchange losses/(gains) Provision for restructuring costs	2 33 2 597 - 16 81	2 28 2 552 3 (156) 111
and after crediting: Interest receivable	97	46

The company began to restructure certain aspects of its business in 1996. The provision for restructuring costs of Shs 81 million (1995: Shs 111 million) relates to retrenchment costs incurred and expected to be incurred by the company during this restructuring.

3 TAX

The effective tax rate for the year of 47% (1995 - 49%) is higher than the statutory rate of 35% (1995 - 35%) mainly because additional depreciation arising from the revaluation of fixed assets is not tax deductible.

A deferred tax liability as at 31 December 1996 of Shs 40 million (1995 - Shs 2 million) has not been recognised in the accounts because the directors consider that the liability will not crystallise in the foreseeable future. Were the fixed assets to be sold at their revalued amounts, an additional tax liability of Shs 1,677 million (1995: Shs 1,880 million) would arise. This has not been provided for in the accounts.

Instalment returns have been filed up to 31 December 1996 and respective remittances made. The directors are not aware of any income tax liability which has not been adequately provided for.

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

4 DIVIDENDS

	<u>1996</u> Shs million	<u>1995</u> Shs million
Interim declared on 25 July 1996 Final proposed	121 272	61 151
·		
	393	212
	======	

Payment of the dividends is subject to withholding tax at the rate of 5% for resident and 10% for non-resident shareholders.

5 EARNINGS PER SHARE

Earnings per share have been calculated based on the profit after tax attributable to shareholders of Shs 767 million (1995 - Shs 680 million) divided by 241,944,250 being the number of ordinary shares in issue at 31 December 1996.

6 SHARE CAPITAL

	<u>1996</u>	1995
	Shs million	Shs million
Authorised:		
245,600,000 (1995: 164,800,000)		
Ordinary shares of Shs 5 each	1 000	004
<u>.</u>	1,228	824
100,000 7% Cumulative Redeemable		
Preference Shares of Shs 20 each	2	2
	1,230	826
	1,255	020
Issued and fully paid:		
- ,		
241,944,250 (1995: 161,294,300)		
Ordinary shares of Shs 5 each	1,210	806
		

The authorised share capital was increased at the Annual General Meeting held on 12 April 1996 by the creation of a further 80.800,000 ordinary shares of Shs 5 each.

A bonus issue was made in the ratio of 1:2 from the sum standing to the credit of the share premium and profit and loss accounts, thus increasing the issued share capital by 80,649,950 shares.

7

NOTES TO THE ACCOUNTS (CONTINUED)

RESERVES	Capital redemption reserve	Sha premit	um	Revaluation	Revenue reserve
Group	<u>fund</u> Shs million	accol Shs mill		<u>reserve</u> Shs million	Shs million
At 1 January 1996	2		14	8,562	496
Bonus issue of shares	-	(14)	-	(390)
Profit retained for the year	r -		-	-	374
Excess depreciation on fixed assets revaluations	:				500
Current year Prior years	-		-	(509) (1,381)	509 1,381
Realised on disposal of fixed assets	-		-	(113)	113
Goodwill written off on purchase of minority in in a subsidiary	nterest -		- 	-	(18)
At 31 December 1996	2			6,559	2,465
Company					476
At 1 January 1996	2	!	14		476 (390)
Bonus issue of shares	-		(1	4) -	•
Retained profit for the	yea r -				362
Excess depreciation of assets revaluations:	n fixed				500
Current year Prior years		• -		- (50 ⁻ - (1,38	
Realised on disposal of fixed assets		·		_ (113	113
At 31 December 1996		2	-	- 6,55	2,451

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

8	MINORITY INTEREST	1996	GROUP 1995
	Simbarite Limited:	Shs million	Shs million
	Share capital	-	14
	Revenue reserve	-	8
			
		-	22

Simbarite Limited is now a wholly owned subsidiary following acquisition by the company of the equity interest previously held by third parties.

9 FIXED ASSETS

Group	Land and residential buildings Shs million	Plant and <u>machinery</u> Shs million	Office equipment and tools Shs million	Mobile <u>plant</u> Shs million	Total Shs million
Cost or valuation					
1 January 1996 Additions Disposals	1,090 60 (21)	13,824 218 (177)	194 56 (18)	1,056 95 (14)	16,164 429 (230)
31 December 1996	1,129	13,865	232	1,137	16,363
Comprising					
Cost 1995 Valuation	66 1,063	232 13,633	2 32 -	95 1,042	625 15,738
Total	1,129	13,865	232	1,137	16,363
Depreciation					
1 January 1996 Charge for	11	7,468	115	736	8,330
the year On disposals	19 - ——	423 (98)	27 (13)	128 (10)	597 (121)
31 December 1996	30	7,793	129	854	8,806
Net book amount					
31 December 1996	1,099	6,072	103	283	7,557

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

FIXED ASSETS (CONTINUED)

9

FIXED ASSETS (CO	ONTINUED)		- 441		
Company	Land and residential buildings Shs million	Plant and machinery Shs million	Office equipment <u>and tools</u> Shs million	Mobile plant Shs million	Total Shs million
Cost or valuation 1 January 1996 Additions Disposals 31 December 1996	1,084 49 (22) ——— 6 1,111	13,810 217 (177) ——— 13,850	137 48 (2) ————————————————————————————————————	1,056 95 (14) ——— 1,137	16,087 409 (215) ——— 16,281
Comprising Cost 1995 Valuation	49 1,062	217 13,633	183 - ———	95 1,042 ———	544 15,737 ———
Total	1,111	13,850	183 ——	1,137	16,281
Depreciation 1 January 1996 Charge for the year On disposals	11 11 -	7,458 42' (99	21	400	
31 December 1	996 22	7,78	4 9! 	5 855 	8,756 ——
Net book amo		9 6,00	66 8 	282	7,525

With the exception of office equipment and tools, the fixed assets were revalued in 1995. Land and residential buildings and civil works (included under plant and machinery) were valued by independent professional valuers, the electrical and mechanical installations were valued by engineers and consultants of a related company, while mobile plant was valued internally by management.

Land and residential buildings were valued on a depreciated reinstatement cost basis. The other valuations were on a replacement cost basis. The accumulated depreciation was adjusted to reflect the depreciated replacement cost, based on the directors' estimate of the age and residual useful lives of the assets.

CAPITAL WORK IN PROGRESS 10

Capital work in progress relates to development of production facilities which are expected to be commissioned in 1998. No depreciation has been charged on these assets.

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

11 QUOTED INVESTMENTS

12

	G <u>1996</u> Shs million	ROUP 1995 Shs million	1000	MPANY 1995 Shs million
At cost	171	-	171	_
The market value of the must be				

The market value of the quoted investments was Shs 195 million at 31 December 1996.

UNQUOTED INVES	TMENTS 1996 % of holding	<u>1995</u> % of holding	G <u>1996</u> Shs million	ROUP 1995 Shs million	1000	OMPANY 1995 Shs million
Baobab Farm Ltd Diani Estate Ltd Simbarite Ltd Kenya Cement Marketing Ltd Portland Mines Ltd Whistling Pines Ltd	100 100 100 50 50 100	100 100 37 50 50	1 5 — 6	1	5 1 53 - - - - 59	5 1 11 - - - 17

The accounts of Diani Estate Limited, Kenya Cement Marketing Limited, Portland Mines Limited and Whistling Pines Limited have not been consolidated because in the opinion of the directors, consolidation of these subsidiaries would be of no real value to the members in view of the insignificant amounts involved.

13	INVENTORIES	G <u>1996</u> Shs million	ROUP 1995 Shs million	Ci 1996 Shs million	OMPANY 1995 Shs million
	Finished goods Fuel and packaging Consumables and spare parts	122 221	90 118	99 221	58 118
	Raw materials and	559	705	550	695
	work in progress Goods in transit	166 26	146 - -	157 26	137 -
		1,094	1,059	1,053	1,008

Based on past experience, it is likely that not more than 50% by value of consumables and spare parts, which include items held for emergency use, will be used within twelve months of the balance sheet date.

14

15

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

DEBTORS		ROUP 1995 Shs million	CO <u>1996</u> Shs million	MPANY 1995 Shs million
Trade debtors Other debtors and prepaid expenses	265 50	231 81	255 46	209 75
	315	312	301	284

RELATED PARTY TRANSACTIONS

In the normal course of business the group sells cement to an associate of one of its ultimate shareholders. These sales represented approximately 22% of the group's sales volume during the year (1995: 29%).

The company receives technical assistance from another associate of one of the ultimate shareholders, which is paid for under a 5 year agreement.

16 BANK OVERDRAFT

The bank overdraft is secured by a debenture over the book debt and inventories of the company.

17	CREDITORS	1006	ROUP 1995 Shs million	1996	MPANY 1995 Shs million
		195	276	189	258
Other acci Provi	Trade creditors Other creditors and	122	124	121	120
	accrued expenses Provision for restructuring costs	22	111	22	111
		339	511	332	489
			-		

18 RETIREMENT BENEFIT SCHEMES

The company and its non-unionisable employees contribute to a defined contribution retirement benefit scheme. All permanent non-union staff are eligible to join the scheme. Unionisable employees who retire on attaining the age of 55 years are eligible for a service gratuity and pension benefits based on each employee's length of service with the company, as provided for in the trade union agreement with the company.

NOTES TO THE ACCOUNTS (CONTINUED)

YEAR ENDED 31 DECEMBER 1996

19	CAPITAL COMMITMENTS	<u>1996</u> Shs million	GROUP 1995 Shs million
	Authorised and committed at 31 December	415	581
			
	Authorised but not committed at 31 December	2,729	238

20 CONTINGENT LIABILITIES

There are contingent liabilities in respect of guarantees totalling Shs 10 million (1995: Shs 10 million).

21 INCORPORATION

The company is incorporated in Kenya under the Companies Act.

22 HOLDING COMPANY

The company's holding company is Bamcem Holdings Limited which is incorporated in the Channel Islands.

23 CURRENCY

The accounts are presented in Kenya Shillings (Shs).

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